## Ben Williams

## New York office



Ben Williams co-leads Spencer Stuart's regional operations in North America and is also a member of the firm's CEO, Board, Financial Services and Private Equity practices. He previously led the firm's Financial Services Practice in North America. Ben focuses primarily on senior-level executive assignments for U.S. and global companies throughout the financial services industry, including wholesale banking, investment banking, capital markets, insurance, asset management and real estate. He is also actively engaged in chief executive officer and board advisory assignments, including CEO succession as well as executive and cultural assessment projects.

## Financial services leadership

- > Ben brings 25 years of senior leadership experience in financial services to his role.
- > Prior to joining Spencer Stuart, Ben was president of Wachovia's investment bank and capital markets broker-dealer.
- > As head of global markets and investment banking, he led the company's fixed income and equity sales trading and research activities, as well as investment banking, capital markets, corporate banking and commercial real estate.
- > Ben was responsible for more than 5,000 employees worldwide, and was directly involved in the recruiting, hiring and onboarding of many of the company's top 100 executives. Ben also served as a member of Wachovia's senior operating, asset liability and diversity committees and as a staff member on the risk committee of the board of directors.

Ben is a graduate of Davidson College, where he currently serves on the board of trustees. He earned his M.S. in real estate from the Massachusetts Institute of Technology.

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