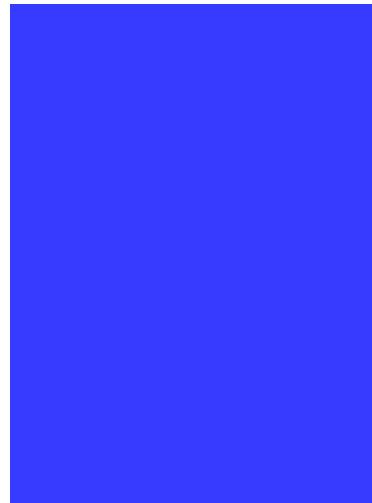
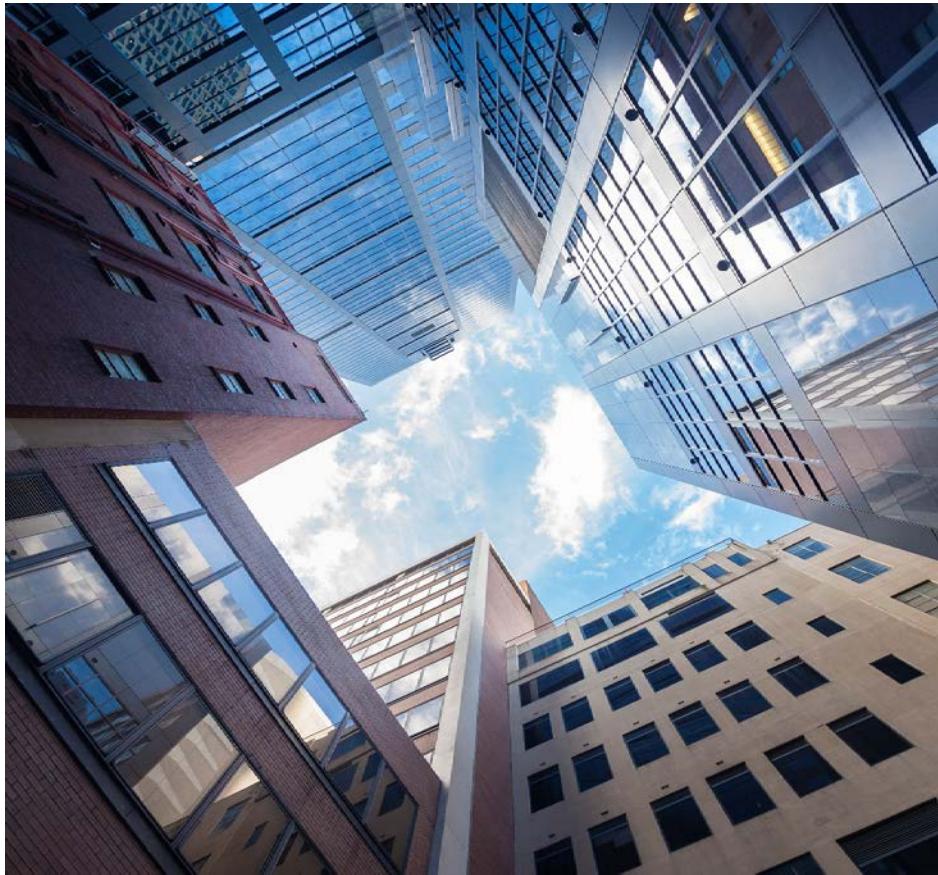


REITWatch®

A Monthly Statistical Report on the Real Estate Investment Trust Industry



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REITWATCH

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REIT Industry Fact Sheet

Data as of December 31, 2017, except where noted.

Unless otherwise noted, all data are derived from, and apply only to, publicly traded US REITs.

Industry Size

- FTSE Nareit All REITs equity market capitalization = \$1.134 trillion
- FTSE Nareit All Equity REITs equity market capitalization = \$1.063 trillion
- REITs own approximately \$2.0 trillion of commercial real estate assets, including listed and non-listed public Equity and Mortgage REITs
- 222 REITs are in the FTSE Nareit All REITs Index
- 188 REITs trade on the New York Stock Exchange
- NYSE listed REITs equity market capitalization = \$1.020 trillion

Investment Performance

Year-to-date and compound annual total returns of the FTSE Nareit All REITs Index, the FTSE Nareit All Equity REITs Index, and leading US benchmarks for periods ending December 31, 2017:

	<u>FTSE Nareit</u>					Dow Jones
	All REITs	All Equity REITs	S&P 500	Russell 2000	NASDAQ Composite	Industrial Average
2017: YTD	9.27	8.67	21.83	14.65	29.64	28.11
1-Year	9.27	8.67	21.83	14.65	29.64	28.11
3-Year	6.90	6.67	11.41	9.96	14.72	14.36
5-Year	9.90	9.83	15.79	14.12	19.40	16.37
10-Year	7.73	7.77	8.50	8.71	11.26	9.28
15-Year	10.62	11.13	9.92	11.17	11.57	10.26
20-Year	8.67	9.12	7.20	7.89	7.68	8.35
25-Year	10.47	10.89	9.69	9.54	9.73	8.39
30-Year	9.81	10.78	10.70	10.46	10.66	8.86
35-Year	9.86	11.60	11.50	10.19	10.17	9.46
40-Year	10.92	12.52	11.83	-	11.03	8.85
1972 - 2017	9.72	11.85	10.60	-	9.51	7.49

Data in percent; highest return for the period in bold.

Returns in Italics are price-only.

Dividends

Yield Comparison

- FTSE Nareit All REITs: 4.27%
- FTSE Nareit All Equity REITs: 3.94%
- S&P 500: 1.86%
- Public listed REITs paid out approximately \$55.7 billion and public non-listed REITs paid out approximately \$4.4 billion in dividends during 2016.
- On average, 59 percent of the annual dividends paid by REITs qualify as ordinary taxable income, 17 percent qualify as return of capital and 24 percent qualify as long-term capital gains.

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REIT Industry Fact Sheet

Data as of December 31, 2017, except where noted.

Unless otherwise noted, all data are derived from, and apply only to, publicly traded US REITs.

Leverage and Coverage Ratios

(Data as of 2017: Q3)

Equity REITs

- Debt Ratio: 31.7%
- Coverage Ratio: 4.5x
- Fixed Charge Ratio: 4.1x
- 71 Equity REITs are rated investment grade, 69 percent by equity market capitalization.

All REITs

- Debt Ratio: 41.9%
- Coverage Ratio: 3.8x
- Fixed Charge Ratio: 3.5x
- 71 REITs are rated investment grade, 65 percent by equity market capitalization.

-
- *Debt ratio equals total debt divided by total market capitalization. Total market capitalization is the sum of total debt and implied equity market capitalization (common shares plus operating partnership units).*
 - *Coverage ratio equals EBITDA divided by interest expense.*
 - *Fixed charge ratio equals EBITDA divided by interest expense plus preferred dividends.*

Average Daily Dollar Trading Volume

- December 2017: \$7.1 billion
- December 2012: \$4.1 billion
- December 2007: \$3.0 billion

Capital Offerings

	2017: YTD	
	Number of Offerings	Capital Raised (\$M)
IPOs	9	2,917
Secondary Common	75	27,875
Secondary Preferred	52	10,970
Secondary Debt	127	50,767
Total	263	92,529

Exhibit 2

Investment Performance by Property Sector and Subsector

December 31, 2017

Sector	Number of Constituents	Total Return (%)			Dividend Yield (%)	Market Capitalization (\$) ¹	
		2016	December	2017: YTD		Equity	Implied
FTSE Nareit All Equity REITs	167	8.63	-0.29	8.67	3.94	1,062,750,942	1,062,750,942
FTSE Nareit Equity REITs	157	8.52	-0.21	5.23	4.15	900,032,001	900,032,001
Industrial	11	30.72	-2.77	20.58	2.90	73,975,166	73,975,166
Office	23	13.17	1.41	5.25	3.15	103,970,047	103,970,047
Retail	30	0.95	3.68	-4.77	4.60	188,368,290	188,368,290
Shopping Centers	16	3.68	2.43	-11.37	4.53	60,593,524	60,593,524
Regional Malls	7	-5.20	4.79	-2.68	4.50	92,143,743	92,143,743
Free Standing	7	17.02	3.15	3.10	4.92	35,631,022	35,631,022
Residential	20	4.54	-1.41	6.63	3.05	146,323,956	146,323,956
Apartments	14	2.86	-1.84	3.72	3.33	111,663,516	111,663,516
Manufactured Homes	3	14.15	-0.33	24.93	2.61	15,580,614	15,580,614
Single Family Homes	3	17.49	1.24	17.49	1.12	19,079,826	19,079,826
Diversified	17	10.27	-1.09	-0.10	5.14	63,688,037	63,688,037
Lodging/Resorts	17	24.34	0.79	7.16	5.97	57,502,152	57,502,152
Health Care	19	6.41	-2.91	0.87	5.83	98,652,067	98,652,067
Self Storage	5	-8.14	0.31	3.74	3.87	57,907,942	57,907,942
Timber	4	8.28	-0.31	21.92	3.55	33,184,515	33,184,515
Infrastructure	6	35.38	-0.81	35.38	2.60	129,534,426	129,534,426
Data Centers	5	28.43	-1.86	28.43	2.48	70,671,735	70,671,735
Specialty	10	13.22	-2.86	13.22	6.24	38,972,609	38,972,609
FTSE Nareit Mortgage REITs	36	22.85	2.45	19.79	9.83	67,359,563	67,359,563
Home Financing	23	25.87	3.10	23.33	10.57	48,727,478	48,727,478
Commercial Financing	13	14.33	0.47	9.07	7.68	18,632,085	18,632,085

Source: FTSE™, Nareit®.

Notes:

¹ Implied market capitalization is calculated as common shares outstanding plus operating partnership units, multiplied by share price. Data presented in thousands of dollars.

Exhibit 4

Historical Offerings of Securities

December 31, 2017

Period	Total		Initial Public Offerings		Secondary Equity		Secondary Debt	
	Number	Capital Raised ¹	Number	Capital Raised ¹	Common Shares	Capital Raised ¹	Preferred Shares	Unsecured
Annual Totals (including current year to date)								
2009	130	34,656	9	2,990	87	21,244	0	0
2010	173	47,450	9	1,975	91	23,629	17	2,617
2011	164	51,280	8	2,307	92	31,075	31	4,108
2012	254	73,326	8	1,822	106	35,143	71	10,631
2013	254	76,958	19	5,707	121	35,756	28	4,755
2014	218	63,642	5	3,984	102	24,106	24	4,618
2015	162	59,293	7	1,423	75	23,433	8	2,236
2016	196	69,633	3	1,560	75	26,158	36	4,655
2017	263	92,529	9	2,917	75	27,875	52	10,970
Quarterly Totals								
2016: Q3	62	21,258	1	275	20	9,113	10	1,014
Q4	33	10,518	1	77	11	2,866	8	1,475
2017: Q1	64	23,114	3	1,874	23	8,875	6	924
Q2	68	21,052	4	765	29	8,791	6	1,262
Q3	72	29,801	2	278	14	7,650	23	6,305
Q4	59	18,562	0	0	9	2,559	17	2,479
Monthly Totals								
2016: Mar	16	4,369	0	0	12	3,853	3	241
Apr	19	8,251	1	1,208	8	2,072	2	62
May	27	9,349	0	0	8	3,572	9	1,132
Jun	17	5,124	0	0	8	1,919	3	430
Jul	15	4,981	0	0	7	2,659	3	523
Aug	25	9,482	0	0	8	3,996	4	195
Sep	22	6,795	1	275	5	2,458	3	296
Oct	10	2,642	0	0	1	99	6	1,343
Nov	11	4,528	0	0	5	1,813	1	115
Dec	12	3,348	1	77	5	954	1	18
2017: Jan	17	6,921	1	1,771	5	1,956	1	173
Feb	8	2,840	2	103	3	1,667	1	345
Mar	39	13,353	0	0	15	5,253	4	406
Apr	13	3,288	0	0	5	1,922	2	253
May	29	10,585	1	242	12	3,665	3	808
Jun	26	7,179	3	523	12	3,204	1	201
Jul	17	11,299	1	220	5	4,910	6	3,346
Aug	26	7,337	0	0	3	716	8	1,519
Sep	29	11,164	1	58	6	2,024	9	1,439
Oct	15	3,675	0	0	4	1,205	5	420
Nov	28	8,816	0	0	2	518	7	1,283
Dec	16	6,071	0	0	3	836	5	776

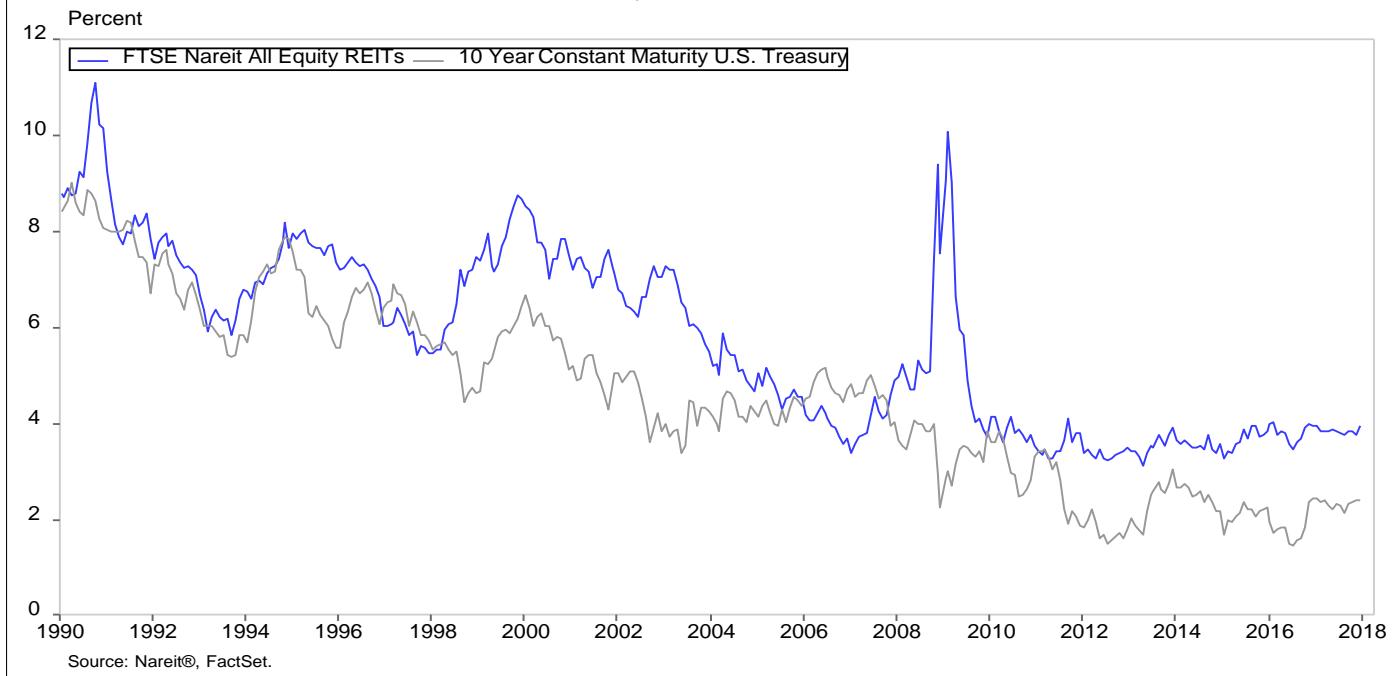
Source: Nareit®, S&P Global Market Intelligence.

Notes:

¹ Data presented in millions of dollars.

Exhibit 5:
REIT Dividend Yield vs. 10-Year Constant Maturity Treasury Yield

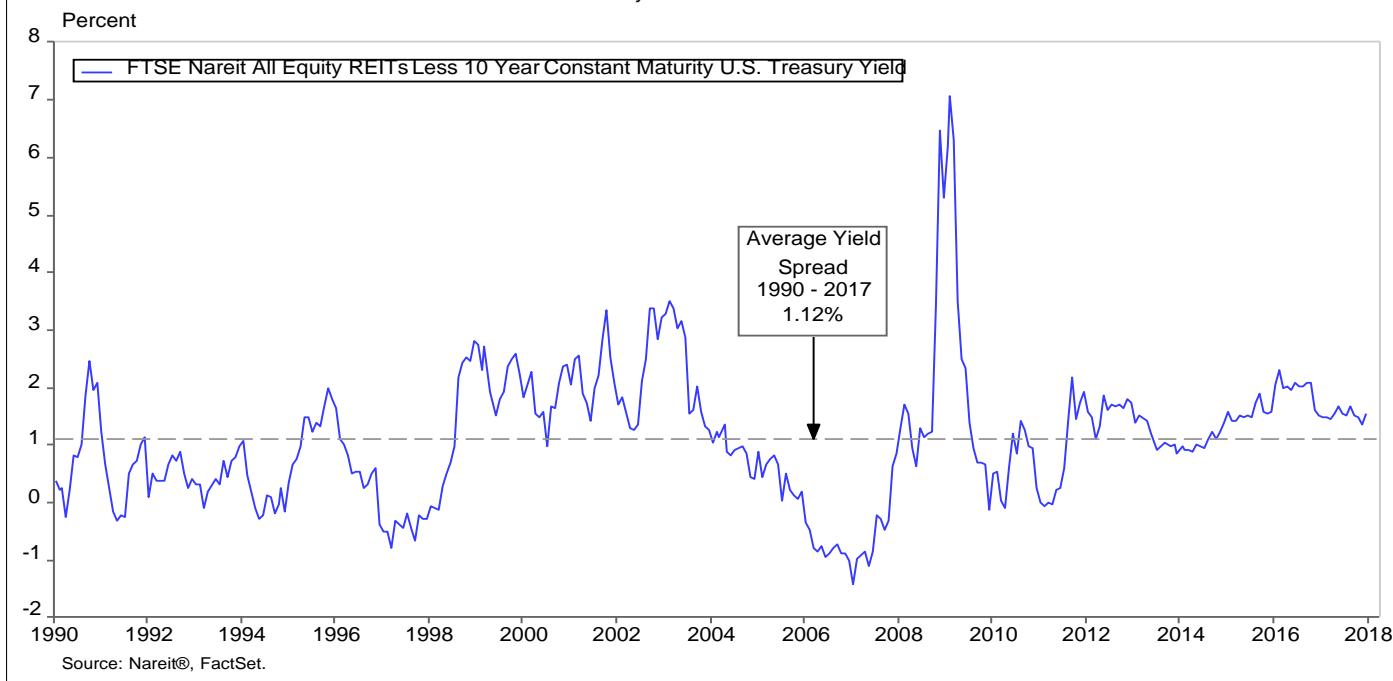
January 1990 - December 2017



Source: Nareit®, FactSet.

Exhibit 6:
Monthly Equity REIT Dividend Yield Spread

January 1990 - December 2017

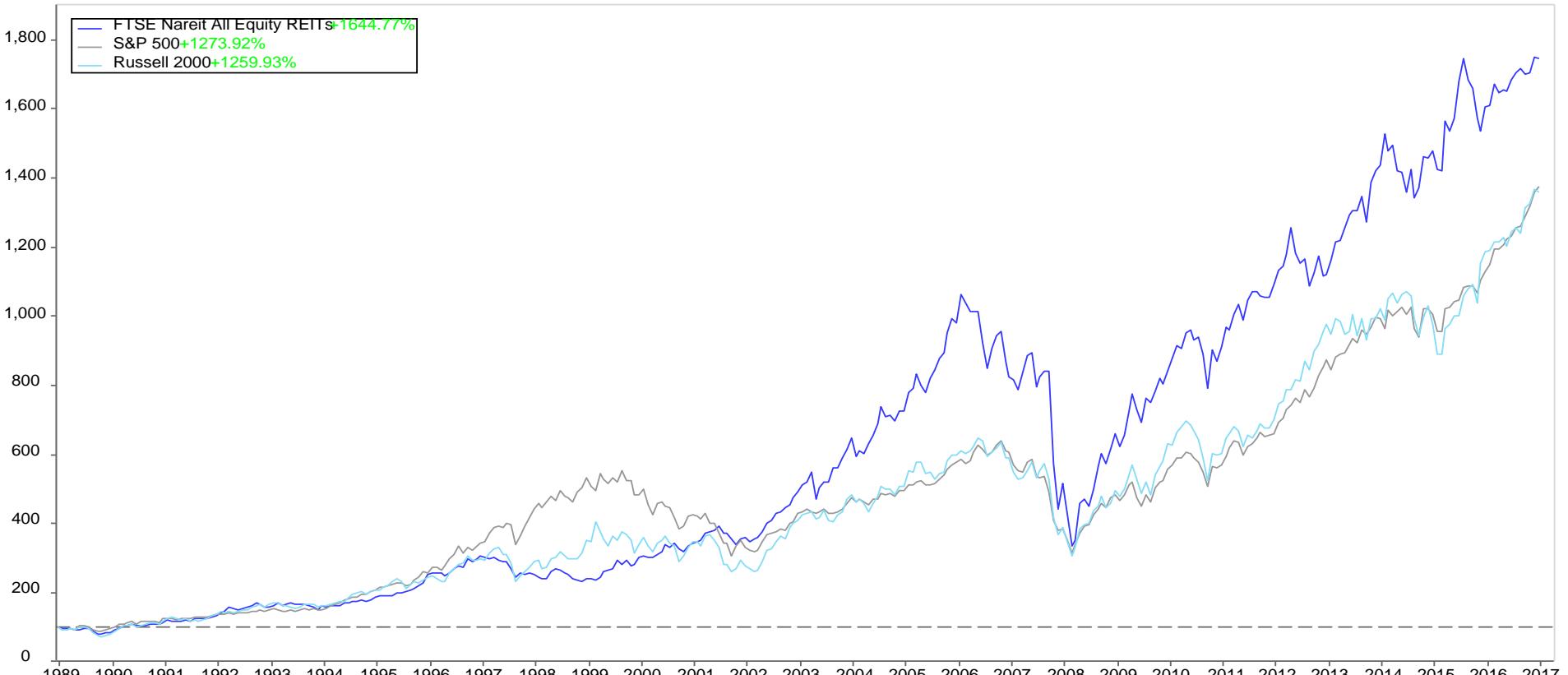


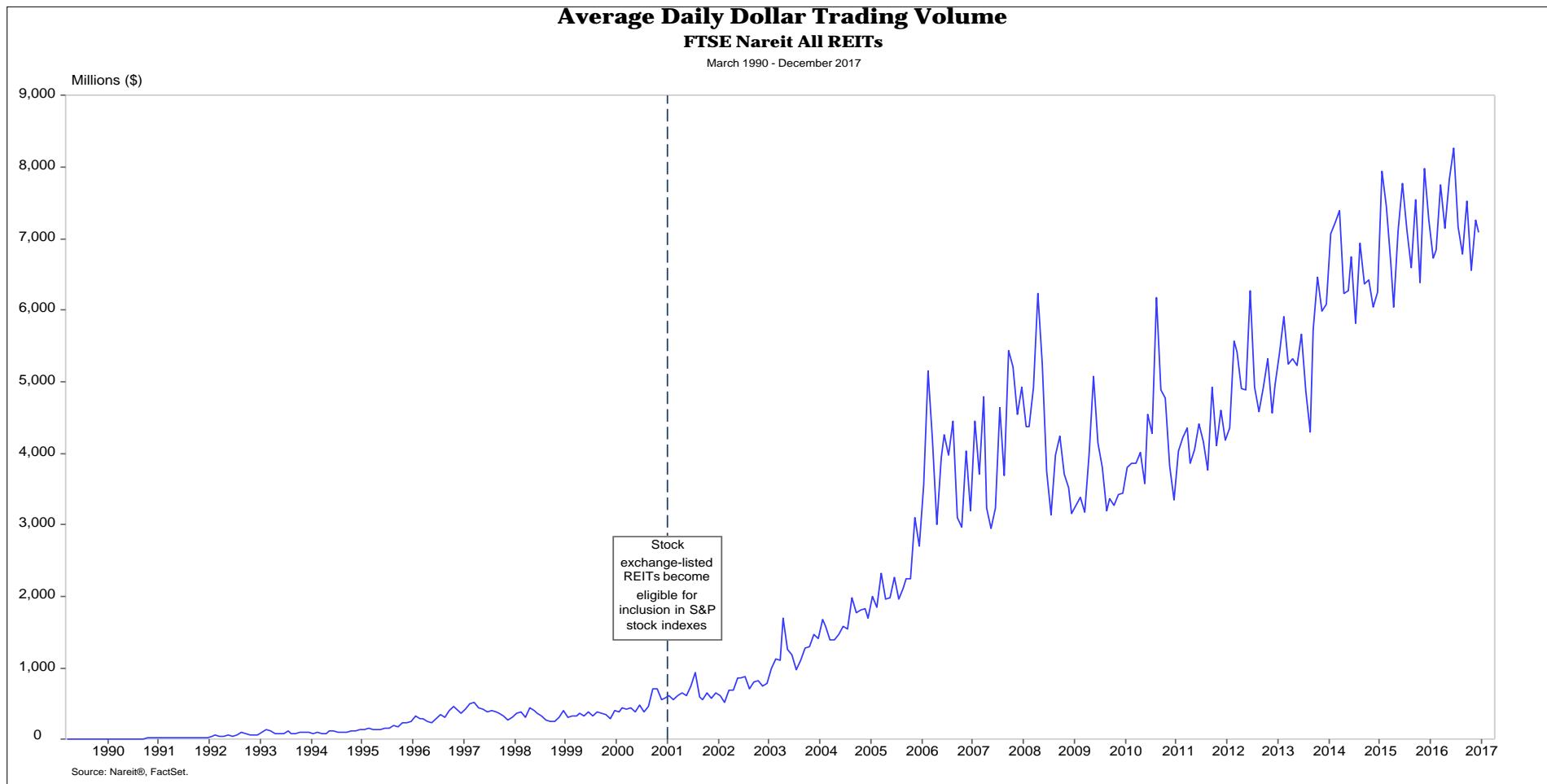
Source: Nareit®, FactSet.

Monthly Total Return Index Comparison

December 1989 - December 2017

Benchmarked at 100 as of December 31, 1989

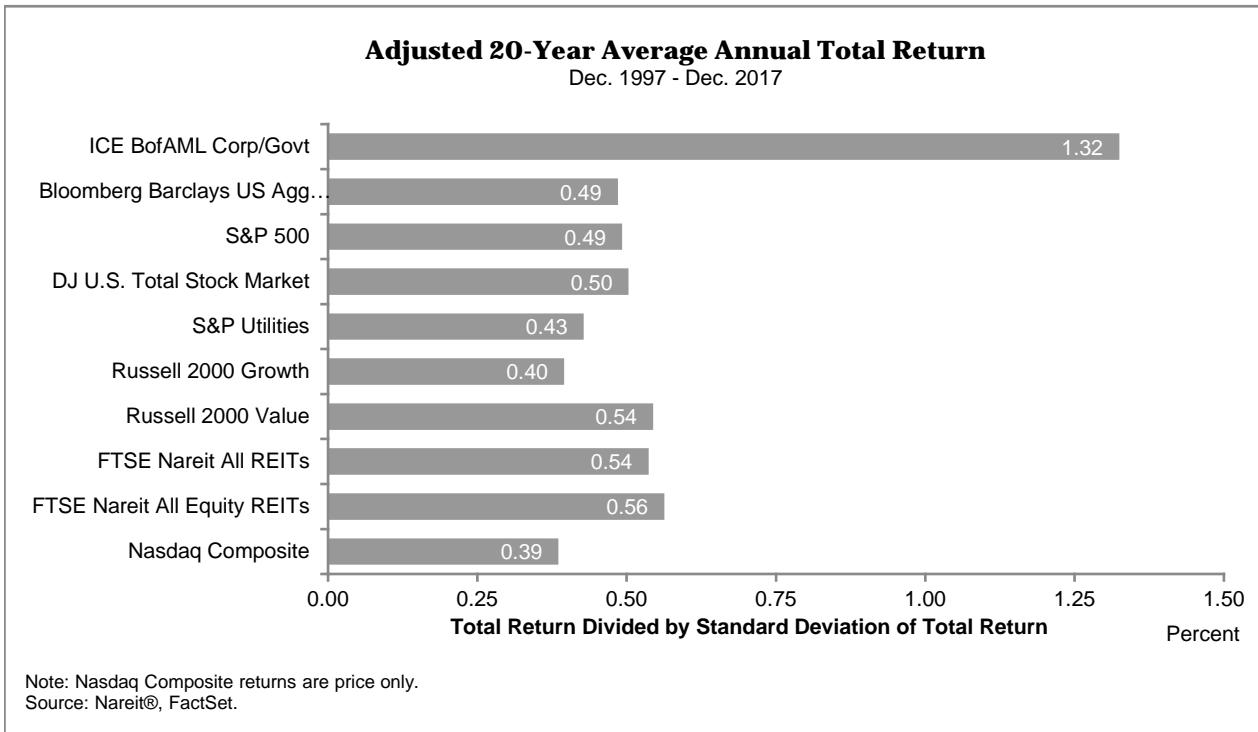
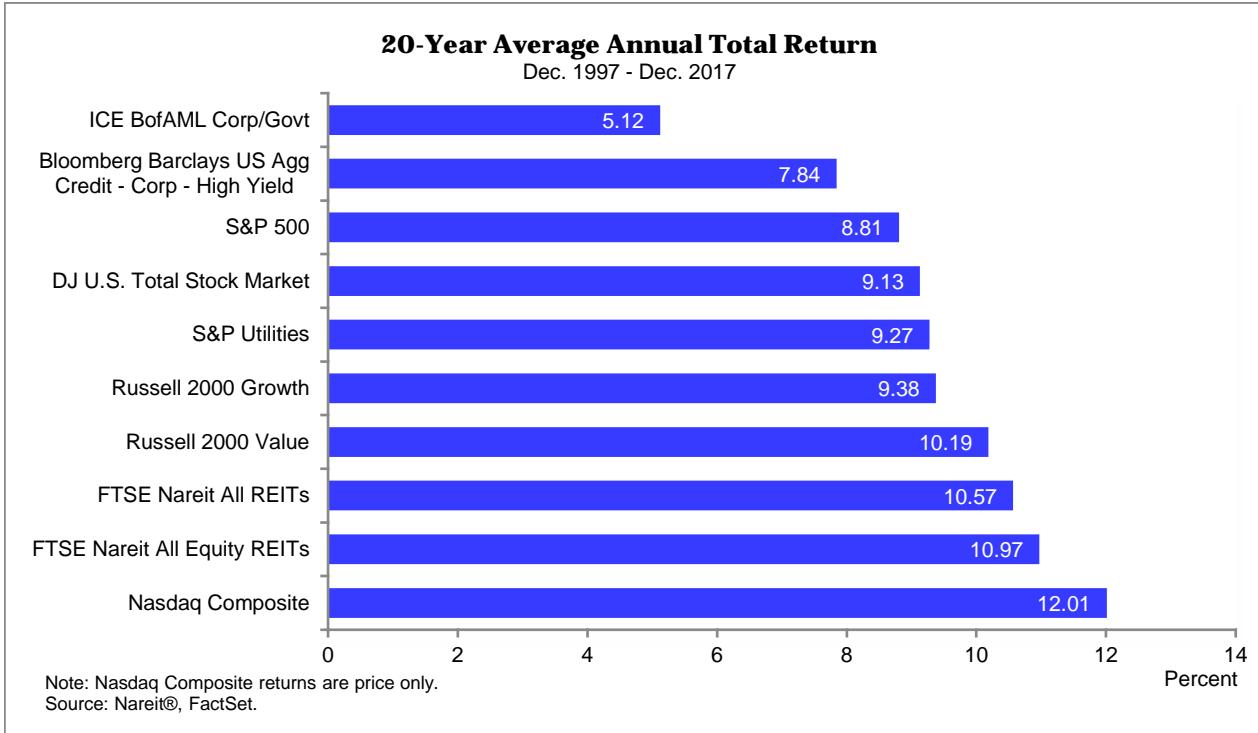


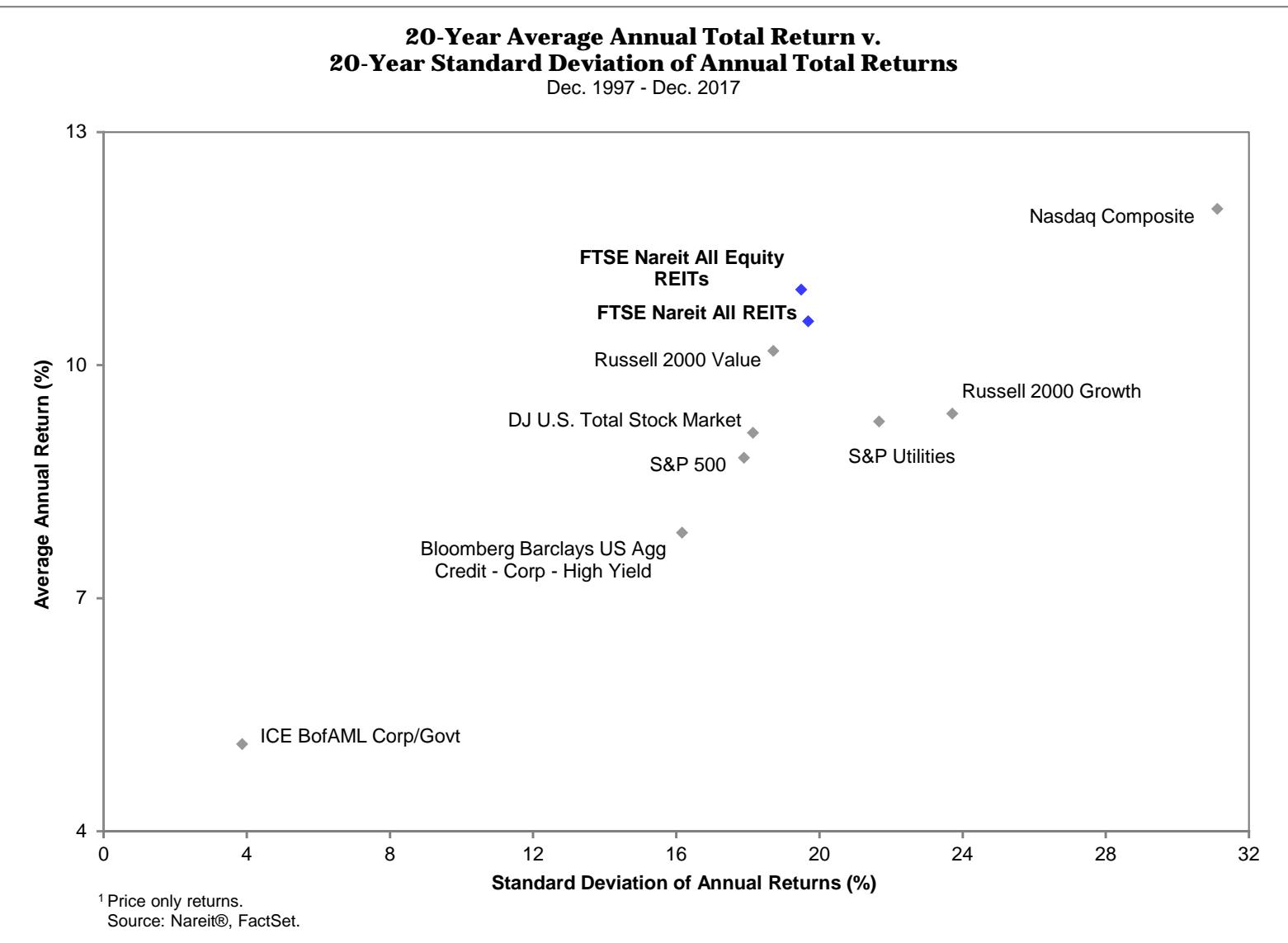


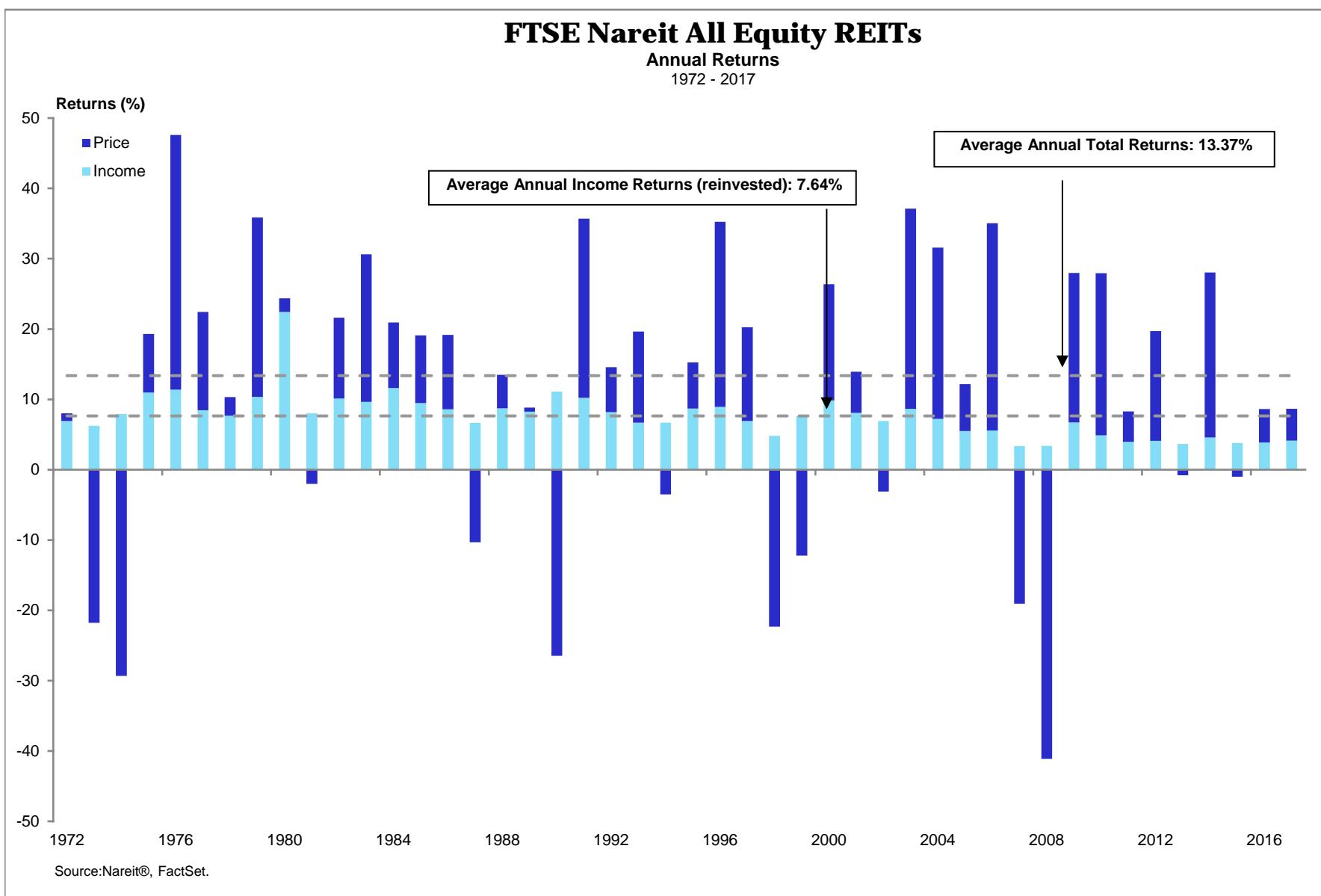
Comparative Total Return Investment Correlation

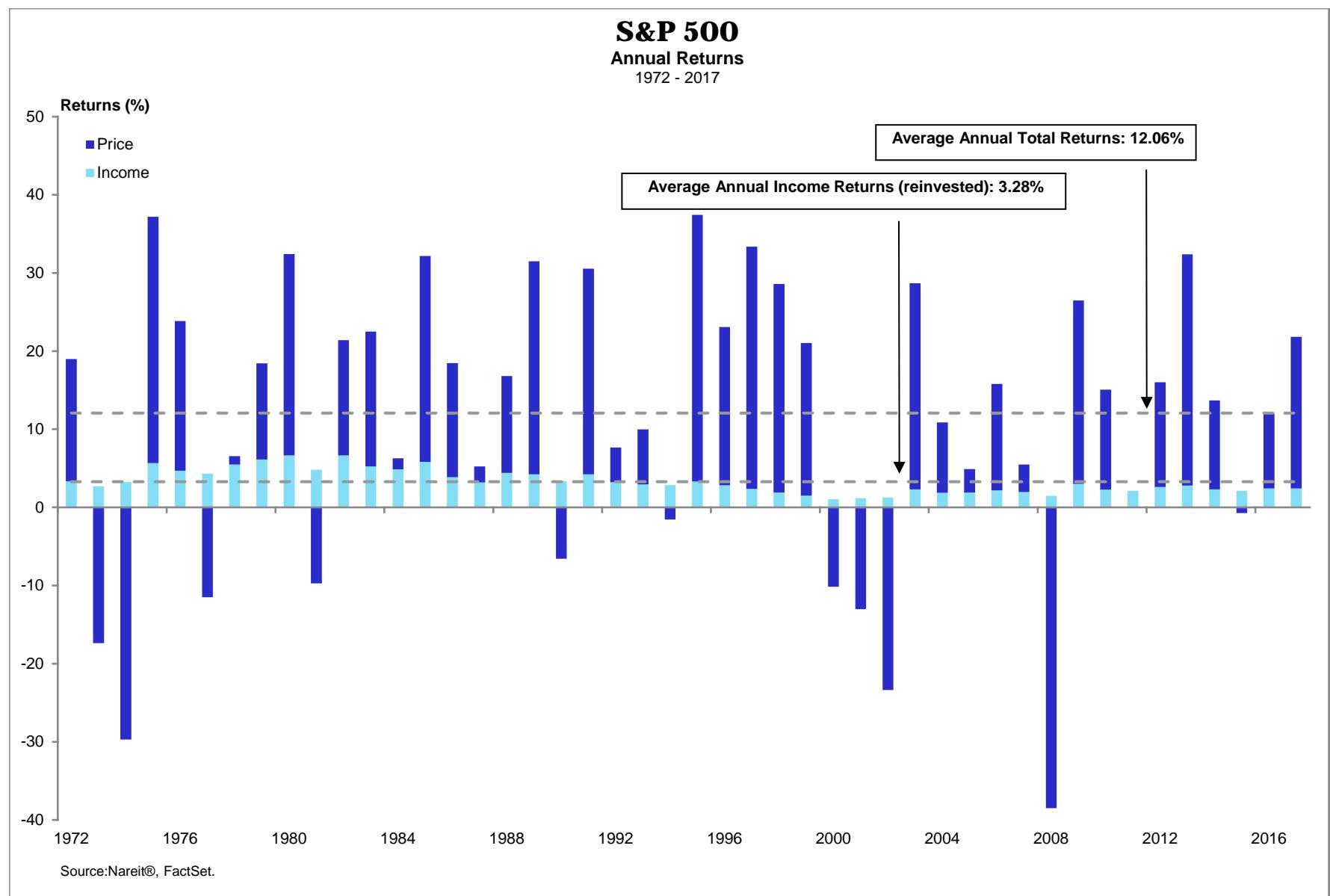
	FTSE Nareit All Equity REITs	Dow Jones U.S. Total Stock Market	Nasdaq Composite ¹	Nasdaq 100 ¹	S&P 500/Citigroup Value	S&P 500	S&P 500/Citigroup Growth	S&P Utilities	Russell 2000 Value	Russell 2000	Russell 2000 Growth	ML Corp/Govt Bond	ML Mortgage	Domestic High Yield Corp Bond	Dow Jones Industrial Average ¹
Period For Upper Right: Dec. 2007 - Dec. 2017															
FTSE Nareit All Equity REITs	1.000	0.765	0.707	0.666	0.771	0.756	0.707	0.482	0.777	0.753	0.709	0.251	0.086	0.719	0.720
DJ U.S. Total Stock Market	0.578	1.000	0.958	0.915	0.975	0.997	0.973	0.473	0.915	0.936	0.931	0.017	-0.126	0.737	0.963
Nasdaq Composite ¹	0.428	0.885	1.000	0.982	0.897	0.952	0.963	0.414	0.857	0.905	0.925	-0.031	-0.158	0.724	0.890
Nasdaq 100 ¹	0.362	0.851	0.971	1.000	0.838	0.914	0.950	0.430	0.767	0.824	0.856	-0.012	-0.137	0.718	0.845
S&P 500/Citigroup Value	0.613	0.943	0.724	0.689	1.000	0.977	0.909	0.432	0.922	0.914	0.880	-0.001	-0.137	0.688	0.967
S&P 500	0.553	0.988	0.833	0.818	0.957	1.000	0.977	0.488	0.893	0.911	0.904	0.028	-0.110	0.721	0.972
S&P 500/Citigroup Growth	0.458	0.955	0.869	0.875	0.847	0.965	1.000	0.520	0.823	0.868	0.887	0.055	-0.078	0.723	0.932
S&P Utilities	0.389	0.398	0.202	0.204	0.464	0.414	0.336	1.000	0.331	0.349	0.357	0.372	0.224	0.403	0.470
Russell 2000 Value	0.721	0.829	0.704	0.609	0.830	0.778	0.674	0.356	1.000	0.985	0.942	-0.056	-0.183	0.657	0.870
Russell 2000	0.626	0.877	0.856	0.766	0.794	0.804	0.752	0.307	0.948	1.000	0.986	-0.066	-0.203	0.689	0.871
Russell 2000 Growth	0.520	0.863	0.915	0.836	0.730	0.783	0.771	0.263	0.852	0.974	1.000	-0.074	-0.217	0.704	0.846
ML Corp/Govt Bond	0.189	0.085	0.007	0.032	0.082	0.107	0.120	0.310	0.008	-0.017	-0.038	1.000	0.807	0.214	0.015
ML Mortgage	0.108	0.094	0.016	0.046	0.091	0.119	0.135	0.230	0.001	-0.020	-0.037	0.868	1.000	0.026	-0.105
Domestic High Yield Corp Bond	0.588	0.624	0.548	0.491	0.591	0.595	0.554	0.315	0.626	0.619	0.579	0.208	0.150	1.000	0.646
Dow Jones Industrial Average ¹	0.516	0.922	0.725	0.712	0.940	0.946	0.881	0.396	0.745	0.735	0.692	0.059	0.088	0.538	1.000
Period For Lower Left: Dec. 1987 - Dec. 2017															

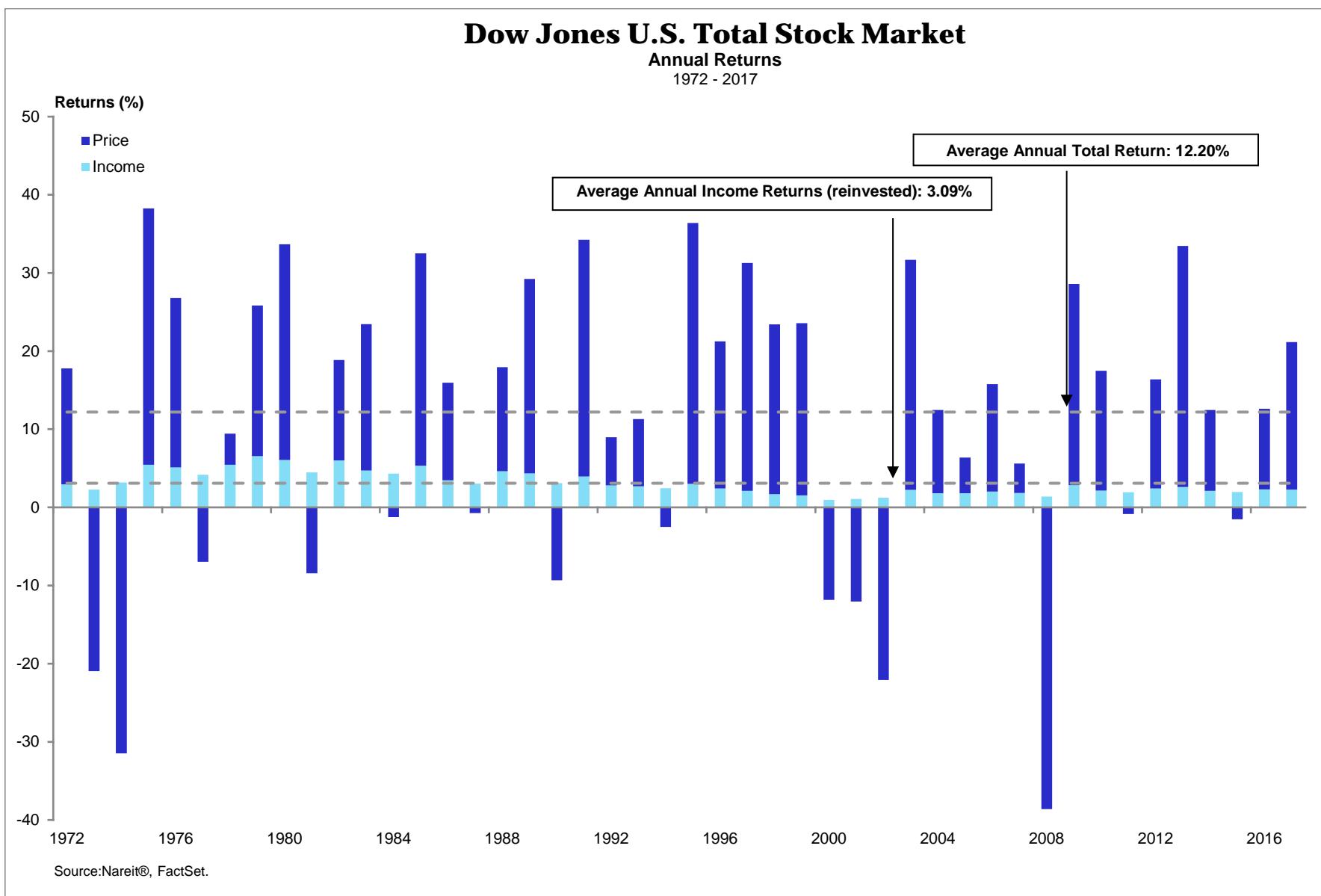
¹ Price only returns.
Source: Nareit®, FactSet.







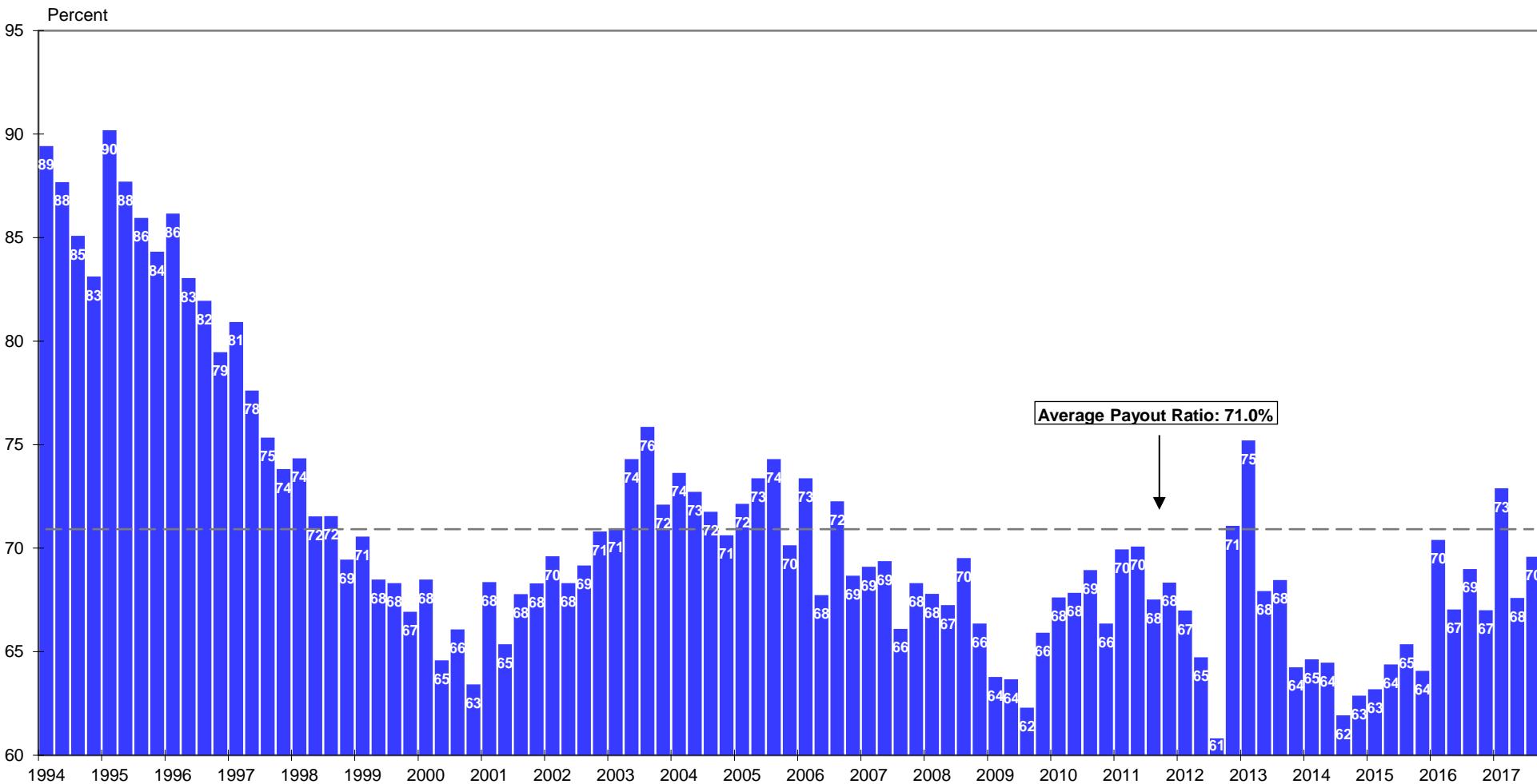




REITs in the FTSE Nareit All REITs Index and S&P Equity Indexes									
December 31, 2017									
Number of REITs (1)	Company (2)	Ticker Symbol (3)	Investment Sector (4)	Property Subsector (5)	Equity Market Capitalization (\$M) ¹				
					S&P REITs (6)	FTSE Nareit All REITs (7)	Percent of Sector (8)	Percent of S&P REITs (9)	% of FTSE Nareit All REITs (10)
Summary by Investment Sector, Property Sector and Property Subsector									
24	Office				74,635.1	105,075.5	8.56	9.27	
12	Industrial				65,896.6	74,045.6	7.56	6.53	
33	Retail				167,478.1	189,778.1	19.21	16.74	
18	Shopping Centers				48,563.0	60,843.3	5.57	5.37	
7	Regional Malls				92,143.7	92,143.7	10.57	8.13	
8	Free Standing				26,771.4	36,791.1	3.07	3.25	
22	Residential				109,910.0	146,539.1	12.61	12.93	
15	Apartments				109,910.0	111,829.0	12.61	9.86	
3	Manufactured Homes				0.0	15,580.6	0.00	1.37	
3	Single Family Homes				0.0	19,129.4	0.00	0.00	
18	Diversified				24,282.4	63,702.5	2.79	5.62	
20	Lodging/Resorts				30,002.3	57,723.1	3.44	5.09	
6	Self Storage				52,697.2	57,943.2	6.05	5.11	
19	Health Care				84,988.1	98,652.1	9.75	8.70	
4	Timber				32,614.4	33,184.5	3.74	2.93	
4	Infrastructure				128,266.7	129,545.7	14.71	11.43	
5	Data Centers				67,947.5	70,671.7	7.79	6.23	
11	Specialty				27,116.4	39,086.5	3.11	3.45	
41	Mortgage REITs				5,874.1	67,749.9	0.67	5.98	
24	Home Financing				3,897.7	48,816.0	0.45	4.31	
17	Commercial Financing				1,976.4	18,933.9	0.23	1.67	
222	Industry Totals				871,708.7	1,133,697.6	100.00	100.00	
Distribution of REITs by S&P Index									
32	S&P 500 Large Cap				663,398	76.10	58.52		
37	S&P 400 Mid Cap				157,167	18.03	13.86		
36	S&P 600 Small Cap				51,144	5.87	4.51		
105	Total S&P REITs				871,708.7	100.00	76.89		

REIT Payout Ratios: Dividends as a Percent of FFO

1994: Q1 - 2017: Q3



Summary of Financial Leverage by Property Sector
2017: Q3

(Publicly Traded Real Estate Investment Trusts)

Sector	Number of Companies	Implied Market Capitalization (\$M)	Debt Ratio	Interest Coverage	Fixed Charge Coverage
Office	26	111,670	34.4	4.66	4.52
Industrial	12	76,480	21.9	7.46	6.65
Retail	33	191,507	36.3	4.37	4.08
Shopping Centers	18	60,771	38.1	4.94	4.49
Regional Malls	7	92,896	36.9	4.17	3.92
Free Standing	8	37,840	31.5	3.86	3.70
Residential	22	153,575	29.3	4.20	3.88
Apartments	14	118,327	27.5	4.99	4.68
Manufactured Homes	3	15,514	26.3	3.67	3.24
Single Family Homes	5	19,734	39.8	2.19	1.98
Diversified	19	69,411	41.6	3.67	3.20
Lodging/Resorts	20	55,919	35.4	6.71	5.99
Health Care	19	106,731	35.4	3.14	3.07
Self Storage	6	58,514	14.8	10.81	6.07
Timber	4	31,911	20.9	3.58	3.58
Infrastructure	7	120,762	28.8	4.03	3.83
Data Centers	5	73,972	23.4	4.51	4.17
Specialty	11	41,026	37.1	3.82	3.75
Equity Totals	184	1,091,478	31.7	4.45	4.12
Commercial Financing	17	19,369	68.8	1.93	1.74
Home Financing	24	50,449	85.1	1.66	1.56
Mortgage Totals	41	69,819	82.6	1.72	1.60
Industry Totals	225	1,161,297	41.9	3.79	3.51

Notes:

¹ Implied market capitalization is the sum of Operating Partnership units plus common shares outstanding, multiplied by share price; data presented in thousands of dollars.

Source: Nareit®, S&P Global Market Intelligence.

Glossary of REITWatch terms:

REIT Name:	Full name of the company.
Ticker:	The company's stock exchange symbol.
Share Price (\$):	The closing price per share on the date noted.
52-Week Share Price (\$):	The high and low closing prices for the shares over the previous 52 weeks.
Price/FFO Multiples:	Price on the date indicated divided by the FactSet mean FFO estimate for the current and following year.
FFO per Share Estimates (\$):	FactSet mean FFO estimate for the current and following year.
FFO Growth (%):	The percentage change between the current and following year mean FFO estimate as reported by FactSet.
Debt/EBITDA Multiples	Average Total Debt over the prior 2 quarters divided by the most recent quarter's annualized EBITDA.
FFO Payout (%):	Regular cash dividends paid on the company's primary issue of common stock as a percent of funds from operations, on a per-share basis.
Dividend Yield (%):	The current indicated dividend rate annualized and divided by the current stock price.
Dividend Spread (%):	The difference between the REIT dividend yield and the 10-year constant maturity treasury yield.
Total Returns (%):	Total returns are calculated by taking the closing price for the current period, adding any dividends with an ex-dividend date in that period then subtracting the closing price for the previous period and dividing the result by the closing price of the prior period.
Month:	The monthly total return as calculated at month-end.
Year to Date:	The total return for the calendar year through the latest month-end.
One Year:	The total return for the previous year.
Two Year:	The annualized total return for the previous 2 years.
Three Year:	The annualized total return for the previous 3 years.
Five Year:	The annualized total return for the previous 5 years.
Equity Market Capitalization (\$ Millions):	Price on the date indicated times the number of common shares outstanding.
Implied Market Capitalization (\$ Millions):	Price on the date indicated times the number of shares outstanding including Operating Partnership Units.
Debt Ratio (%):	A leverage ratio calculated by taking the REIT's total debt and dividing it by the total market capitalization. Total capitalization is the sum of implied market capitalization and total debt.
Long-Term Issuer Rating:	The long-term credit rating, as announced by Standard & Poors, and obtained from SNL Financial.
Average Share Volume:	The average number of shares traded daily over the past month, represented in thousands.
Average Daily Dollar Volume:	The average of the daily value of shares traded over the past month, represented in thousands. Daily value is computed by multiplying shares traded by the closing price on that date.
Relative Liquidity (%):	Average daily dollar volume divided by equity market capitalization.



1875 I Street, NW, Suite 600
Washington, D.C. 20006
202-739-9400

reit.com