

# Historical Offerings of Securities

May 31, 2018

| Period  | Total  |                             | Initial          |                             | Secondary Equity |                             |                  |                             | Secondary Debt |                             |
|---|--------|-----------------------------|------------------|-----------------------------|------------------|-----------------------------|------------------|-----------------------------|----------------|-----------------------------|
|   | Number | Capital Raised <sup>1</sup> | Public Offerings |                             | Common Shares    |                             | Preferred Shares |                             | Unsecured      |                             |
|   |        |                             | Number           | Capital Raised <sup>1</sup> | Number           | Capital Raised <sup>1</sup> | Number           | Capital Raised <sup>1</sup> | Number         | Capital Raised <sup>1</sup> |
| <b>Annual Totals (including current year to date)</b> |        |                             |                  |                             |                  |                             |                  |                             |                |                             |
| 2010  | 173    | 47,450                      | 9                | 1,975                       | 91               | 23,629                      | 17               | 2,617                       | 56             | 19,230                      |
| 2011  | 164    | 51,280                      | 8                | 2,307                       | 92               | 31,075                      | 31               | 4,108                       | 33             | 13,790                      |
| 2012  | 254    | 73,326                      | 8                | 1,822                       | 106              | 35,143                      | 71               | 10,631                      | 69             | 25,730                      |
| 2013  | 254    | 76,983                      | 19               | 5,732                       | 121              | 35,756                      | 28               | 4,755                       | 86             | 30,739                      |
| 2014  | 219    | 63,726                      | 6                | 4,067                       | 102              | 24,106                      | 24               | 4,618                       | 87             | 30,934                      |
| 2015  | 162    | 59,293                      | 7                | 1,423                       | 75               | 23,433                      | 8                | 2,236                       | 72             | 32,201                      |
| 2016  | 196    | 69,633                      | 4                | 1,690                       | 75               | 26,158                      | 36               | 4,655                       | 82             | 37,261                      |
| 2017  | 263    | 92,562                      | 9                | 2,950                       | 75               | 27,875                      | 52               | 10,970                      | 127            | 50,767                      |
| 2018  | 48     | 19,840                      | 3                | 2,738                       | 12               | 4,381                       | 6                | 815                         | 27             | 11,906                      |
| <b>Quarterly Totals</b>                               |        |                             |                  |                             |                  |                             |                  |                             |                |                             |
| 2017: Q1  | 64     | 23,114                      | 3                | 1,874                       | 23               | 8,875                       | 6                | 924                         | 32             | 11,441                      |
| Q2  | 68     | 21,052                      | 4                | 765                         | 29               | 8,791                       | 6                | 1,262                       | 29             | 10,234                      |
| Q3  | 72     | 29,834                      | 2                | 311                         | 14               | 7,650                       | 23               | 6,305                       | 33             | 15,569                      |
| Q4  | 59     | 18,562                      | 0                | 0                           | 9                | 2,559                       | 17               | 2,479                       | 33             | 13,524                      |
| 2018: Q1  | 37     | 15,868                      | 3                | 2,738                       | 9                | 3,546                       | 6                | 815                         | 19             | 8,769                       |
| Q2  | 11     | 3,973                       | 0                | 0                           | 3                | 836                         | 0                | 0                           | 8              | 3,137                       |
| <b>Monthly Totals</b>                                 |        |                             |                  |                             |                  |                             |                  |                             |                |                             |
| 2016: Aug   | 25     | 9,482                       | 0                | 0                           | 8                | 3,996                       | 4                | 195                         | 13             | 5,290                       |
| Sep   | 22     | 6,795                       | 1                | 275                         | 5                | 2,458                       | 3                | 296                         | 13             | 3,766                       |
| Oct   | 10     | 2,642                       | 0                | 0                           | 1                | 99                          | 6                | 1,343                       | 3              | 1,200                       |
| Nov   | 11     | 4,528                       | 0                | 0                           | 5                | 1,813                       | 1                | 115                         | 5              | 2,600                       |
| Dec   | 12     | 3,348                       | 1                | 77                          | 5                | 954                         | 1                | 18                          | 5              | 2,300                       |
| 2017: Jan   | 17     | 6,921                       | 1                | 1,771                       | 5                | 1,956                       | 1                | 173                         | 10             | 3,021                       |
| Feb   | 8      | 2,840                       | 2                | 103                         | 3                | 1,667                       | 1                | 345                         | 2              | 725                         |
| Mar   | 39     | 13,353                      | 0                | 0                           | 15               | 5,253                       | 4                | 406                         | 20             | 7,694                       |
| Apr   | 13     | 3,288                       | 0                | 0                           | 5                | 1,922                       | 2                | 253                         | 6              | 1,113                       |
| May   | 29     | 10,585                      | 1                | 242                         | 12               | 3,665                       | 3                | 808                         | 13             | 5,871                       |
| Jun   | 26     | 7,179                       | 3                | 523                         | 12               | 3,204                       | 1                | 201                         | 10             | 3,250                       |
| Jul   | 17     | 11,332                      | 1                | 253                         | 5                | 4,910                       | 6                | 3,346                       | 5              | 2,823                       |
| Aug   | 26     | 7,337                       | 0                | 0                           | 3                | 716                         | 8                | 1,519                       | 15             | 5,102                       |
| Sep   | 29     | 11,164                      | 1                | 58                          | 6                | 2,024                       | 9                | 1,439                       | 13             | 7,643                       |
| Oct   | 15     | 3,675                       | 0                | 0                           | 4                | 1,205                       | 5                | 420                         | 6              | 2,050                       |
| Nov   | 28     | 8,816                       | 0                | 0                           | 2                | 518                         | 7                | 1,283                       | 19             | 7,015                       |
| Dec   | 16     | 6,071                       | 0                | 0                           | 3                | 836                         | 5                | 776                         | 8              | 4,459                       |
| 2018: Jan   | 16     | 7,892                       | 3                | 2,738                       | 3                | 1,307                       | 5                | 700                         | 5              | 3,146                       |
| Feb   | 10     | 4,995                       | 0                | 0                           | 1                | 843                         | 0                | 0                           | 9              | 4,153                       |
| Mar   | 11     | 2,981                       | 0                | 0                           | 5                | 1,396                       | 1                | 115                         | 5              | 1,470                       |
| Apr   | 4      | 1,147                       | 0                | 0                           | 1                | 147                         | 0                | 0                           | 3              | 1,000                       |
| May   | 7      | 2,826                       | 0                | 0                           | 2                | 689                         | 0                | 0                           | 5              | 2,137                       |

Source: Nareit®, S&P Global Market Intelligence.

Notes:

<sup>1</sup> Data presented in millions of dollars.