

NEWS RELEASE

Contact: Ron Kuykendall (202) 739-9425

RKuykendall@nareit.com

STOCK EXCHANGE-LISTED REITS RAISE \$39.7 BILLION IN FIRST HALF

U.S. REIT Returns Are Down Through June

Residential and Self-Storage Sectors Lead REIT Market in Returns

WASHINGTON, DC, July 10 – Stock exchange listed U.S. REITs raised \$39.71 billion in equity and debt in the public capital markets in the first half of this year – up from \$35.12 billion in last year's first half, the National Association of Real Estate Investment Trusts (NAREIT) reported.

The capital raised in this year's first half included \$19.72 billion in secondary offerings of common and preferred equity, \$1.37 billion in six IPOs, and \$18.62 billion in unsecured debt. In last year's first half, listed REITs raised \$15.67 billion in secondary equity, \$762 million in three IPOs, and \$18.69 billion in unsecured debt.

The U.S. REIT industry continued to maintain conservative leverage. The debt ratio (total debt divided by total market capitalization) of the FTSE NAREIT All REITs Index was 43.5 percent, and the debt ratio of the FTSE NAREIT All Equity REITs Index was 32.3 percent.

Interest Rate Concerns Impact Returns

"REITs continued to have strong underlying operating fundamentals in the first half of the year, with rising rents and occupancy rates supported by limited supply and development of real estate," said NAREIT President and CEO Steven A. Wechsler. "REIT returns, however, were negatively impacted by investor expectations about the effect of rising interest rates on real estate and REIT share prices."

The S&P 500 and S&P 1500 outperformed the primary U.S. REIT indices in the first half of 2015, The S&P 500 delivered a 1.23 percent total return for the first half of the year, and the S&P Composite 1500, which, like the REIT market, includes large, mid and small-cap stocks, returned 1.56 percent. In comparison, the total return of the FTSE NAREIT All REITs Index, the broadest benchmark of the stock exchange-listed U.S. REIT industry, including both equity and mortgage REITs, fell 5.24 percent in the first half. The FTSE NAREIT All Equity REITs Index fell 5.44 percent, and the FTSE NAREIT Mortgage REITs Index was down 5.09 percent.

REIT Dividend Yields Outperform Those of S&P

U.S. REITs continued to offer strong dividend yields. At June 30, the dividend yield of the FTSE NAREIT All REITs Index was 4.34 percent; the yield of the FTSE NAREIT All Equity REITs Index was 3.87 percent; and the FTSE NAREIT Mortgage REITs Index yielded 11.46 percent. In comparison, the dividend yield of the S&P 500 was 2.10 percent, and the S&P Composite 1500 yielded 2.04 percent.

"Strong, consistent dividend income is an important component of REIT performance," Wechsler said. He noted that stock exchange-listed REITs paid out \$42 billion in dividends in 2014, up 35 percent from \$34 billion paid out in 2013.

As of June 30, 2015, the equity market capitalization of the FTSE NAREIT All REITs Index was \$890 billion, up 9 percent from \$816 billion on June 30 last year; and the equity market capitalization of the FTSE NAREIT All Equity REITs Index was \$826 billion, up 11 percent from \$742 billion on June 30, 2014.

Manufactured Homes are Top Performing Segment

The Manufactured Homes segment of the Residential Sector delivered the listed REIT industry's best performance in the first half of 2015 with a 3.75 percent total return. Close behind was the Self-Storage sector with a 3.72 percent total return. Apartments were up 0.82 percent in the first half of the year. Among other Equity REIT market sectors, Office was down 5.25 percent, Retail was down 7.24 percent, and Industrial fell 11.33 percent. For Mortgage REITs, the Commercial Financing sector was down 1.70 percent and the Home Financing sector fell 6.12 percent.

Global Markets Deliver Mixed Results

The total return of the <u>FTSE EPRA/NAREIT Global Real Estate Index</u> declined 1.91 percent (in U.S. dollars) for the first half of 2015 and delivered a dividend yield of 3.60 percent at the end of June. Some of the index's regional sectors, however, produced gains in the first half.

The FTSE EPRA/NAREIT Middle East/Africa Index delivered the best performance of any region, with a total return of 5.75 percent for the year through June, while Asia/Pacific and Europe delivered gains of 3.27 percent and 2.32 percent, respectively. The total return of the FTSE EPRA/NAREIT Americas region fell 6.44 percent in the year's first half.

The global index includes 471 companies from around the world with a combined equity market capitalization of \$1.4 trillion, nearly three-quarters of which is from REITs. Thirty-one countries in addition to the United States have enacted REIT legislation to foster the development of their commercial real estate markets and facilitate investment in real estate securities.

CLICK HERE FOR A DETAILED REIT INDUSTRY DATA SUMMARY

Editors' Note: NAREIT provides media resources on <u>REIT Basics</u>, a <u>Glossary of REIT Terms</u>, as well as other industry data and information on the value that REITs provide to investors, the economy and our communities on REIT.com. NAREIT also makes economists and other industry experts available for commentary on industry trends and research.





NAREIT is the worldwide representative voice for REITs and listed real estate companies with an interest in U.S. real estate and capital markets. Members are REITs and other businesses that own, operate and manage income-producing real estate, as well as those firms and individuals who advise, study and service those businesses. NAREIT is the exclusive registered trademark of the National Association of Real Estate Investment Trusts, Inc.®, 1875 I St., NW, Suite 600, Washington, DC 20006-5413. Follow us on REIT.com. Copyright© 2015 by the National Association of Real Estate Investment Trusts, Inc.® All rights reserved.

This information is solely educational in nature and is not intended by NAREIT to serve as the primary basis for any investment decision. NAREIT is not acting as an investment adviser, investment fiduciary, broker, dealer or other market participant, and no offer or solicitation to buy or sell any security or real estate investment is being made. Investments and solicitations for investment must be made directly through an agent, employee or representative of a particular investment or fund and cannot be made through NAREIT. NAREIT does not allow any agent, employee or representative to personally solicit any investment or accept any monies to be invested in a particular security or real estate investment.

All REIT data are derived from, and apply only to, publicly traded securities. While such data are believed to be reliable when prepared or provided, such data are subject to change or restatement. NAREIT does not warrant or guarantee such data for accuracy or completeness, and shall not be liable under any legal theory for such data or any errors or omissions therein. See http://reit.com/TermsofUse.aspx for important information regarding this data, the underlying assumptions and the limitations of NAREIT's liability therefor, all of which are incorporated by reference herein.

Performance results are provided only as a barometer or measure of past performance, and future values will fluctuate from those used in the underlying data. Any investment returns or performance data (past, hypothetical or otherwise) shown herein or in such data are not necessarily indicative of future returns or performance.



Before an investment is made in any security, fund or investment, investors are strongly advised to request a copy of the prospectus or other disclosure or investment documentation and read it carefully. Such prospectus or other information contains important information about a security's, fund's or other investment's objectives and strategies, risks and expenses. Investors should read all such information carefully before making an investment decision or investing any funds. Investors should consult with their investment fiduciary or other market professional before making any investment in any security, fund or other investment.