

REITs

By The Numbers

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REITs are widely held real estate investment companies that own more than of real estate.

\$1
Trillion

Through their own operations and use of their facilities, REITs help support nearly **1,000,000 JOBS** in the U.S. each year.



Nearly 50 million Americans – from teachers and firefighters to retirees and executives – invest in REITs through their 401(k)s.

5% **401(k)** 30%

Over the last decade, the percentage of 401(k) plans offering REITs as an investment option has increased from 5 percent to 30 percent.

More than **300** mutual funds and exchange-traded funds (ETFs) are dedicated to stock-exchange listed REITs.

Nearly **300** listed REITs are currently registered with the Securities and Exchange Commission.

160 REITs are traded on the New York Stock Exchange with an equity market cap of about

\$600 Billion



Several sectors of the REIT market delivered **Double-Digit** total returns for the past 10 years:

20%

Self storage

14%

Residential

12.5%

Retail

18%

Health Care

\$178k \$194k \$210k

60% Stocks
40% Bonds

+10%
REITs
55% Stocks
35% Bonds

+20%
REITs
50% Stocks
30% Bonds

What \$10,000 invested on Dec. 31, 1982, would be worth on Dec. 31, 2012, using the FTSE NAREIT All Equity REIT Index



Looking at inflation rates over rolling six month and rolling 12 month time periods, returns on equity REIT investments outpaced the period inflation rate **75 percent** of the time.

REITs paid out approximately **\$27 billion** in dividends in 2012

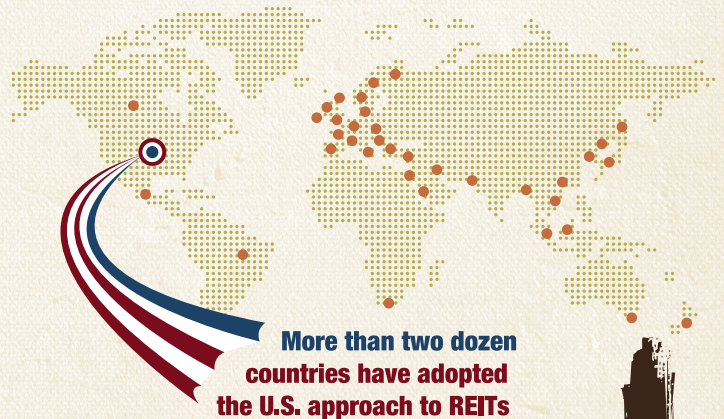


California is home to the most REIT-owned commercial properties based on historic cost at **\$88.7 billion**.

40,000
REIT-owned properties

Texas is home to the most REIT-owned commercial properties with **3,784**

There are nearly 40,000 stock-exchange listed REIT-owned commercial properties in the U.S.



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National Association of Real Estate Investment Trusts®
REITs: Building Dividends and Diversification®

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REITs (Real Estate Investment Trusts) are a type of real estate investment company modeled after mutual funds. REITs were established by Congress in 1960 to provide Americans from all income levels the opportunity to invest in income-producing real estate. Congress understood then - as it does now - the diverse role real estate plays in the U.S. economy.

Over the past five decades, REITs have helped achieve important economic goals. REITs support the growth of the U.S. economy by effectively and efficiently channeling capital into real estate, bringing greater transparency to real estate investment, creating liquidity in the real estate sector of the economy and contributing to the nation's tax base.

Today, REITs are tied to almost all aspects of the economy, including apartments, data centers, hospitals, hotels, industrial facilities, life-science buildings, nursing homes, offices, shopping malls, storage centers, student housing, and timberlands.

1875 I St. NW, Suite 600, Washington, DC 20006-5413. Follow us on REIT.com.
202-739-9400, 800-3NAREIT • fax 202-739-9401.

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