

# MEMBERSHIP APPLICATION

For information regarding Associate Membership, contact Jack McAuliffe at 1-800-3NAREIT or 202-739-9400 or Bonnie Gottlieb at 1-800-3NAREIT or 202-739-9444.

## PERSONAL INFORMATION.

Please print clearly or type. Information will be recorded exactly as it appears.

Individual name \_\_\_\_\_

Title \_\_\_\_\_

Organization name \_\_\_\_\_

Business address (Primary address) \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Telephone \_\_\_\_\_

Facsimile \_\_\_\_\_

E-mail \_\_\_\_\_

## Membership Information

**Primary**.....\$1045.00

The first individual to join NAREIT from each office location of an organization. Associate Membership is not available to employees of REITs and publicly traded real estate companies.

**Additional**.....\$605.00

Each individual, subsequent to the primary member, to join NAREIT from a specific office location of a specific organization. (Additional Associate Membership only available after the primary Associate from the same office has joined NAREIT. To determine if you qualify for this membership category, please contact Meghna Mathur at 1-800-3NAREIT or 202-739-9400.)

**Tax-Exempt Institutional**

**Investor**.....\$330.00

Any employees of a tax-exempt organization (i.e., endowment, foundation, pension fund) that is an institutional investor. (This category does not apply to advisors to these entities).

**Academic**.....\$220.00

Available to full-time university level professors and libraries only. Not available to students. (Please enclose a copy of your credentials with application).

Please check only one code that best describes your organization and position.

### REAL ESTATE

- Advisor..... RE-AD
- Appraiser..... RE-AP
- Asset Manager..... RE-AM
- Broker..... RE-B
- Developer/Operating Company..... RE-D
- Investor..... RE-I
- Investor Relations..... RE-IR
- Marketing..... RE-M
- Owner..... RE-O
- Professional..... RE-P
- Property Manager..... RE-PM
- Public Relations..... RE-PR
- Real Estate Consultant..... RE-REC
- REIT Analyst..... RE-RA
- REIT Consultant..... RE-RC

### LAW FIRM

- Environmental..... LF-EL
- Real Estate..... LF-REA
- Securities, Corporate..... LF-SCA
- Tax..... LF-TA

### ACCOUNTING FIRM

- Audit..... AF-AA
- Tax..... AF-TA
- Real Estate Consulting..... AR-REC
- M&A Consulting..... AF-MAC

### CONSULTING SERVICES

- Executive Recruitment..... CS-ER
- Environmental..... CS-EN
- Financial..... CS-F
- Investor Relations..... CS-IR
- Management..... CS-M

### ACADEMIC INSTITUTION

- Full-Time Real Estate Professor... AC-P
- Academic Library..... AC-LIB

### INSTITUTIONAL INVESTMENT FIRM

- Advisor-Bonds..... II-BA
- Advisor-Real Estate..... II-REA
- Advisor-Stocks..... II-SA
- Buy Side Analyst..... II-BSA
- Investor..... II-I
- Pension Fund..... PFD
- Sell Side Analyst..... II-SSA

### INVESTMENT BANK

- Buy Side Analyst..... IB-BSA
- Corporate Finance..... IB-CF
- Institutional Sales..... IB-IS
- Investment Banker..... IB-IB
- Real Estate..... IB-RE
- Research..... IB-RES
- Retail Sales..... IB-RS
- Securities Trader..... IB-ST
- Sell Side Analyst..... IB-SSA

**FINANCIAL PLANNER**..... FPL

**RATINGS AGENCY**..... RTG

### COMMERCIAL BANK

- Real Estate Lender..... CB-REL
- Capital Markets Professional..... CB-CM

### INSURANCE COMPANY

- Capital Markets Professional..... INS-CM
- Broker..... INS-B
- Consultant..... INS-C
- Mortgage Underwriter..... INS-M
- Real Estate Lender..... INS-REL

### MORTGAGE BANKING

- Underwriter..... MB-L
- Originator..... MB-R
- Servicer..... MB-SVC

### TITLE INSURANCE

- Broker..... TI-B
- Underwriter..... TI-U
- Servicer..... TI-S

### NON PROFIT

- Real Estate Trade Association..... NP-RE
- Other..... NP-O

# MEMBERSHIP APPLICATION

## PAYMENT INFORMATION

The duration of your NAREIT membership is one full year, beginning the month in which payment is received.

Enclosed is my check for \$ \_\_\_\_\_

Please bill my

Visa  MasterCard  AMEX

for the amount of:

\$1045<sup>00</sup>  \$605<sup>00</sup>  \$330<sup>00</sup>  \$220<sup>00</sup>

\_\_\_\_\_  
Account Number

\_\_\_\_\_  
Expiration Date

\_\_\_\_\_  
Signature

## FORWARD SIGNED APPLICATION TO:

National Association of Real Estate Investment Trusts®  
1875 I Street, NW, Suite 600, Washington, DC 20006  
FAX 202-739-9402



**National Association of  
Real Estate Investment Trusts®**

*REITs: Building Dividends & Diversification®*

**REIT.com**

## MEMBER PARTICIPATION

(a) Would you like to receive NAREIT's Government Relations summaries via e-mail of all IRS rulings concerning REITs?  Yes  No

(b) Included in membership is committee participation. Please select a committee and/or subcommittee in which you would like to be involved:

- Accounting
- Government Relations
  - SEC Subcommittee
  - State and Local Tax Subcommittee
- Insurance
- Investor Relations

(c) Do you have any personal acquaintances or business associates who would be interested in receiving membership or publications information from NAREIT? Please provide name and e-mail.

\_\_\_\_\_  
Name

\_\_\_\_\_  
E-mail

## TERMS

(1) The Board of Governors will not approve the Associate Membership of any employee, sponsor or advisor of an entity that qualifies as a real estate investment trust or publicly traded real estate company under the Internal Revenue Code. In such case, the employer must apply for Corporate Membership.

(2) Dues, contributions or gifts to NAREIT are not tax deductible as charitable contributions for income tax purposes. However, they may be tax deductible as ordinary and necessary business expenses. Trade association dues may not be deducted to the extent the association conducts lobbying activities. NAREIT estimates that the nondeductible portion of your 2008 dues—the portion that is allocable to lobbying—is 25 percent.

(3) Upon acceptance of this application for membership, the member agrees to abide by all applicable provisions of the Code of Ethics and Bylaws of NAREIT.

(4) Dues are not refundable.

I agree to the terms set forth above.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date