2008 NAREIT LAW & ACCOUNTING CONFERENCE



FAIRMONT SCOTTSDALE PRINCESS SCOTTSDALE, AZ MARCH 19 - 21

Program Schedule



RELIEF FROM THE 100 SHAREHOLDER HEADACHE

Finding and maintaining accommodation share-holders for your private REIT can be a pain. Or, you could call REIT Funding. With our pool of 900+ accredited investors – many of whom are Qualified Purchasers – we can secure 100 share-holders in a fraction of the time it takes to organize this effort internally. And, we take care of the ongoing shareholder administration. Since 1998, REIT Funding has provided shareholders to more than 640 private REITs with combined common equity exceeding \$100 billion. In the process we have raised over \$76 million, \$1,000 at a time.

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2008 NAREIT LAW & ACCOUNTING CONFERENCE

SOURCE BOOK

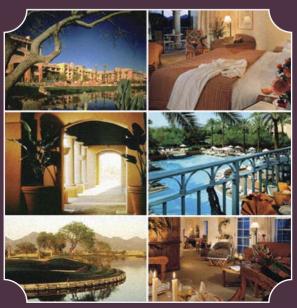
go to:

www.nareit.com/meetings/lawandaccounting08



WELCOME

The National Association of Real Estate Investment Trusts® values your attendance at the 2008 NAREIT Law & Accounting Conference in Scottsdale, Arizona. Offering 33 topical education sessions plus four committee meetings, the conference provides both technical and operational information on the dynamic changes affecting the REIT and publicly traded real estate industry. Our goal for you is to gain insight from leading experts and keep up with the dynamic state of the industry.



Fairmont Scottsdale Princess

PROGRAM DIRECTORS



Frank Burt
SVP & General Counsel
Boston Properties, Inc.



Diana Laing CFO Thomas Properties Group Inc.



Steven Sakwa
Senior US REIT Analyst & Global Property
Coordinator
Merrill Lynch & Co., Inc.



Michael Schindler VP-Tax Strategy & Planning Kimco Realty Corporation

CONTINUING EDUCATION

Up to 15 hours of CPE credits are available.
Up to 12.50 hours of CLE credits are available.*
* Note: Available credit hours vary state to state.



NAREIT is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be addressed to

the National Registry of CPE Sponsors, 150 Fourth Avenue North, Suite 700, Nashville, TN 37219-2417. Web site: www.nasba.org.

NAREIT is a registered public accountant continuing education sponsor with the Illinois Department of Professional Regulation. NAREIT follows CE regulations as outlined in the California Accountancy Act. Up to 15 credits may be earned at the 2008 NAREIT Law & Accounting Conference. The 2008 NAREIT Law & Accounting Conference is an intermediate level course geared toward the legal and accounting fields. No advance preparation is required for this course.

For more information regarding administrative policies such as complaint and refund, please contact Barbara Drag at 202-739-9433.

GENERAL INFORMATION

Attire

The attire for all conference activities is resort casual.

Badges and Tickets

Conference educational and networking activities are open only to registered attendees. **Your badge is proof of registration and admission to all meetings activities.** Please wear it to all conference functions.

Tickets are required for those attending the Wednesday "invitation only" luncheons, and for guests attending the Wednesday evening reception. Tickets can be found tucked inside your badge holder or can be purchased at the NAREIT registration desk.

Conference Evaluations

Your comments and suggestions assist us in designing conference programs that best meet your needs. Immediately following the conference, NAREIT will be sending you an electronic evaluation form. Please take a few minutes and let us know what you thought of the conference and how we can improve for the future.

Conference Registration Hours

East Foyer

Tues., March 18	3:00pm - 5:00pm
Wed., March 19	7:30am - 6:30pm
Thurs., March 20	6:30am - 1:00pm
Fri., March 21	7:30am - 12:30pm

CPE/CLE Credit

Immediately following the conference, NAREIT will be sending you an electronic CPE/CLE form. This form must be filled out and sent back to NAREIT in order to receive credit. No forms will be distributed onsite during the conference.

Hotel Business Center

North Foyer

Hours: 8:00am - 5:00pm

Message Center

East Foyer

Sponsored by Frank Crystal & Co., Inc.

Networking Area / Internet Café

North Fover

Sponsored by Deutsche Bank Trust Company Americas

Open during registration hours (except Tues.). Beverages and light snacks are available throughout the day.

Table Top Exhibits

North Fover



TUESDAY, MARCH 18

3:00pm - 5:00pm

7:30am - 6:30pm

Registration Opens

East Foyer

Registration

East Foyer

WEDNESDAY, MARCH 19

Networking Area / Internet Café 7:30am - 6:30pm North Foyer Sponsored by Deutsche Bank Trust Company Americas

Best Financial Practices Council 8:00am - 11:15am (by invitation only)

Sonoran (not part of conference center)

11:30am - 1:00pm General Counsel Luncheon

(by invitation only)

Salon A

Senior Financial Officer Luncheon 11:30am - 1:00pm

(by invitation only)

Salons BC

Tax Director Luncheon 11:30am - 1:00pm

(by invitation only)

McDowell Rooms (not part of conference

center)

1:15pm - 2:45pm Accounting Committee Meeting

Accounting Committee Me

Salons DE

- FASB FSP Accounting for Certain Convertible Debt

3:00pm - 4:30pm

Government Relations Committee

Salons FG

- B RIDEA and e-Fairness Update
- Taxation of Governments Development Inducements
- Planning Under the Proposed U.S.-Canada Protocol

4:30pm - 6:00pm

Insurance Committee

Soranan (not part of conference center)

- BREIT D&O Marketplace and Impact of the Current Credit Crisis
- Brole of Environmental Insurance in Risk Mitigation/Value Add

4:30pm - 6:00pm

State and Local Tax Subcommittee

Salons DE

- **D** Update on Captive REIT Proposals

- State Tax Implications of International Tax Issues

6:00pm - 7:15pm

Opening Reception

Hacienda Plaza & Trellis

Co-Sponsored by Greenberg Traurig, LLP and Weiser LLP



THURSDAY, MARCH 20

6:30am - 1:00pm Registration
East Fover

6:30am - 1:00pm Networking Area / Internet Café

North Foyer

Sponsored by Deutsche Bank Trust

Company Americas

6:30am - 8:00am Networking Breakfast

Princess Plaza

Sponsored by Reznick Group, P.C.

7:00am - 8:30am

Opening General Session: State of the Real Estate and Capital Markets

Salons FGHI

Welcome:

Steven Wechsler, President & CEO, NAREIT



Moderator:

Steven Sakwa, Senior US REIT Analyst & Global Property Coordinator, Merrill Lynch & Co., Inc.

Panelists:

Bruce Ferguson, Managing Director, The Royal Bank of Scotland Edward Lange, EVP & COO, BRE Properties, Inc. John Schoenfeld, Managing Director-Real Estate,

Houlihan Lokey Howard & Zukin

Susan Smith, Senior Associate, PricewaterhouseCoopers LLP Michael Torres, CEO, Adelante Capital Management LLC

8:30am - 8:45am

Networking Break

North Foyer



8:45am - 9:45am

Concurrent Session 1: Sustainability: Reducing Energy Costs and Enhancing Investor Interest

Salons ABCDE

Moderator:

Branko Terzic, Global Regulatory Policy Leader, Deloitte & Touche, LLP

Panelists:

Diana Laing, CFO, Thomas Properties Group, Inc. Melissa Marsden, SVP-Investor Relations & Corporate Communications, ProLogis Andrew Nelson, VP-Research, RREEF

- **Best Practices in Reducing Energy Footprint**
- Benefits to Landlords and Tenants

8:45am - 9:45am

Concurrent Session 2: Commercial and Tax Issues for U.S. REITs Investing Abroad

Salons FGHI

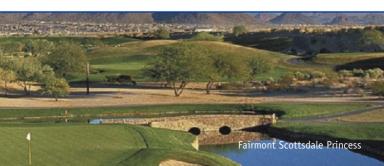
Moderator:

Joseph Howe, III, Partner, Arnold & Porter, LLP

Panelists:

Jeffrey Clark, SVP-Tax, Host Hotels & Resorts, Inc. Rohn Grazer, SVP & Tax Director, AMB Property Corporation Bartjan Zoetmulder, Tax Partner, Loyens & Loeff N.V.

- *B* Approaches to Common Obstacles in Foreign Countries



THURSDAY, MARCH 20 (continued)

8:45am - 9:45am

Concurrent Session 3: XBRL Demonstrated

Sonoran

Panelists:

Rob Blake, Senior Director-Interactive Services, Bowne & Co., Inc. Jeffrey Naumann, Enabling Technology Specialist, Securities and Exchange Commission

Lori Palazzolo, FVP-Corporate Accounting & Financial Reporting, ProLogis

8:45am - 9:45am

Concurrent Session 4: Issue Roundtables

Hacienda Plaza

Sponsored by Deloitte LLP

Cash Management

Discussion Leader: Richard Smith, CFO, Ramco-Gershenson Properties Trust

- $\ensuremath{\mathcal{J}}$ Enhanced Efficiency Through the Use of Automated Clearing House
- ${\it \it j \it j}$ Paperless Payables Processing An Advantage for CAM Billings

Compensation Tax and Proxy Issues

Discussion Leader: David Taub, Attorney, Latham & Watkins LLP

Corporate Governance

Discussion Leaders: James Hanks, Jr., Partner, Venable LLP Richard Rosenblatt, Partner, Morgan, Lewis & Bockius LLP



General Counsel Issues

Discussion Leaders: Edward Nekritz, Managing Director & General Counsel, ProLogis

Stanley Stevens, Partner, Sidley Austin LLP

Human Resources Issues

Discussion Leader: Pamela Wagoner, SVP-Human Resources, Host Hotels & Resorts, Inc.

Infrastructure REITs

Discussion Leaders: David Miller, Principal, Ernst & Young LLP Timothy Michael Toy, Partner, Bracewell & Giulliani LLP

Interest Rate and Currency Risk Hedging

Discussion Leader: Luke Zubrod, Hedge Consultant,

Chatham Financial Corporation

Leveraging Technology for Business Intelligence

Discussion Leaders: Tapan Nagori, Director-Technology, PricewaterhouseCoopers LLP

Christopher Nichols, VP & Controller, Berkshire Income Realty

Listed Australian Property Trusts

Discussion Leader: Roger Porter, EVP-Tax, The Westfield Group

THURSDAY, MARCH 20 (continued)

Non-Traded REITs

Discussion Leaders: Judith Fryer, Co-Head, National REIT Practice, Greenberg Trauriq, LLP

Steven Grimes, COO & CFO, Inland Western Retail Real Estate Trust, Inc.

Property Taxes

Discussion Leaders: Norman Quinn, III, President, B&D Equity Property Tax Group

Kenneth Rogers, Real Estate Tax Manager, Duke Realty Corporation

Real Estate Lending Issues

Discussion Leaders: William O'Callaghan, Jr., Partner,

Alston & Bird LLP

Diane Shapiro Richer, Partner, Pillsbury Winthrop Shaw Pittman LLP

State and Local Income Taxes

Discussion Leaders: Corky Robertson, Director-Corporate Taxation, Simon Property Group

Stephen Ryan, Partner-State and Local Tax Services,
Grant Thornton LLP

9:45am - 10:00am

Networking Break

North Foyer

10:00am - 11:00am

Concurrent Session 1: Like Kind Exchanges

Salons ABCDE

Moderator:

Gregory Imhoff, SVP & Chief Administrative Officer, Brandywine Realty Trust

Panelists:

Daniel Feehan, Director, Deutsche Bank Adam Handler, Principal, PricewaterhouseCoopers LLP Louis Weller, Principal-National Real Estate Tax Services, Deloitte Tax, LLP

- B Reverse Starkers Outside the Safe Harbor

10:00am - 11:00am

Concurrent Session 2: Harmonization of Global Accounting Standards

Salons FGHT

Moderator:

Steven Broadwater, Director-Corporate Financial Reporting, Simon Property Group

Panelists:

William Menchero, IFRS Reporting Manager, Equity One, Inc. Teresa Neto, VP-Financial Reporting, Real Property Association of Canada Thomas Wilkin, Partner, PricewaterhouseCoopers LLP

10:00am - 11:00am

Concurrent Session 3: Property Sector RoundtablesHacienda Plaza

Sponsored by Deloitte LLP

Commercial/Home Financing Sector Issues

Discussion Leaders: George Howell, III, Partner, Hunton & Williams LLP

Steven Kauff, EVP & Tax Director, NorthStar Realty Finance Corporation

- $\slash\hspace{-0.6em}$ Excess Inclusion Issues and Implementation
- ∌ Impact of Credit Markets on CDO REIT Business Model

Health Care Sector Issues

Discussion Leaders: Robert Brehl, CAO & Controller, Ventas, Inc. Charles Handy, CFO, Cogdell Spencer Inc.

Paul Nungester, Jr., VP & Controller, Health Care REIT, Inc.

- $\slash\hspace{-0.6em}$ Working with Third Party Managers and Joint Venture Partners



THURSDAY, MARCH 20 (continued)

Industrial Sector Issues

Discussion Leaders: Bruce Corkern, SVP & CAO,

EastGroup Properties

Mark Skomal, VP & Controller, DCT Industrial Trust, Inc. Roger Von Ting, CFO & Treasurer, Watson Land Company

Lodging Resorts Sector Issues

Discussion Leaders: Elizabeth Abdoo, EVP & General Counsel,

Host Hotels & Resorts, Inc.

Kenneth Cruse, CFO, Sunstone Hotel Investors, Inc. Jonathan Yellen, EVP, General Counsel & Secretary, Felcor Lodging Trust Incorporated

Office Sector Issues

Discussion Leaders: Ashia Derkson, VP-Finance & Accounting,

Shorenstein Realty Services

Heidi Roth, SVP & Controller, Kilroy Realty Corporation

Regional Malls Sector Issues

Discussion Leader: Esther Blum, SVP, CAO & Controller, Taubman Centers, Inc.

Residential Sector Issues

Discussion Leaders: Kerry Fanwick, SVP & General Counsel,

BRE Properties, Inc.

Dawn Severt, CFO, Lion Gables Residential Trust

Shopping Centers Issues

Discussion Leaders: Lawrence Kreider, CFO, Cedar Shopping Centers. Inc.

Michael Nelson, SVP & CFO, Acadia Realty Trust

- Billing CAM and Real Estate Taxes

Timber Sector Issues

Discussion Leaders: Joan Lautenschleger, CFO, Forest Capital Partners LLC

Scott Winer, VP-Taxes, Rayonier Inc.



11:00am - 11:15am

Networking Break

North Foyer

11:15am - 12:15pm

Concurrent Session 1: SEC Hot Topics

Salons ABCDE

Moderator:

Edward Schulman, SVP, General Counsel & Secretary, AvalonBay Communities, Inc.

Panelists:

Melanie Dolan, Partner, KPMG, LLP Karen Garnett, Assistant Director-Division of Corporation Finance, Securities and Exchange Commission Eric Graham, Partner, Goodwin Procter LLP Keri Shea, VP-Finance & Treasurer, AvalonBay Communities, Inc.

11:15am - 12:15pm

Concurrent Session 2: Federal Tax Issues in Executing A Company's Business Plan

Salons FGHI

Moderator:

Michael Schindler, VP-Tax Strategy & Planning, Kimco Realty Corporation

Panelists:

Cristina Arumi, Partner, Hogan & Hartson LLP James Brock, Partner-Real Estate Tax, Deloitte Tax, LLP James Sowell, Tax Principal, KPMG, LLP Donna Wagner, SVP-Acquisitions, Liberty Property Trust

- Acquisition of Distressed Debt Instruments

12:15pm

Boxed Lunch

(Golfers – box lunch provided at golf course) North Foyer

Sponsored by Grant Thornton LLP

Optional Events

(Shuttle pick-up is located at the north end of the Conference Center)

1:00pm

Golf Tournament – TPC Stadium Course Sponsored by AIG Real Estate Solutions (Box lunch provided at golf course)

1:30pm

Tennis Tournament

1:30pm - 5:00pm

Frank Lloyd Wright Taliesin West

1:30pm - 5:30pm

Sonoran Desert Horse Back Riding

1:30pm - 5:30pm

Desert River Float

4:00pm - 7:30pm

Sonoran Desert Balloon Flight



7:30am - 12:30pm **Registration** *East Foyer*

7:30am - 12:30pm

Networking Area / Internet Café

North Foyer

Sponsored by Deutsche Bank Trust Company Americas

8:00am - 9:15am **Breakfast General Session** *Salons FGHI* Sponsored by Venable LLP

Speakers:



William Kristol Editor, *The Weekly Standard* and Columnist, *The New York Times*



Mara Liasson National Political Correspondent, National Public Radio

9:15am - 9:30am **Networking Break** *North Foyer*

9:30am - 10:45am

General Session: *Joint Ventures As A Business Model Salons ABCDE*

Moderator:

Frank Burt, SVP & General Counsel, Boston Properties, Inc.

Panelists:

Joan Allgood, EVP-Corporate Governance & Transactions, Developers Diversified Realty Corporation David Archibald, EVP-Investments, Ivy Realty Sanford Presant, Co-Chairman, National Real Estate Fund Practice, DLA Piper US LLP

- B REITs as Service Partner vs. Money Partner

FRIDAY, MARCH 21 (continued)

10:45am - 11:00am Networking Break

North Foyer

11:00am - 12:15pm

Concurrent Session 1: Implementing Fair Value Reporting of Investment Property

Salons ABCDE

Moderator:

George Yungmann, SVP-Financial Standards, NAREIT

Panelists:

David Elsbree, Jr., Practice Fellow, Financial Accounting Standards Board

Hans Grönloh, Partner-Financial Services, KPMG, LLP Deborah Jackson, Valuation Consultant, Weiser Realty Advisers LLC

William Menchero, IFRS Reporting Manager, Equity One, Inc.

11:00am - 12:15pm

Concurrent Session 2: Federal Tax Compliance – Avoiding Pitfalls and Problems

Salons FGHI

Moderator:

Michael Brody, Partner, Latham & Watkins LLP

Panelists:

Arthur Greenberg, Senior Tax Advisor, Equity Residential Stephen Greene, Director-Tax Analysis, Colonial Properties Trust Charles Temkin, Director, Deloitte Tax, LLP Dianne Umberger, Partner, Ernst & Young LLP

12:15pm

Program Concludes

2008 CONFERENCE SPONSORS

NAREIT would like to thank all sponsors for their generous support of the 2008 Law & Accounting Conference.

PLATINUM

AIG Real Estate Solutions Golf Tournament

Venable LLP Friday Breakfast and Speaker

GOLD

Chicago Deferred Exchange Company Attendee Gift - USB Hub

Deutsche Bank Trust Company Americas Networking Area / Internet Café

DLA Piper US LLP Attendee Gift - Travel Wallet

Ernst & Young, LLP Lanyards

Fried, Frank, Harris, Shriver & Jacobson LLP
Wall Street Journals

Goodwin Procter LLP Hotel Key Card

Grant Thornton LLP Thursday Box Lunch

Greenberg Traurig, LLP *Opening Reception Co-Sponsor*

KPMG, LLP Conference Bag Co-Sponsor

Latham & Watkins LLP Conference Room Drop

Mayer Brown LLP Conference Bag Co-Sponsor

REIT Funding LLC Conference Onsite Program

Weiser LLP Opening Reception Co-Sponsor

SILVER

Alston & Bird LLP

Ice Cream Cart

Arnold & Porter LLP Computer Cool Lift

Deloitte LLP Roundtable Discussions

Frank Crystal & Co., Inc. *Message Center*

Pillsbury Winthrop Shaw Pittman LLP Online Sourcebook

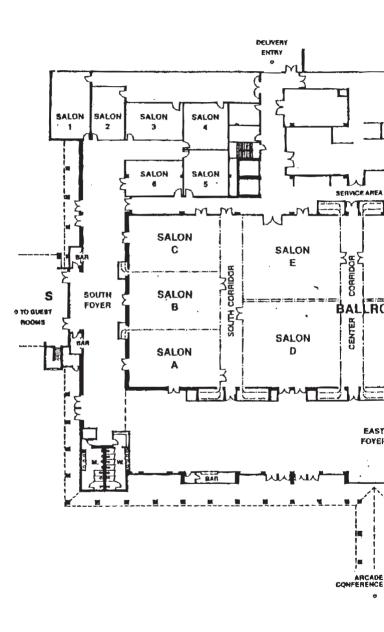
PricewaterhouseCoopers LLP Audio Visual Equipment

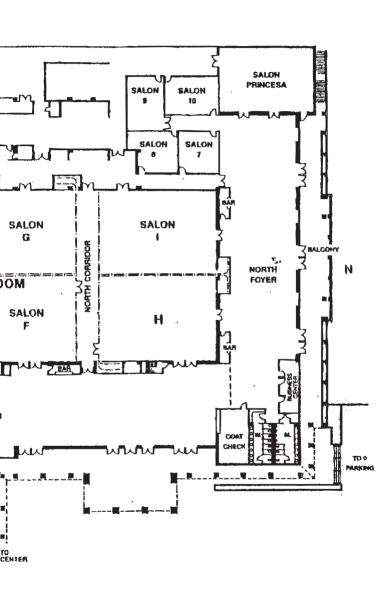
Reznick Group, P.C.
Thursday Networking Breakfast

TABLE TOP SPONSORS

Baker, Donelson, Bearman, Caldwell & Berkowitz, P.C. Chatham Financial Corporation Commercial Defeasance, LLC Equity Methods

CONFERENCE CENTER MAP





RESORT MAP





NAREIT MEETINGS CALENDAR

2008

REITWeek: NAREIT's Investor Forum®*

June 4 - 6 Waldorf=Astoria New York, NY

Senior Financial Officer / Investor Relations Officer Workshop*

September 22 – 23 Marriott Financial Center Hotel New York, NY

Annual Convention

November 19 – 21 Manchester Grand Hyatt San Diego, CA

2009

Washington Leadership Forum*

February 24 – 25 Fairmont Washington DC Washington, DC

Law & Accounting Conference

March 25 – 27 La Quinta Resort & Club La Quinta, CA

REITWeek: NAREIT's Investor Forum®*

June 3 - 5 Waldorf=Astoria New York, NY

Senior Financial Officer / Investor Relations Officer Workshop*

September 21 – 22 Marriott Financial Center Hotel New York, NY

Annual Convention

November 11 – 13 JW Marriott Desert Ridge Phoenix, AZ

2010

Washington Leadership Forum*

Washington, DC

Law & Accounting Conference

March 24 – 26 Marriott Orlando World Center Orlando, FL

REITWeek: NAREIT's Investor Forum®*

June 8 – 10 Hilton Chicago Chicago, IL

Senior Financial Officer / Investor Relations Officer Workshop*

TBD New York, NY

Annual Convention

November 15 – 17 Waldorf=Astoria New York, NY



NOTES

NOTES

THE EASIEST WAY TO ATTRACT AND MAINTAIN 100 SHAREHOLDERS

REIT Funding has a pool of 900+ accredited investors – many of whom are Qualified Purchasers – allowing us to attract and secure 100 shareholders in a fraction of the time it takes to organize this effort internally. And, we have the systems to make the complex task of ongoing shareholder administration simple. Since 1998, REIT Funding has provided shareholders to more than 640 private REITs with combined common equity exceeding \$100 billion. In the process we have raised over \$76 million, \$1,000 at a time.



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