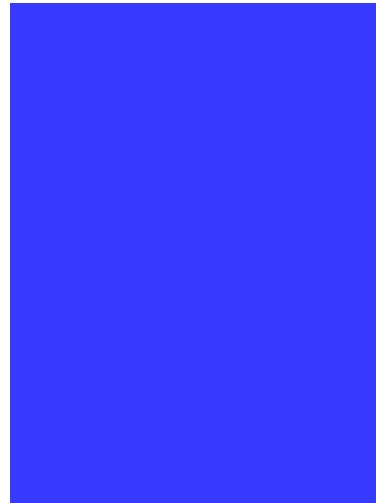
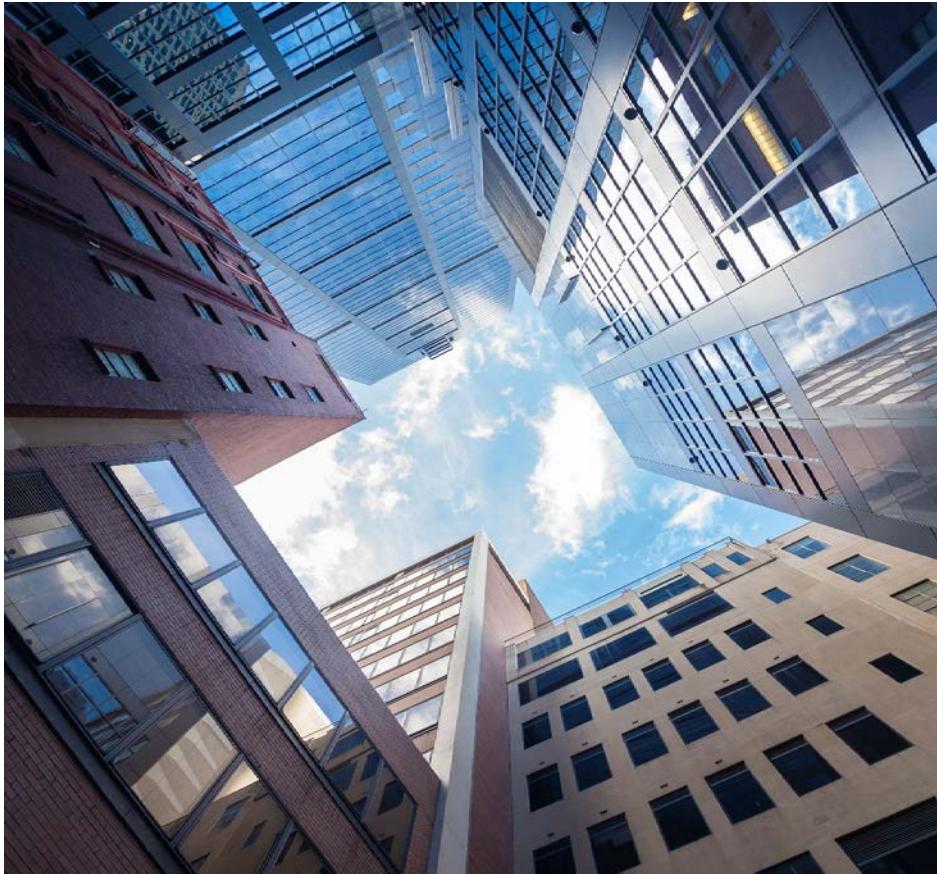


REITWatch®

A Monthly Statistical Report on the Real Estate Investment Trust Industry



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REITWATCH

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REIT Industry Fact Sheet

Data as of July 31, 2018, except where noted.

Unless otherwise noted, all data are derived from, and apply only to, publicly traded US REITs.

Industry Size

- FTSE Nareit All REITs equity market capitalization = \$1.152 trillion
- FTSE Nareit All Equity REITs equity market capitalization = \$1.079 trillion
- REITs own approximately \$2.0 trillion of commercial real estate assets, including listed and non-listed public Equity and Mortgage REITs
- 228 REITs are in the FTSE Nareit All REITs Index
- 192 REITs trade on the New York Stock Exchange
- NYSE listed REITs equity market capitalization = \$1.038 trillion

Investment Performance

Year-to-date and compound annual total returns of the FTSE Nareit All REITs Index, the FTSE Nareit All Equity REITs Index, and leading US benchmarks for periods ending July 31, 2018:

| | FTSE Nareit | | | | | Dow Jones |
|-------------|-------------|------------------|--------------|--------------|------------------|--------------------|
| | All REITs | All Equity REITs | S&P 500 | Russell 2000 | NASDAQ Composite | Industrial Average |
| 2018: YTD | 1.88 | 1.88 | 6.47 | 9.54 | 11.77 | 4.07 |
| 1-Year | 4.35 | 4.25 | 16.24 | 18.73 | 22.13 | 18.75 |
| 3-Year | 7.79 | 7.60 | 12.52 | 12.04 | 15.70 | 15.68 |
| 5-Year | 9.04 | 8.83 | 13.12 | 11.33 | 17.53 | 13.11 |
| 10-Year | 8.24 | 8.00 | 10.67 | 10.39 | 13.95 | 11.25 |
| 15-Year | 9.36 | 9.93 | 9.44 | 10.18 | 10.42 | 9.71 |
| 20-Year | 9.43 | 9.87 | 6.72 | 8.58 | 7.31 | 7.89 |
| 25-Year | 9.83 | 10.16 | 9.77 | 9.60 | 10.02 | 8.20 |
| 30-Year | 9.37 | 10.36 | 10.50 | 9.95 | 10.47 | 8.62 |
| 35-Year | 9.43 | 11.05 | 11.16 | 9.49 | 9.66 | 9.12 |
| 40-Year | 10.90 | 12.39 | 11.76 | - | 10.81 | 8.83 |
| 1972 - 2018 | 9.64 | 11.74 | 10.61 | - | 9.20 | 7.46 |

Data in percent; highest return for the period in bold.

Returns in Italics are price-only.

Dividends

Yield Comparison

- FTSE Nareit All REITs: 4.26%
- FTSE Nareit All Equity REITs: 3.95%
- S&P 500: 1.91%
- Public listed REITs paid out approximately \$53.2 billion and public non-listed REITs paid out approximately \$4.3 billion in dividends during 2017.
- On average, 59 percent of the annual dividends paid by REITs qualify as ordinary taxable income, 17 percent qualify as return of capital and 24 percent qualify as long-term capital gains.

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REIT Industry Fact Sheet

Data as of July 31, 2018, except where noted.

Unless otherwise noted, all data are derived from, and apply only to, publicly traded US REITs.

Leverage and Coverage Ratios

(Data as of 2018: Q1)

Equity REITs

- Debt Ratio: 33.5%
- Coverage Ratio: 4.6x
- Fixed Charge Ratio: 4.2x
- 67 Equity REITs are rated investment grade, 67 percent by equity market capitalization.

All REITs

- Debt Ratio: 44.0%
- Coverage Ratio: 3.8x
- Fixed Charge Ratio: 3.5x
- 67 REITs are rated investment grade, 63 percent by equity market capitalization.

-
- *Debt ratio equals total debt divided by total market capitalization. Total market capitalization is the sum of total debt and implied equity market capitalization (common shares plus operating partnership units).*
 - *Coverage ratio equals EBITDA divided by interest expense.*
 - *Fixed charge ratio equals EBITDA divided by interest expense plus preferred dividends.*

Average Daily Dollar Trading Volume

- July 2018: \$6.8 billion
- July 2013: \$4.6 billion
- July 2008: \$4.3 billion

Capital Offerings

| | 2018: YTD | |
|---------------------|---------------------|----------------------|
| | Number of Offerings | Capital Raised (\$M) |
| IPOs | 4 | 3,261 |
| Secondary Common | 22 | 6,674 |
| Secondary Preferred | 7 | 1,132 |
| Secondary Debt | 36 | 15,653 |
| Total | 69 | 26,719 |

Exhibit 2

Investment Performance by Property Sector and Subsector

July 31, 2018

| Sector | Number of Constituents | Total Return (%) | | | Dividend Yield (%) | Market Capitalization (\$) ¹ | |
|------------------------------|------------------------|------------------|-------|-----------|--------------------|---|---------------|
| | | 2017 | July | 2018: YTD | | Equity | Implied |
| FTSE Nareit All Equity REITs | 172 | 8.67 | 0.61 | 1.88 | 3.95 | 1,078,625,330 | 1,117,175,439 |
| FTSE Nareit Equity REITs | 162 | 5.23 | 0.80 | 1.83 | 4.15 | 910,521,272 | 948,646,989 |
| Industrial | 14 | 20.58 | -0.46 | 5.16 | 3.05 | 86,419,776 | 89,397,451 |
| Office | 23 | 5.25 | -0.67 | -1.21 | 3.14 | 100,668,842 | 107,940,473 |
| Retail | 32 | -4.77 | 2.41 | 0.18 | 4.84 | 182,894,183 | 195,509,914 |
| Shopping Centers | 17 | -11.37 | 0.11 | -4.48 | 4.96 | 56,101,900 | 57,511,982 |
| Regional Malls | 7 | -2.68 | 3.75 | 1.45 | 4.72 | 90,296,634 | 101,440,834 |
| Free Standing | 8 | 3.10 | 2.85 | 4.65 | 4.94 | 36,495,650 | 36,557,098 |
| Residential | 20 | 6.63 | 1.22 | 2.56 | 3.21 | 148,308,800 | 154,300,758 |
| Apartments | 14 | 3.72 | 1.70 | 2.62 | 3.46 | 112,826,981 | 116,588,855 |
| Manufactured Homes | 3 | 24.93 | -0.92 | 4.83 | 2.73 | 16,403,321 | 17,199,117 |
| Single Family Homes | 3 | 17.49 | -0.25 | -0.44 | 1.62 | 19,078,498 | 20,512,786 |
| Diversified | 17 | -0.10 | 0.62 | -4.60 | 4.90 | 56,404,910 | 59,411,298 |
| Lodging/Resorts | 17 | 7.16 | 0.28 | 8.76 | 4.79 | 60,475,109 | 61,000,371 |
| Health Care | 18 | 0.87 | 0.06 | 1.81 | 6.04 | 95,637,930 | 96,411,985 |
| Self Storage | 5 | 3.74 | -4.35 | 7.43 | 3.75 | 61,257,418 | 63,281,648 |
| Timber | 4 | 21.92 | -6.79 | -0.17 | 3.64 | 33,948,433 | 33,948,433 |
| Infrastructure | 6 | 35.38 | 1.38 | 2.85 | 2.68 | 134,155,625 | 134,580,017 |
| Data Centers | 5 | 28.43 | 4.85 | 1.59 | 2.72 | 72,091,644 | 74,988,018 |
| Specialty | 11 | 13.22 | 2.06 | 1.55 | 5.91 | 46,362,659 | 46,405,072 |
| FTSE Nareit Mortgage REITs | 36 | 19.79 | 3.80 | 4.27 | 9.55 | 68,565,466 | 68,863,574 |
| Home Financing | 23 | 23.33 | 3.66 | 2.71 | 10.19 | 48,440,532 | 48,491,736 |
| Commercial Financing | 13 | 9.07 | 4.17 | 8.88 | 7.86 | 20,124,934 | 20,371,838 |

Source: FTSE™, Nareit®.

Notes:

¹ Implied market capitalization is calculated as common shares outstanding plus operating partnership units, multiplied by share price. Data presented in thousands of dollars.

Exhibit 3

Selected Indicators of Equity Market Performance

(Period ending index levels and percent change)

July 31, 2018

| Period | FTSE Nareit All Equity REITs | | S&P 500 | | Dow Jones Industrials | | Russell 2000 | | NASDAQ Composite | | US Treasury 10-Year Note ¹ | |
|--|---------------------------------|---------|----------|---------|--------------------------|---------|--------------|---------|---------------------|---------|--|--------|
| | Levels | Returns | Levels | Returns | Levels | Returns | Levels | Returns | Levels | Returns | Yield | Change |
| Annual (including current year to date) | | | | | | | | | | | | |
| 2008 | 5,097.46 | -37.73 | 1,452.98 | -37.00 | 14,945.17 | -31.93 | 2,169.65 | -33.79 | 1,636.66 | -40.03 | 2.25 | -1.79 |
| 2009 | 6,524.25 | 27.99 | 1,837.50 | 26.46 | 18,335.23 | 22.68 | 2,759.17 | 27.17 | 2,378.33 | 45.32 | 3.85 | 1.60 |
| 2010 | 8,347.58 | 27.95 | 2,114.29 | 15.06 | 20,913.80 | 14.06 | 3,500.15 | 26.85 | 2,806.89 | 18.02 | 3.30 | -0.55 |
| 2011 | 9,039.07 | 8.28 | 2,158.94 | 2.11 | 22,666.87 | 8.38 | 3,353.99 | -4.18 | 2,783.67 | -0.83 | 1.89 | -1.41 |
| 2012 | 10,819.84 | 19.70 | 2,504.44 | 16.00 | 24,987.40 | 10.24 | 3,902.37 | 16.35 | 3,269.46 | 17.45 | 1.78 | -0.11 |
| 2013 | 11,128.83 | 2.86 | 3,315.59 | 32.39 | 32,397.14 | 29.65 | 5,417.36 | 38.82 | 4,581.05 | 40.12 | 3.04 | 1.26 |
| 2014 | 14,247.97 | 28.03 | 3,769.44 | 13.69 | 35,650.39 | 10.04 | 5,682.50 | 4.89 | 5,256.55 | 14.75 | 2.17 | -0.87 |
| 2015 | 14,650.51 | 2.83 | 3,821.60 | 1.38 | 35,726.03 | 0.21 | 5,431.67 | -4.41 | 5,622.56 | 6.96 | 2.27 | 0.10 |
| 2016 | 15,914.73 | 8.63 | 4,278.66 | 11.96 | 41,619.65 | 16.50 | 6,589.05 | 21.31 | 6,121.12 | 8.87 | 2.45 | 0.18 |
| 2017 | 17,295.16 | 8.67 | 5,212.76 | 21.83 | 53,317.96 | 28.11 | 7,554.17 | 14.65 | 7,935.29 | 29.64 | 2.40 | -0.05 |
| 2018 | 17,621.03 | 1.88 | 5,549.96 | 6.47 | 55,490.00 | 4.07 | 8,274.79 | 9.54 | 8,869.11 | 11.77 | 2.96 | 0.56 |
| Quarter (including current quarter to date) | | | | | | | | | | | | |
| 2016: Q4 | 15,914.73 | -3.28 | 4,278.66 | 3.82 | 41,619.65 | 8.66 | 6,589.05 | 8.83 | 6,121.12 | 1.66 | 2.45 | 0.85 |
| 2017: Q1 | 16,320.10 | 2.55 | 4,538.21 | 6.07 | 43,779.79 | 5.19 | 6,751.53 | 2.47 | 6,741.02 | 10.13 | 2.40 | -0.05 |
| Q2 | 16,691.26 | 2.27 | 4,678.36 | 3.09 | 45,510.04 | 3.95 | 6,917.86 | 2.46 | 7,021.75 | 4.16 | 2.31 | -0.09 |
| Q3 | 16,876.00 | 1.11 | 4,887.97 | 4.48 | 48,051.36 | 5.58 | 7,310.00 | 5.67 | 7,447.57 | 6.06 | 2.33 | 0.02 |
| Q4 | 17,295.16 | 2.48 | 5,212.76 | 6.64 | 53,317.96 | 10.96 | 7,554.17 | 3.34 | 7,935.29 | 6.55 | 2.40 | 0.07 |
| 2018: Q1 | 16,142.71 | -6.66 | 5,173.19 | -0.76 | 52,270.30 | -1.96 | 7,547.81 | -0.08 | 8,140.58 | 2.59 | 2.74 | 0.34 |
| Q2 | 17,514.65 | 8.50 | 5,350.83 | 3.43 | 52,930.99 | 1.26 | 8,133.04 | 7.75 | 8,678.85 | 6.61 | 2.85 | 0.11 |
| Q3 | 17,621.03 | 0.61 | 5,549.96 | 3.72 | 55,490.00 | 4.83 | 8,274.79 | 1.74 | 8,869.11 | 2.19 | 2.96 | 0.11 |
| Month | | | | | | | | | | | | |
| 2017: Jul | 16,902.42 | 1.27 | 4,774.56 | 2.06 | 46,728.53 | 2.68 | 6,969.25 | 0.74 | 7,261.99 | 3.42 | 2.30 | -0.01 |
| Aug | 17,010.94 | 0.64 | 4,789.18 | 0.31 | 47,033.68 | 0.65 | 6,880.59 | -1.27 | 7,366.17 | 1.43 | 2.12 | -0.18 |
| Sep | 16,876.00 | -0.79 | 4,887.97 | 2.06 | 48,051.36 | 2.16 | 7,310.00 | 6.24 | 7,447.57 | 1.11 | 2.33 | 0.21 |
| Oct | 16,897.51 | 0.13 | 5,002.03 | 2.33 | 50,185.30 | 4.44 | 7,372.31 | 0.85 | 7,716.66 | 3.61 | 2.38 | 0.05 |
| Nov | 17,346.02 | 2.65 | 5,155.44 | 3.07 | 52,311.63 | 4.24 | 7,584.78 | 2.88 | 7,897.49 | 2.34 | 2.42 | 0.04 |
| Dec | 17,295.16 | -0.29 | 5,212.76 | 1.11 | 53,317.96 | 1.92 | 7,554.17 | -0.40 | 7,935.29 | 0.48 | 2.40 | -0.02 |
| 2018: Jan | 16,785.79 | -2.95 | 5,511.21 | 5.73 | 56,452.31 | 5.88 | 7,751.59 | 2.61 | 8,522.60 | 7.40 | 2.72 | 0.32 |
| Feb | 15,565.26 | -7.27 | 5,308.09 | -3.69 | 54,217.11 | -3.96 | 7,451.43 | -3.87 | 8,374.58 | -1.74 | 2.87 | 0.15 |
| Mar | 16,142.71 | 3.71 | 5,173.19 | -2.54 | 52,270.30 | -3.59 | 7,547.81 | 1.29 | 8,140.58 | -2.79 | 2.74 | -0.13 |
| Apr | 16,226.79 | 0.52 | 5,193.04 | 0.38 | 52,449.71 | 0.34 | 7,613.06 | 0.86 | 8,146.93 | 0.08 | 2.95 | 0.21 |
| May | 16,811.27 | 3.60 | 5,318.10 | 2.41 | 53,189.25 | 1.41 | 8,075.18 | 6.07 | 8,594.87 | 5.50 | 2.83 | -0.12 |
| Jun | 17,514.65 | 4.18 | 5,350.83 | 0.62 | 52,930.99 | -0.49 | 8,133.04 | 0.72 | 8,678.85 | 0.98 | 2.85 | 0.02 |
| Jul | 17,621.03 | 0.61 | 5,549.96 | 3.72 | 55,490.00 | 4.83 | 8,274.79 | 1.74 | 8,869.11 | 2.19 | 2.96 | 0.11 |
| Historical (compound annual rates) | | | | | | | | | | | | |
| 1-Year | | 4.25 | | 16.24 | | 18.75 | | 18.73 | | 22.13 | | |
| 3-Year | | 7.60 | | 12.52 | | 15.68 | | 12.04 | | 15.70 | | |
| 5-Year | | 8.83 | | 13.12 | | 13.11 | | 11.33 | | 17.53 | | |
| 10-Year | | 8.00 | | 10.67 | | 11.25 | | 10.39 | | 13.95 | | |
| 15-Year | | 9.93 | | 9.44 | | 9.71 | | 10.18 | | 10.42 | | |
| 20-Year | | 9.87 | | 6.72 | | 7.89 | | 8.58 | | 7.31 | | |
| 25-Year | | 10.16 | | 9.77 | | 8.20 | | 9.60 | | 10.02 | | |
| 30-Year | | 10.36 | | 10.50 | | 8.62 | | 9.95 | | 10.47 | | |
| 35-Year | | 11.05 | | 11.16 | | 9.12 | | 9.49 | | 9.66 | | |
| 40-Year | | 12.39 | | 11.76 | | 8.83 | | - | | 10.81 | | |

Source: Nareit®, FactSet.

¹Ten-year constant maturity Treasury note

Returns in italics are price-only.

Exhibit 4

Historical Offerings of Securities

July 31, 2018

| Period | Total | | Initial Public Offerings | | Secondary Equity | | Secondary Debt | |
|---|--------|-----------------------------|--------------------------|-----------------------------|------------------|-----------------------------|------------------|-----------|
| | Number | Capital Raised ¹ | Number | Capital Raised ¹ | Common Shares | Capital Raised ¹ | Preferred Shares | Unsecured |
| Annual Totals (including current year to date) | | | | | | | | |
| 2010 | 173 | 47,450 | 9 | 1,975 | 91 | 23,629 | 17 | 2,617 |
| 2011 | 164 | 51,280 | 8 | 2,307 | 92 | 31,075 | 31 | 4,108 |
| 2012 | 254 | 73,326 | 8 | 1,822 | 106 | 35,143 | 71 | 10,631 |
| 2013 | 254 | 76,983 | 19 | 5,732 | 121 | 35,756 | 28 | 4,755 |
| 2014 | 219 | 63,726 | 6 | 4,067 | 102 | 24,106 | 24 | 4,618 |
| 2015 | 162 | 59,293 | 7 | 1,423 | 75 | 23,433 | 8 | 2,236 |
| 2016 | 196 | 69,633 | 4 | 1,690 | 75 | 26,158 | 36 | 4,655 |
| 2017 | 263 | 92,562 | 9 | 2,950 | 75 | 27,875 | 52 | 10,970 |
| 2018 | 69 | 26,719 | 4 | 3,261 | 22 | 6,674 | 7 | 1,132 |
| Quarterly Totals | | | | | | | | |
| 2017: Q2 | 68 | 21,052 | 4 | 765 | 29 | 8,791 | 6 | 1,262 |
| Q3 | 72 | 29,834 | 2 | 311 | 14 | 7,650 | 23 | 6,305 |
| Q4 | 59 | 18,562 | 0 | 0 | 9 | 2,559 | 17 | 2,479 |
| 2018: Q1 | 37 | 15,868 | 3 | 2,738 | 9 | 3,546 | 6 | 815 |
| Q2 | 23 | 7,922 | 1 | 523 | 7 | 1,496 | 1 | 316 |
| Q3 | 9 | 2,929 | 0 | 0 | 6 | 1,632 | 0 | 0 |
| Monthly Totals | | | | | | | | |
| 2016: Oct | 10 | 2,642 | 0 | 0 | 1 | 99 | 6 | 1,343 |
| Nov | 11 | 4,528 | 0 | 0 | 5 | 1,813 | 1 | 115 |
| Dec | 12 | 3,348 | 1 | 77 | 5 | 954 | 1 | 18 |
| 2017: Jan | 17 | 6,921 | 1 | 1,771 | 5 | 1,956 | 1 | 173 |
| Feb | 8 | 2,840 | 2 | 103 | 3 | 1,667 | 1 | 345 |
| Mar | 39 | 13,353 | 0 | 0 | 15 | 5,253 | 4 | 406 |
| Apr | 13 | 3,288 | 0 | 0 | 5 | 1,922 | 2 | 253 |
| May | 29 | 10,585 | 1 | 242 | 12 | 3,665 | 3 | 808 |
| Jun | 26 | 7,179 | 3 | 523 | 12 | 3,204 | 1 | 201 |
| Jul | 17 | 11,332 | 1 | 253 | 5 | 4,910 | 6 | 3,346 |
| Aug | 26 | 7,337 | 0 | 0 | 3 | 716 | 8 | 1,519 |
| Sep | 29 | 11,164 | 1 | 58 | 6 | 2,024 | 9 | 1,439 |
| Oct | 15 | 3,675 | 0 | 0 | 4 | 1,205 | 5 | 420 |
| Nov | 28 | 8,816 | 0 | 0 | 2 | 518 | 7 | 1,283 |
| Dec | 16 | 6,071 | 0 | 0 | 3 | 836 | 5 | 776 |
| 2018: Jan | 16 | 7,892 | 3 | 2,738 | 3 | 1,307 | 5 | 700 |
| Feb | 10 | 4,995 | 0 | 0 | 1 | 843 | 0 | 0 |
| Mar | 11 | 2,981 | 0 | 0 | 5 | 1,396 | 1 | 115 |
| Apr | 4 | 1,147 | 0 | 0 | 1 | 147 | 0 | 0 |
| May | 7 | 2,826 | 0 | 0 | 2 | 689 | 0 | 0 |
| Jun | 12 | 3,950 | 1 | 523 | 4 | 660 | 1 | 316 |
| Jul | 9 | 2,929 | 0 | 0 | 6 | 1,632 | 0 | 0 |

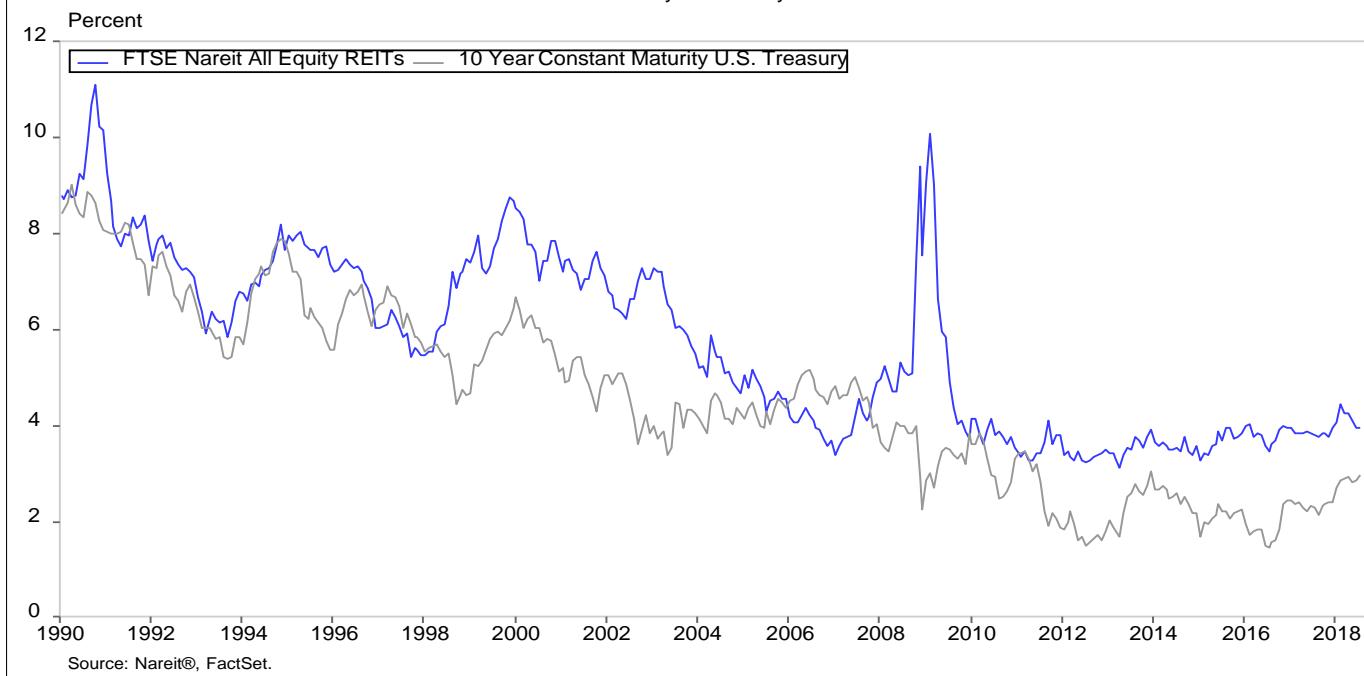
Source: Nareit®, S&P Global Market Intelligence.

Notes:

¹ Data presented in millions of dollars.

Exhibit 5:
REIT Dividend Yield vs. 10-Year Constant Maturity Treasury Yield

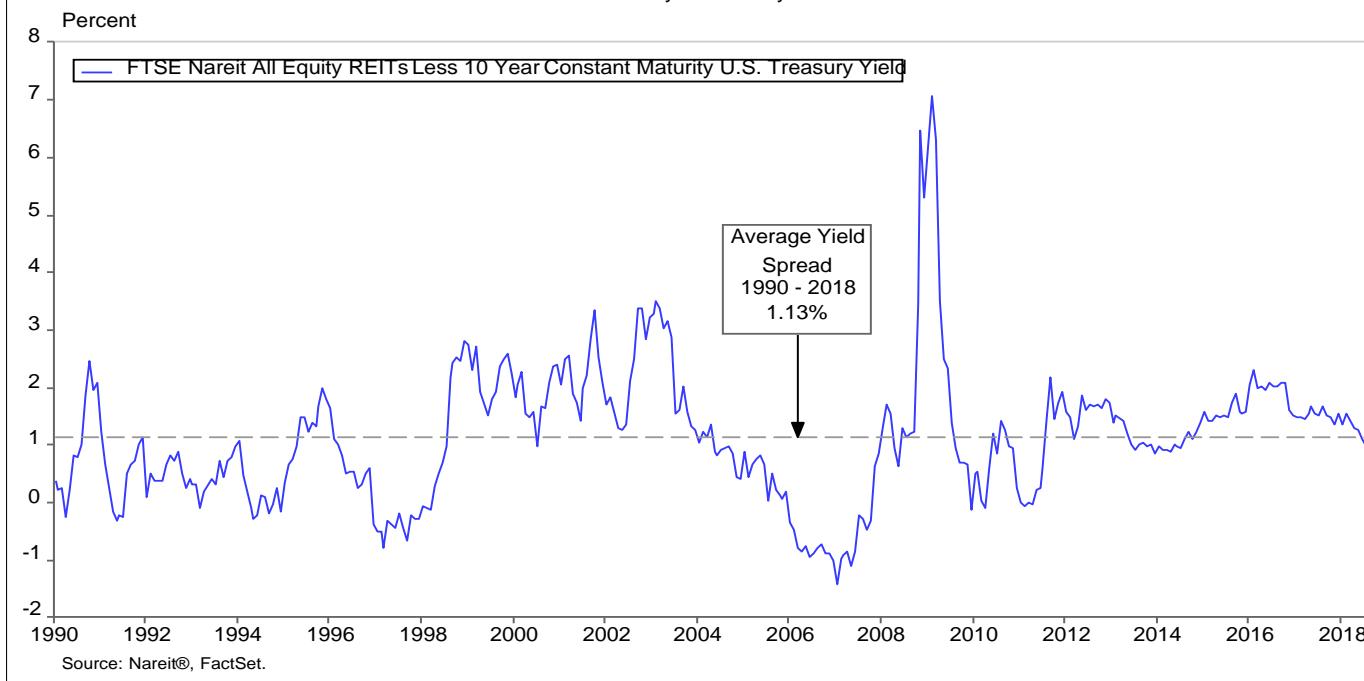
January 1990 - July 2018



Source: Nareit®, FactSet.

Exhibit 6:
Monthly Equity REIT Dividend Yield Spread

January 1990 - July 2018



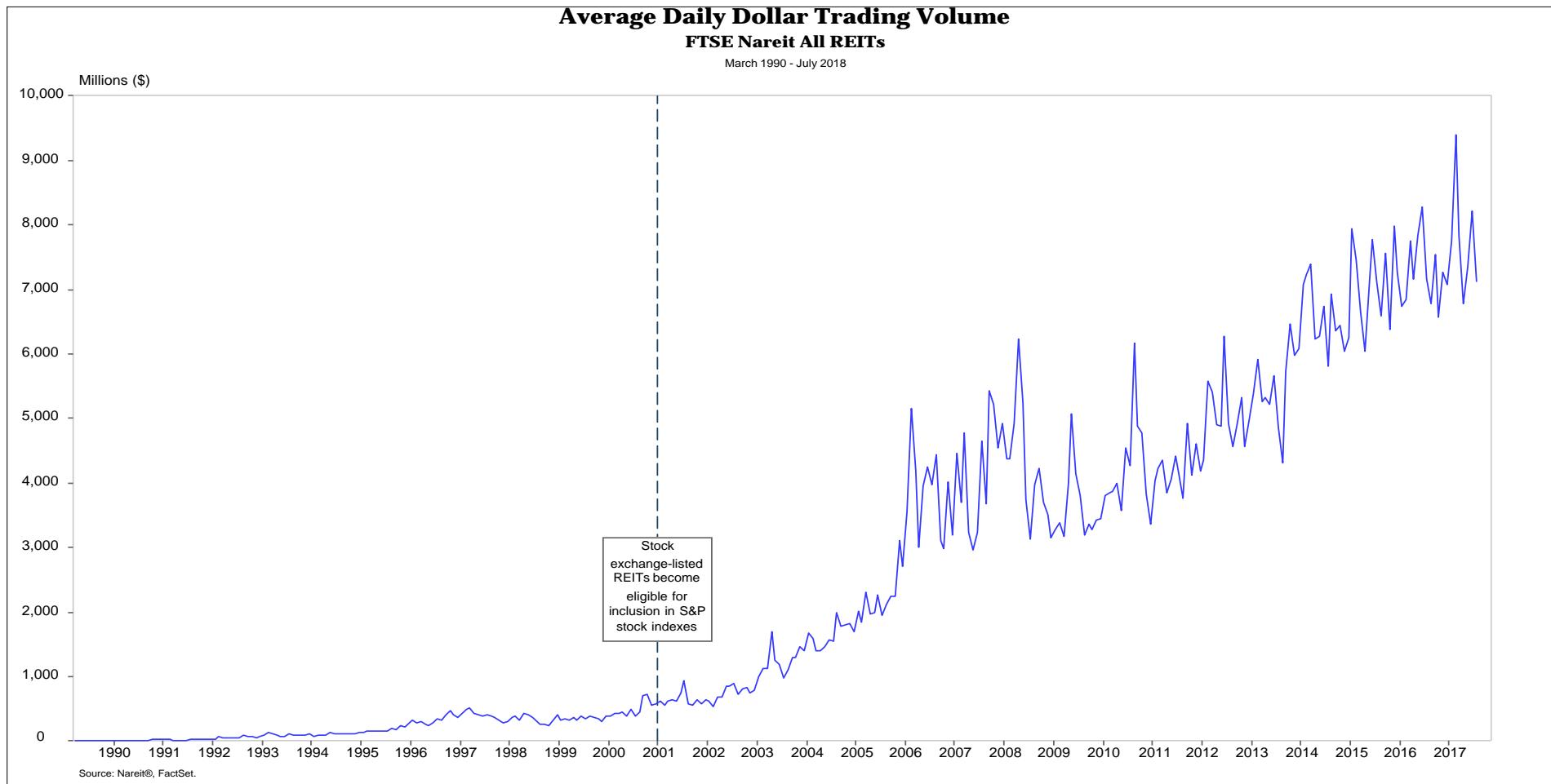
Source: Nareit®, FactSet.

Monthly Total Return Index Comparison

December 1989 - July 2018

Benchmarked at 100 as of December 31, 1989

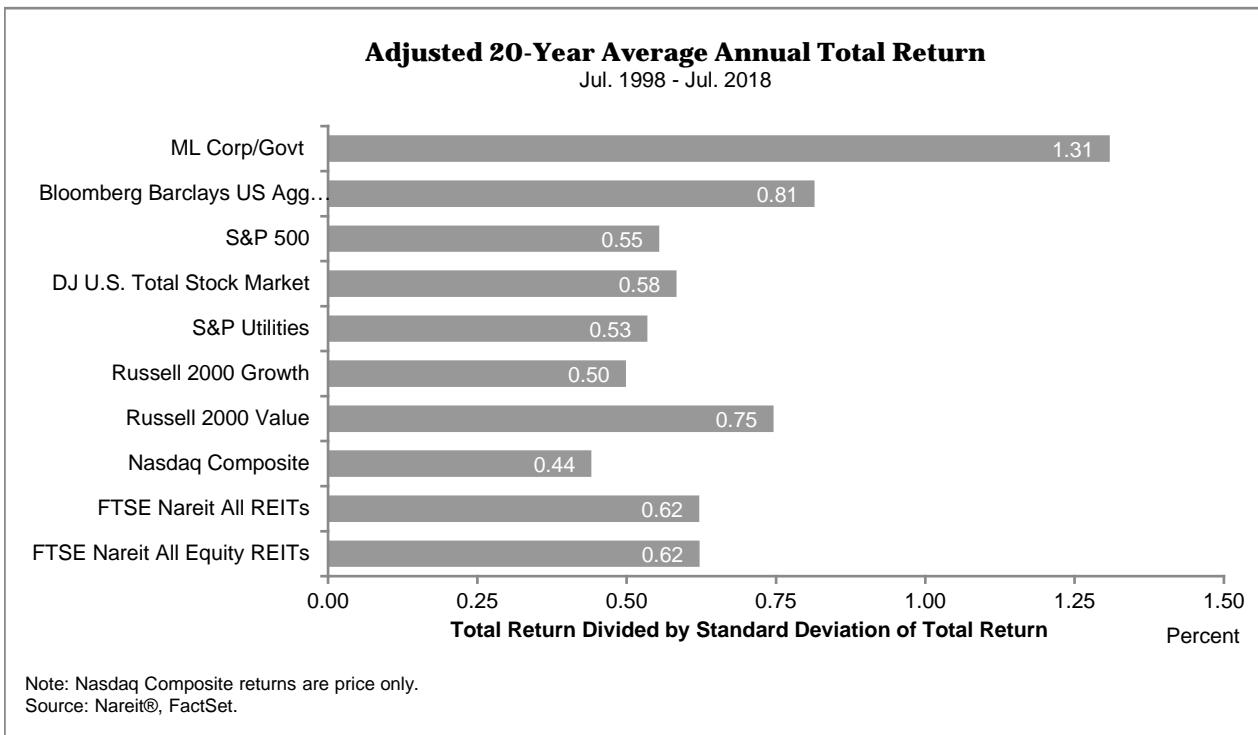
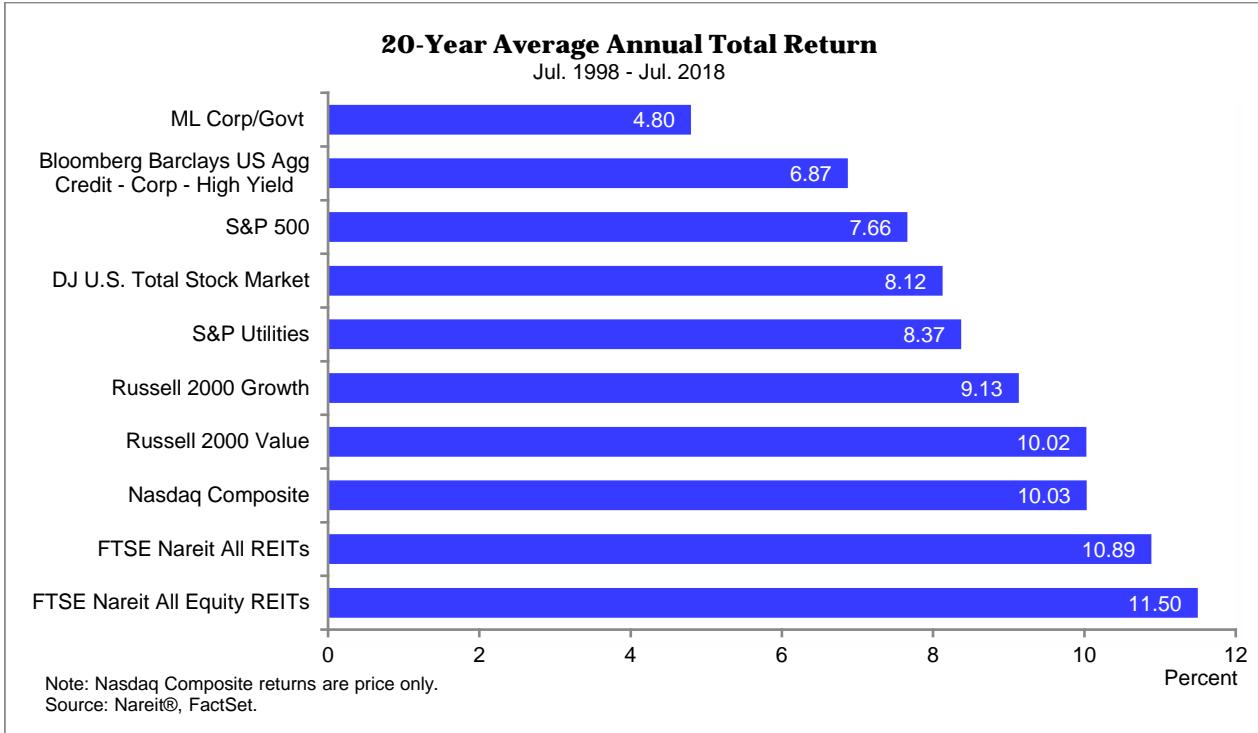


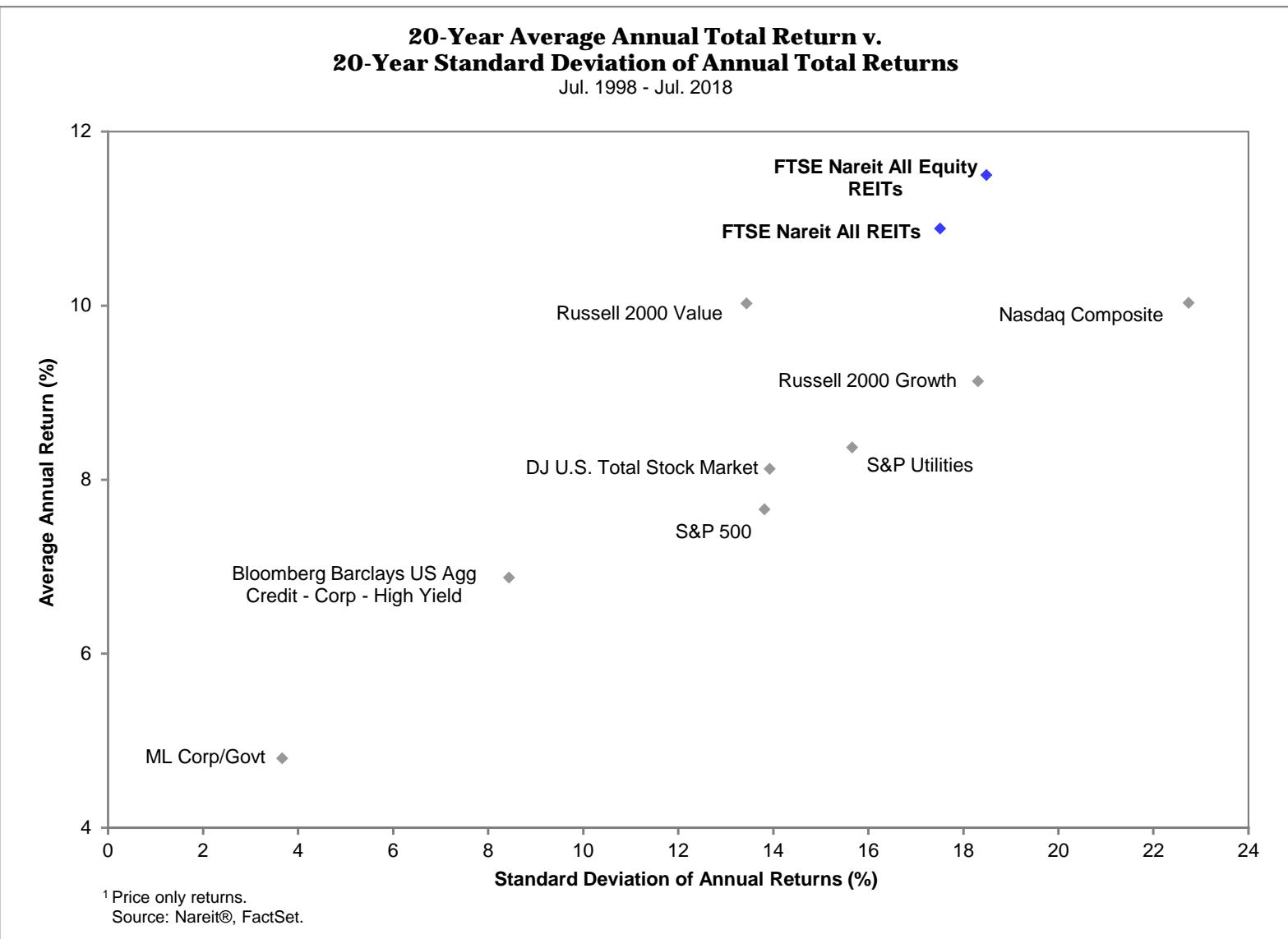


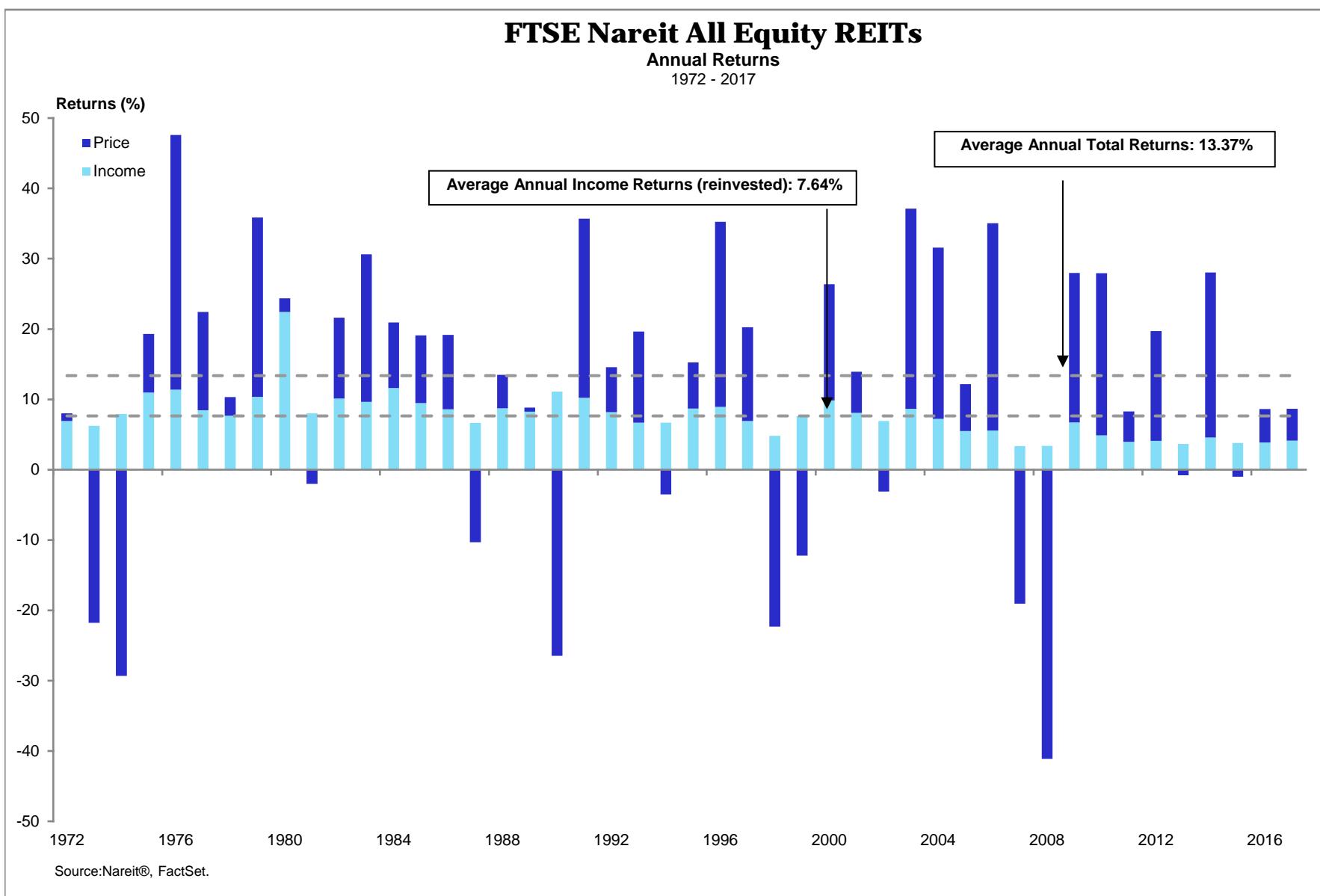
Comparative Total Return Investment Correlation

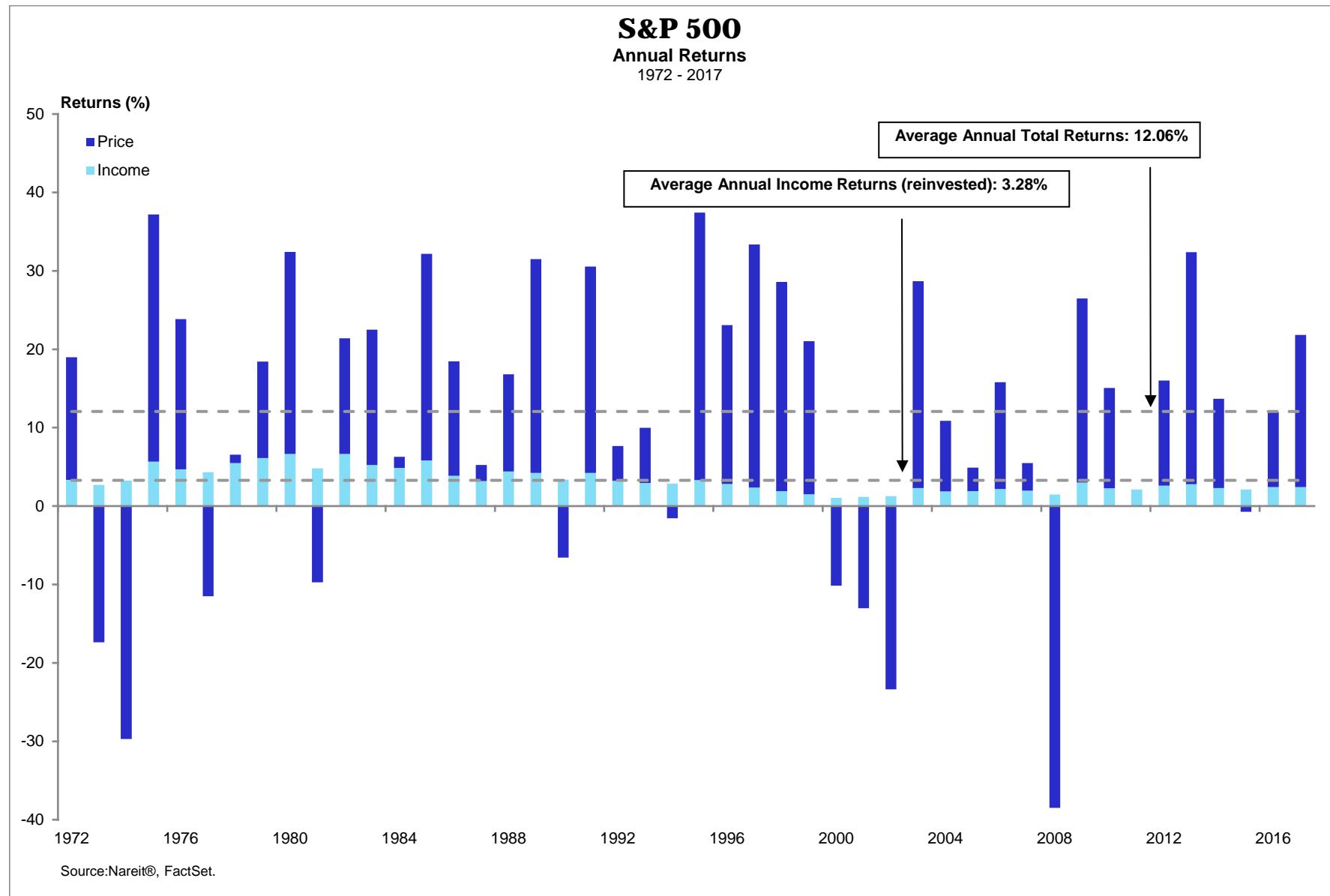
| | FTSE Nareit All Equity REITs | DJ US Total Stock Market | Nasdaq Composite ¹ | Nasdaq 100 ¹ | S&P 500/Citigroup Value | S&P 500 | S&P 500/Citigroup Growth | S&P Utilities | Russell 2000 Value | Russell 2000 | Russell 2000 Growth | ICE BofAML Corp/Govt | ICE BofAML MBS | Bloomberg Barclays US Agg Credit - Corp - High Yield | Dow Jones Industrial Average ¹ |
|--|------------------------------|--------------------------|-------------------------------|-------------------------|-------------------------|---------|--------------------------|---------------|--------------------|--------------|---------------------|----------------------|----------------|--|---|
| Period For Upper Right: Jul. 2008 - Jul. 2018 | | | | | | | | | | | | | | | |
| FTSE Nareit All Equity REITs | 1.000 | 0.754 | 0.694 | 0.649 | 0.758 | 0.741 | 0.692 | 0.488 | 0.773 | 0.752 | 0.711 | 0.282 | 0.106 | 0.712 | 0.695 |
| DJ US Total Stock Market | 0.572 | 1.000 | 0.956 | 0.913 | 0.977 | 0.997 | 0.973 | 0.437 | 0.908 | 0.930 | 0.927 | 0.044 | -0.112 | 0.727 | 0.963 |
| Nasdaq Composite ¹ | 0.421 | 0.885 | 1.000 | 0.982 | 0.894 | 0.949 | 0.963 | 0.355 | 0.849 | 0.897 | 0.921 | 0.003 | -0.140 | 0.714 | 0.888 |
| Nasdaq 100 ¹ | 0.355 | 0.850 | 0.972 | 1.000 | 0.835 | 0.913 | 0.952 | 0.360 | 0.755 | 0.812 | 0.847 | 0.028 | -0.118 | 0.711 | 0.846 |
| S&P 500/Citigroup Value | 0.608 | 0.943 | 0.723 | 0.687 | 1.000 | 0.978 | 0.913 | 0.414 | 0.914 | 0.910 | 0.881 | 0.016 | -0.141 | 0.680 | 0.965 |
| S&P 500 | 0.546 | 0.988 | 0.834 | 0.817 | 0.957 | 1.000 | 0.978 | 0.451 | 0.883 | 0.903 | 0.898 | 0.052 | -0.102 | 0.709 | 0.973 |
| S&P 500/Citigroup Growth | 0.451 | 0.955 | 0.871 | 0.875 | 0.845 | 0.964 | 1.000 | 0.467 | 0.814 | 0.857 | 0.876 | 0.086 | -0.059 | 0.709 | 0.937 |
| S&P Utilities | 0.393 | 0.393 | 0.197 | 0.198 | 0.461 | 0.408 | 0.328 | 1.000 | 0.312 | 0.319 | 0.318 | 0.435 | 0.285 | 0.386 | 0.439 |
| Russell 2000 Value | 0.721 | 0.828 | 0.700 | 0.605 | 0.828 | 0.778 | 0.674 | 0.356 | 1.000 | 0.986 | 0.945 | -0.028 | -0.161 | 0.647 | 0.857 |
| Russell 2000 | 0.625 | 0.876 | 0.854 | 0.763 | 0.793 | 0.804 | 0.753 | 0.306 | 0.947 | 1.000 | 0.986 | -0.032 | -0.173 | 0.679 | 0.861 |
| Russell 2000 Growth | 0.518 | 0.863 | 0.914 | 0.834 | 0.730 | 0.783 | 0.772 | 0.261 | 0.851 | 0.974 | 1.000 | -0.036 | -0.181 | 0.695 | 0.842 |
| ICE BofAML Corp/Govt | 0.187 | 0.069 | -0.007 | 0.018 | 0.066 | 0.091 | 0.103 | 0.312 | -0.004 | -0.028 | -0.047 | 1.000 | 0.813 | 0.236 | 0.028 |
| ICE BofAML MBS | 0.103 | 0.072 | -0.003 | 0.029 | 0.066 | 0.097 | 0.115 | 0.234 | -0.020 | -0.037 | -0.050 | 0.867 | 1.000 | 0.038 | -0.114 |
| Bloomberg Barclays US Agg Credit - Corp - High Yield | 0.584 | 0.620 | 0.545 | 0.488 | 0.587 | 0.590 | 0.550 | 0.315 | 0.624 | 0.617 | 0.578 | 0.198 | 0.135 | 1.000 | 0.630 |
| Dow Jones Industrial Average ¹ | 0.509 | 0.923 | 0.725 | 0.710 | 0.942 | 0.947 | 0.880 | 0.390 | 0.744 | 0.733 | 0.690 | 0.045 | 0.070 | 0.535 | 1.000 |
| Period For Lower Left: Jul. 1988 - Jul. 2018 | | | | | | | | | | | | | | | |

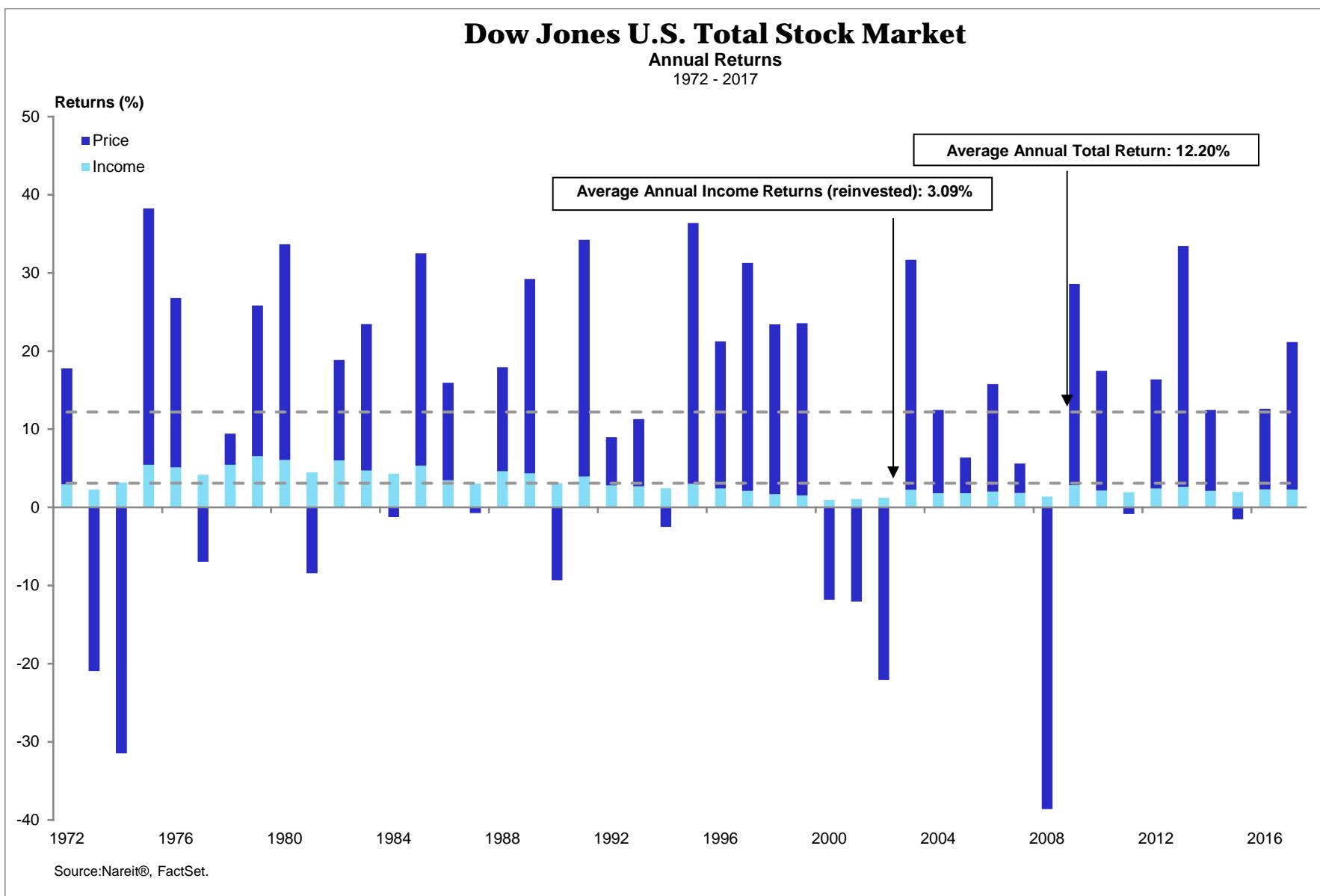
¹ Price only returns.
Source: Nareit®, FactSet.











Annual Price and Total Returns by Property Sector

1994 - 2017

(Returns in Percent)

| Office | | Industrial | | Retail | | Residential | | Diversified | | Health Care | | Lodging/Resorts | | Self Storage | | Timber | | Infrastructure | | Data Centers | | Specialty | | Mortgage | | | | | |
|---------------|--------|-------------------|--------|---------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|------------------------|--------|---------------------|--------|---------------|-------|-----------------------|-------|---------------------|-------|------------------|-------|-----------------|--------|--------|--------|-------|------|
| Total | Price | Total | Price | Total | Price | Total | Price | Total | Price | Total | Price | Total | Price | Total | Price | Total | Price | Total | Price | Total | Price | Total | Price | Total | Price | Total | Price | | |
| 1994 | 2.86 | -2.68 | 18.66 | 13.37 | 2.98 | -3.94 | 2.31 | -3.77 | -6.04 | -11.54 | 4.12 | -3.54 | -8.89 | -12.79 | 8.90 | 1.31 | - | - | - | - | - | - | - | - | -24.30 | -33.81 | | | |
| 1995 | 38.79 | 28.34 | 16.21 | 6.55 | 5.10 | -3.20 | 11.99 | 3.80 | 21.16 | 12.54 | 24.88 | 13.93 | 30.79 | 22.35 | 34.40 | 25.42 | - | - | - | - | - | - | - | - | 63.42 | 46.82 | | | |
| 1996 | 51.82 | 42.85 | 37.22 | 28.99 | 34.61 | 24.43 | 29.46 | 19.72 | 33.96 | 22.25 | 20.40 | 11.87 | 49.19 | 40.32 | 42.85 | 34.51 | - | - | - | - | - | - | - | - | 50.86 | 37.17 | | | |
| 1997 | 29.01 | 22.56 | 19.02 | 12.76 | 16.95 | 9.83 | 16.31 | 9.04 | 21.67 | 13.15 | 15.76 | 7.56 | 30.09 | 23.30 | 3.41 | -1.25 | - | - | - | - | - | - | - | - | 3.82 | -3.58 | | | |
| 1998 | -17.35 | -22.14 | -11.74 | -16.32 | -4.74 | -10.87 | -8.11 | -13.69 | -22.11 | -26.02 | -17.45 | -23.65 | -52.83 | -55.01 | -7.20 | -10.85 | - | - | - | - | - | - | - | - | -29.22 | -34.29 | | | |
| 1999 | 4.26 | -3.11 | 3.90 | -4.03 | -11.77 | -18.89 | 9.48 | 1.81 | -14.41 | -23.71 | -24.83 | -31.98 | -16.14 | -24.05 | -8.03 | -14.20 | - | - | - | - | - | - | - | - | -33.22 | -40.10 | | | |
| 2000 | 35.45 | 26.62 | 28.62 | 14.48 | 17.97 | 7.72 | 34.30 | 25.25 | 24.10 | 15.21 | 25.84 | 9.97 | 45.77 | 30.83 | 14.69 | 6.50 | - | - | - | - | - | - | - | - | 15.96 | 3.35 | | | |
| 2001 | 6.65 | -0.79 | 7.42 | 0.53 | 30.41 | 20.61 | 9.04 | 2.02 | 12.52 | 4.80 | 51.86 | 39.11 | -8.63 | -16.32 | 43.24 | 36.55 | - | - | - | - | - | - | - | - | 77.35 | 46.32 | | | |
| 2002 | -6.29 | -12.74 | 17.32 | 10.23 | 21.07 | 13.11 | -5.99 | -12.63 | 4.24 | -3.38 | 4.82 | -3.08 | -1.49 | -7.04 | 0.56 | -5.01 | - | - | - | - | - | - | - | - | 31.08 | 14.22 | | | |
| 2003 | 34.01 | 24.84 | 33.13 | 25.76 | 46.77 | 38.46 | 25.90 | 17.65 | 40.25 | 27.87 | 53.59 | 41.65 | 31.69 | 26.57 | 38.14 | 30.75 | - | - | - | - | - | - | - | - | 57.39 | 38.23 | | | |
| 2004 | 23.28 | 16.22 | 34.10 | 27.78 | 40.23 | 33.23 | 32.71 | 24.08 | 32.41 | 22.20 | 20.96 | 13.35 | 32.70 | 29.08 | 29.70 | 24.33 | - | - | - | - | - | - | - | - | 18.43 | 7.90 | | | |
| 2005 | 13.11 | 6.76 | 15.41 | 10.76 | 11.80 | 6.60 | 13.69 | 8.31 | 9.87 | 4.04 | 1.79 | -4.61 | 9.76 | 5.93 | 26.55 | 21.98 | - | - | - | - | - | - | - | - | -23.19 | -30.87 | | | |
| 2006 | 45.22 | 39.76 | 28.92 | 24.46 | 29.02 | 24.00 | 38.93 | 33.80 | 38.03 | 32.10 | 44.55 | 35.81 | 28.16 | 22.75 | 40.94 | 36.66 | - | - | - | - | - | - | - | - | 19.32 | 8.43 | | | |
| 2007 | -18.96 | -22.01 | 0.38 | -3.17 | -15.77 | -18.97 | -25.21 | -28.08 | -22.29 | -25.40 | 2.13 | -3.47 | -22.37 | -25.98 | -24.82 | -27.16 | - | - | - | - | - | - | - | - | -42.35 | -47.69 | | | |
| 2008 | -41.07 | -44.02 | -67.47 | -69.38 | -48.36 | -51.28 | -24.89 | -29.08 | -28.25 | -31.84 | -11.98 | -17.06 | -59.67 | -62.72 | 5.05 | 1.44 | - | - | - | - | - | - | - | - | -31.31 | -40.46 | | | |
| 2009 | 35.55 | 28.04 | 12.17 | 4.84 | 27.17 | 21.57 | 30.82 | 22.81 | 17.02 | 12.77 | 24.62 | 15.76 | 67.19 | 64.53 | 8.37 | 4.44 | - | - | - | - | - | - | - | - | 24.63 | 8.26 | | | |
| 2010 | 18.41 | 14.50 | 18.89 | 13.60 | 33.41 | 28.43 | 46.01 | 40.87 | 23.75 | 19.03 | 19.20 | 12.71 | 42.77 | 40.51 | 29.29 | 25.20 | - | - | - | - | - | - | - | - | 22.60 | 7.01 | | | |
| 2011 | -0.76 | -4.21 | -5.16 | -8.74 | 12.20 | 8.27 | 15.37 | 11.82 | 2.82 | -1.32 | 13.63 | 7.62 | -14.31 | -16.38 | 35.22 | 31.04 | 7.65 | 3.77 | - | - | - | - | - | - | - | -2.42 | -15.14 | | |
| 2012 | 14.15 | 10.26 | 31.28 | 26.89 | 26.74 | 22.58 | 6.94 | 3.60 | 12.20 | 7.63 | 20.35 | 14.50 | 12.53 | 9.33 | 19.94 | 16.21 | 37.05 | 32.58 | 29.91 | 28.25 | - | - | - | - | - | - | - | 19.89 | 5.83 |
| 2013 | 5.57 | 2.06 | 7.40 | 4.05 | 1.86 | -1.67 | -5.36 | -8.69 | 4.33 | -0.29 | -7.06 | -11.41 | 27.18 | 23.07 | 9.49 | 5.92 | 7.86 | 4.54 | 4.80 | 3.30 | - | - | - | - | -1.96 | -12.42 | | | |
| 2014 | 25.86 | 22.06 | 21.00 | 17.03 | 27.62 | 22.84 | 40.04 | 35.25 | 27.18 | 21.77 | 33.32 | 26.62 | 32.50 | 28.12 | 31.44 | 27.21 | 8.57 | 4.78 | 20.15 | 17.86 | - | - | - | - | - | - | - | 17.88 | 6.30 |
| 2015 | 0.29 | -2.59 | 2.64 | -1.27 | 4.56 | 0.89 | 17.07 | 13.55 | -0.49 | -5.27 | -7.25 | -12.07 | -24.42 | -27.52 | 40.65 | 36.23 | -6.97 | -10.64 | 3.74 | 0.58 | 1.54 | 1.35 | 1.69 | 1.36 | - | -8.88 | -18.48 | | |
| 2016 | 13.17 | 9.74 | 30.72 | 26.14 | 0.95 | -2.65 | 4.54 | 2.43 | 10.27 | 5.21 | 6.41 | 1.32 | 24.34 | 17.39 | -8.14 | -11.10 | 8.28 | 3.93 | 10.04 | 6.61 | 26.41 | 22.83 | 19.95 | 12.66 | 22.85 | 10.00 | | | |
| 2017 | 5.25 | 2.23 | 20.58 | 16.95 | -4.77 | -9.07 | 6.63 | 3.40 | -0.10 | -4.93 | 0.87 | -4.43 | 7.16 | 1.61 | 3.74 | -0.27 | 21.92 | 17.55 | 35.38 | 31.78 | 28.43 | 25.16 | 13.22 | 6.60 | 19.79 | 8.73 | | | |

Annual Price and Total Returns by Property Subsector

1994 - 2017

(Returns in Percent)

| | Retail | | | | | | Residential | | | | | | Mortgage | | | |
|------|------------------|--------|----------------|--------|---------------|--------|-------------|--------|--------------------|--------|---------------------|-------|----------------|--------|----------------------|--------|
| | Shopping Centers | | Regional Malls | | Free Standing | | Apartments | | Manufactured Homes | | Single Family Homes | | Home Financing | | Commercial Financing | |
| | Total | Price | Total | Price | Total | Price | Total | Price | Total | Price | Total | Price | Total | Price | Total | Price |
| 1994 | 1.33 | -5.49 | 8.77 | 1.41 | -5.46 | -17.52 | 2.19 | -3.91 | 3.31 | -2.59 | - | - | - | - | - | - |
| 1995 | 7.40 | -0.74 | 3.00 | -5.74 | 31.56 | 20.28 | 12.26 | 3.94 | 10.68 | 2.87 | - | - | - | - | - | - |
| 1996 | 33.49 | 23.37 | 45.27 | 34.10 | 30.95 | 20.38 | 28.93 | 19.07 | 34.93 | 26.58 | - | - | - | - | - | - |
| 1997 | 21.44 | 14.36 | 13.69 | 6.58 | 17.70 | 10.22 | 16.04 | 8.77 | 16.17 | 9.33 | - | - | - | - | - | - |
| 1998 | -6.99 | -13.00 | -2.62 | -8.17 | -6.25 | -11.97 | -8.77 | -14.37 | -0.86 | -6.10 | - | - | - | - | - | - |
| 1999 | -10.71 | -18.03 | -14.58 | -21.22 | -4.89 | -12.31 | 10.72 | 2.87 | -2.80 | -8.77 | - | - | - | - | - | - |
| 2000 | 15.10 | 4.27 | 23.50 | 13.63 | 8.94 | -0.34 | 35.53 | 26.40 | 20.94 | 12.62 | - | - | 9.16 | -1.60 | 25.60 | 10.13 |
| 2001 | 29.89 | 19.83 | 31.87 | 22.87 | 23.95 | 12.06 | 8.66 | 1.68 | 13.72 | 6.37 | - | - | 102.02 | 68.36 | 37.37 | 10.17 |
| 2002 | 17.72 | 9.63 | 24.56 | 16.76 | 21.76 | 13.65 | -6.15 | -12.88 | -4.05 | -9.61 | - | - | 28.25 | 11.40 | 38.50 | 21.27 |
| 2003 | 43.12 | 34.99 | 52.24 | 43.75 | 35.92 | 27.70 | 25.49 | 17.22 | 29.99 | 21.51 | - | - | 42.73 | 22.74 | 84.67 | 68.53 |
| 2004 | 36.25 | 29.63 | 45.01 | 37.70 | 32.87 | 26.03 | 34.72 | 26.50 | 6.40 | -8.40 | - | - | 24.91 | 12.89 | 7.45 | -0.10 |
| 2005 | 9.27 | 3.59 | 16.54 | 11.76 | -0.49 | -5.44 | 14.65 | 9.12 | -2.58 | -6.04 | - | - | -25.95 | -33.94 | -16.06 | -22.82 |
| 2006 | 34.87 | 29.74 | 23.83 | 19.19 | 30.74 | 23.65 | 39.95 | 34.77 | 15.35 | 11.57 | - | - | 14.75 | 3.87 | 30.31 | 19.61 |
| 2007 | -17.68 | -20.98 | -15.85 | -18.80 | -0.43 | -5.26 | -25.43 | -28.30 | -19.34 | -22.24 | - | - | -38.23 | -43.41 | -48.79 | -54.29 |
| 2008 | -38.84 | -42.23 | -60.60 | -62.79 | -15.09 | -20.32 | -25.13 | -29.33 | -20.18 | -24.06 | - | - | -20.02 | -30.25 | -74.84 | -78.24 |
| 2009 | -1.66 | -7.44 | 62.99 | 59.53 | 25.93 | 16.15 | 30.40 | 22.37 | 40.92 | 33.33 | - | - | 28.19 | 11.18 | -40.99 | -46.15 |
| 2010 | 30.78 | 25.83 | 34.64 | 30.15 | 37.37 | 29.32 | 47.04 | 41.89 | 27.02 | 22.11 | - | - | 21.02 | 5.04 | 41.99 | 33.88 |
| 2011 | -0.73 | -4.48 | 22.00 | 18.23 | 0.43 | -4.94 | 15.10 | 11.63 | 20.38 | 15.48 | - | - | -0.87 | -14.41 | -11.34 | -18.54 |
| 2012 | 25.02 | 20.40 | 28.21 | 24.56 | 22.46 | 16.57 | 6.93 | 3.62 | 7.10 | 3.22 | - | - | 16.38 | 1.94 | 42.98 | 31.06 |
| 2013 | 4.99 | 1.21 | -0.98 | -3.95 | 7.29 | 1.81 | -6.20 | -9.48 | 10.46 | 6.25 | - | - | -12.69 | -22.92 | 41.77 | 31.89 |
| 2014 | 29.96 | 25.39 | 32.64 | 28.46 | 9.66 | 3.22 | 39.62 | 34.88 | 46.20 | 40.62 | - | - | 19.38 | 6.68 | 14.46 | 5.78 |
| 2015 | 4.72 | 1.01 | 4.23 | 0.83 | 5.88 | 1.19 | 16.45 | 12.96 | 25.65 | 21.57 | 1.77 | 1.67 | -9.75 | -20.11 | -5.99 | -13.19 |
| 2016 | 3.68 | 0.21 | -5.20 | -8.51 | 17.02 | 12.05 | 2.86 | 0.84 | 14.15 | 10.85 | 26.65 | 24.36 | 25.87 | 11.78 | 14.33 | 4.75 |
| 2017 | -11.37 | -15.23 | -2.68 | -7.09 | 3.10 | -1.86 | 3.72 | 0.41 | 24.93 | 21.52 | 17.49 | 15.66 | 23.33 | 11.26 | 9.07 | 0.93 |

Equity Market Capitalization

(Millions of dollars at year end)

| Year | <u>All REITs</u> | | <u>Equity</u> | | <u>Mortgage</u> | | <u>Hybrid¹</u> | | | | |
|------|------------------|-----------------------|-----------------|-----------------------|----------------------|-----------------|---------------------------|----------------------|-----------------|-----------------------|----------------------|
| | Number of REITs | Market Capitalization | Number of REITs | Market Capitalization | Percent of All REITs | Number of REITs | Market Capitalization | Percent of All REITs | Number of REITs | Market Capitalization | Percent of All REITs |
| 1971 | 34 | 1,494.3 | 12 | 332.0 | 22.2 | 12 | 570.8 | 38.2 | 10 | 591.6 | 39.6 |
| 1972 | 46 | 1,880.9 | 17 | 377.3 | 20.1 | 18 | 774.7 | 41.2 | 11 | 728.9 | 38.8 |
| 1973 | 53 | 1,393.5 | 20 | 336.0 | 24.1 | 22 | 517.3 | 37.1 | 11 | 540.2 | 38.8 |
| 1974 | 53 | 712.4 | 19 | 241.9 | 34.0 | 22 | 238.8 | 33.5 | 12 | 231.7 | 32.5 |
| 1975 | 46 | 899.7 | 12 | 275.7 | 30.6 | 22 | 312.0 | 34.7 | 12 | 312.0 | 34.7 |
| 1976 | 62 | 1,308.0 | 27 | 409.6 | 31.3 | 22 | 415.6 | 31.8 | 13 | 482.8 | 36.9 |
| 1977 | 69 | 1,528.1 | 32 | 538.1 | 35.2 | 19 | 398.3 | 26.1 | 18 | 591.6 | 38.7 |
| 1978 | 71 | 1,412.4 | 33 | 575.7 | 40.8 | 19 | 340.3 | 24.1 | 19 | 496.4 | 35.1 |
| 1979 | 71 | 1,754.0 | 32 | 743.6 | 42.4 | 19 | 377.1 | 21.5 | 20 | 633.3 | 36.1 |
| 1980 | 75 | 2,298.6 | 35 | 942.2 | 41.0 | 21 | 509.5 | 22.2 | 19 | 846.8 | 36.8 |
| 1981 | 76 | 2,438.9 | 36 | 977.5 | 40.1 | 21 | 541.3 | 22.2 | 19 | 920.1 | 37.7 |
| 1982 | 66 | 3,298.6 | 30 | 1,071.4 | 32.5 | 20 | 1,133.4 | 34.4 | 16 | 1,093.8 | 33.2 |
| 1983 | 59 | 4,257.2 | 26 | 1,468.6 | 34.5 | 19 | 1,460.0 | 34.3 | 14 | 1,328.7 | 31.2 |
| 1984 | 59 | 5,085.3 | 25 | 1,794.5 | 35.3 | 20 | 1,801.3 | 35.4 | 14 | 1,489.4 | 29.3 |
| 1985 | 82 | 7,674.0 | 37 | 3,270.3 | 42.6 | 32 | 3,162.4 | 41.2 | 13 | 1,241.2 | 16.2 |
| 1986 | 96 | 9,923.6 | 45 | 4,336.1 | 43.7 | 35 | 3,625.8 | 36.5 | 16 | 1,961.7 | 19.8 |
| 1987 | 110 | 9,702.4 | 53 | 4,758.5 | 49.0 | 38 | 3,161.4 | 32.6 | 19 | 1,782.4 | 18.4 |
| 1988 | 117 | 11,435.2 | 56 | 6,141.7 | 53.7 | 40 | 3,620.8 | 31.7 | 21 | 1,672.6 | 14.6 |
| 1989 | 120 | 11,662.2 | 56 | 6,769.6 | 58.0 | 43 | 3,536.3 | 30.3 | 21 | 1,356.3 | 11.6 |
| 1990 | 119 | 8,737.1 | 58 | 5,551.6 | 63.5 | 43 | 2,549.2 | 29.2 | 18 | 636.3 | 7.3 |
| 1991 | 138 | 12,968.2 | 86 | 8,785.5 | 67.7 | 28 | 2,586.3 | 19.9 | 24 | 1,596.4 | 12.3 |
| 1992 | 142 | 15,912.0 | 89 | 11,171.1 | 70.2 | 30 | 2,772.8 | 17.4 | 23 | 1,968.1 | 12.4 |
| 1993 | 189 | 32,158.7 | 135 | 26,081.9 | 81.1 | 32 | 3,398.5 | 10.6 | 22 | 2,678.2 | 8.3 |
| 1994 | 226 | 44,306.0 | 175 | 38,812.0 | 87.6 | 29 | 2,502.7 | 5.6 | 22 | 2,991.3 | 6.8 |
| 1995 | 219 | 57,541.3 | 178 | 49,913.0 | 86.7 | 24 | 3,395.4 | 5.9 | 17 | 4,232.9 | 7.4 |
| 1996 | 199 | 88,776.3 | 166 | 78,302.0 | 88.2 | 20 | 4,778.6 | 5.4 | 13 | 5,695.8 | 6.4 |
| 1997 | 211 | 140,533.8 | 176 | 127,825.3 | 91.0 | 26 | 7,370.3 | 5.2 | 9 | 5,338.2 | 3.8 |
| 1998 | 210 | 138,301.4 | 173 | 126,904.5 | 91.8 | 28 | 4,916.2 | 3.6 | 9 | 6,480.7 | 4.7 |
| 1999 | 203 | 124,261.9 | 167 | 118,232.7 | 95.1 | 26 | 4,441.7 | 3.6 | 10 | 1,587.5 | 1.3 |
| 2000 | 189 | 138,715.4 | 158 | 134,431.0 | 96.9 | 22 | 2,652.4 | 1.9 | 9 | 1,632.0 | 1.2 |
| 2001 | 182 | 154,898.6 | 151 | 147,092.1 | 95.0 | 22 | 3,990.5 | 2.6 | 9 | 3,816.0 | 2.5 |
| 2002 | 176 | 161,937.3 | 149 | 151,271.5 | 93.4 | 20 | 7,146.4 | 4.4 | 7 | 3,519.4 | 2.2 |
| 2003 | 171 | 224,211.9 | 144 | 204,800.4 | 91.3 | 20 | 14,186.5 | 6.3 | 7 | 5,225.0 | 2.3 |
| 2004 | 190 | 305,025.1 | 150 | 273,629.0 | 89.7 | 33 | 24,774.1 | 8.1 | 7 | 6,622.0 | 2.2 |
| 2005 | 197 | 330,691.3 | 152 | 301,491.0 | 91.2 | 37 | 23,393.7 | 7.1 | 8 | 5,806.6 | 1.8 |
| 2006 | 183 | 438,071.1 | 138 | 400,741.4 | 91.5 | 38 | 29,195.3 | 6.7 | 7 | 8,134.3 | 1.9 |
| 2007 | 152 | 312,009.0 | 118 | 288,694.6 | 92.5 | 29 | 19,054.1 | 6.1 | 5 | 4,260.3 | 1.4 |
| 2008 | 136 | 191,651.0 | 113 | 176,237.7 | 92.0 | 20 | 14,280.5 | 7.5 | 3 | 1,132.9 | 0.6 |
| 2009 | 142 | 271,199.1 | 115 | 248,355.1 | 91.6 | 23 | 22,103.2 | 8.2 | 4 | 740.8 | 0.3 |
| 2010 | 153 | 389,295.4 | 126 | 358,908.2 | 92.2 | 27 | 30,387.2 | 7.8 | -- | -- | -- |
| 2011 | 160 | 450,500.6 | 130 | 407,528.9 | 90.5 | 30 | 42,971.7 | 9.5 | -- | -- | -- |
| 2012 | 172 | 603,415.3 | 139 | 544,414.9 | 90.2 | 33 | 59,000.3 | 9.8 | -- | -- | -- |
| 2013 | 202 | 670,334.1 | 161 | 608,276.6 | 90.7 | 41 | 62,057.4 | 9.3 | -- | -- | -- |
| 2014 | 216 | 907,427.5 | 177 | 846,410.3 | 93.3 | 39 | 61,017.2 | 6.7 | -- | -- | -- |
| 2015 | 223 | 938,852.0 | 182 | 886,487.5 | 94.4 | 41 | 52,364.6 | 5.6 | -- | -- | -- |
| 2016 | 224 | 1,018,729.9 | 184 | 960,192.8 | 94.3 | 40 | 58,537.1 | 5.7 | -- | -- | -- |
| 2017 | 222 | 1,133,697.6 | 181 | 1,065,947.7 | 94.0 | 41 | 67,749.9 | 6.0 | -- | -- | -- |

Note:

Market capitalization equals share price multiplied by the number of shares outstanding and does not include Operating Partnership Units.

1The FTSE Nareit Hybrid REIT Index was discontinued on December 17, 2010.

Source: Nareit®

| REITs in the FTSE Nareit All REITs Index and S&P Equity Indexes | | | | | | | | | |
|---|----------------------------|-------------------------|-----------------------------|------------------------------|---|---------------------------------|-----------------------------|--------------------------------|---------------------------------------|
| July 31, 2018 | | | | | | | | | |
| Number of REITs (1) | Company (2) | Ticker Symbol (3) | Investment Sector (4) | Property Subsector (5) | Equity Market Capitalization (\$M) ¹ | | | | |
| | | | | | S&P REITs (6) | FTSE Nareit All REITs (7) | Percent of Sector (8) | Percent of S&P REITs (9) | % of FTSE Nareit All REITs (10) |
| Summary by Investment Sector, Property Sector and Property Subsector | | | | | | | | | |
| 24 | Office | | | | 72,521.9 | 101,332.3 | 8.20 | 8.80 | |
| 15 | Industrial | | | | 68,921.5 | 86,471.8 | 7.79 | 7.51 | |
| 36 | Retail | | | | 162,191.7 | 185,171.1 | 18.33 | 16.07 | |
| 19 | Shopping Centers | | | | 44,850.7 | 56,321.5 | 5.07 | 4.89 | |
| 7 | Regional Malls | | | | 90,296.6 | 90,296.6 | 10.21 | 7.84 | |
| 10 | Free Standing | | | | 27,044.4 | 38,553.0 | 3.06 | 3.35 | |
| 22 | Residential | | | | 111,134.5 | 148,540.2 | 12.56 | 12.89 | |
| 15 | Apartments | | | | 111,134.5 | 113,015.3 | 12.56 | 9.81 | |
| 3 | Manufactured Homes | | | | 0.0 | 16,403.3 | 0.00 | 1.42 | |
| 3 | Single Family Homes | | | | 0.0 | 19,121.6 | 0.00 | 0.00 | |
| 19 | Diversified | | | | 26,253.3 | 57,202.4 | 2.97 | 4.97 | |
| 20 | Lodging/Resorts | | | | 31,639.6 | 60,710.0 | 3.58 | 5.27 | |
| 6 | Self Storage | | | | 55,723.4 | 61,289.2 | 6.30 | 5.32 | |
| 18 | Health Care | | | | 82,934.1 | 95,637.9 | 9.37 | 8.30 | |
| 4 | Timber | | | | 33,338.6 | 33,948.4 | 3.77 | 2.95 | |
| 4 | Infrastructure | | | | 132,781.1 | 134,166.8 | 15.01 | 11.65 | |
| 5 | Data Centers | | | | 69,910.5 | 72,091.6 | 7.90 | 6.26 | |
| 12 | Specialty | | | | 27,390.4 | 46,582.3 | 3.10 | 4.04 | |
| 40 | Mortgage REITs | | | | 9,938.9 | 68,899.0 | 1.12 | 5.98 | |
| 24 | Home Financing | | | | 6,765.1 | 48,519.9 | 0.76 | 4.21 | |
| 16 | Commercial Financing | | | | 3,173.8 | 20,379.1 | 0.36 | 1.77 | |
| 228 | Industry Totals | | | | 884,679.5 | 1,152,043.2 | 100.00 | 100.00 | |
| Distribution of REITs by S&P Index | | | | | | | | | |
| 32 | S&P 500 Large Cap | | | | 666,193 | 75.30 | 57.83 | | |
| 36 | S&P 400 Mid Cap | | | | 160,877 | 18.18 | 13.96 | | |
| 42 | S&P 600 Small Cap | | | | 57,609 | 6.51 | 5.00 | | |
| 110 | Total S&P REITs | | | | 884,679.5 | 100.00 | 76.79 | | |

| REITs in the FTSE Nareit All REITs Index and S&P Equity Indexes | | |
|---|------------------|-------------------------|
| | | July 31, 2018 |
| Summary of REITs in S&P Equity Indexes | | |
| | | Equity Market Cap (\$M) |
| S&P 500 Constituents | | |
| 1 American Tower Corporation | 65,471.7 | |
| 2 Simon Property Group, Inc. | 54,570.5 | |
| 3 Crown Castle International Corp | 45,974.8 | |
| 4 Public Storage | 37,952.4 | |
| 5 Prologis, Inc. | 34,991.2 | |
| 6 Equinix, Inc. | 34,904.2 | |
| 7 Weyerhaeuser Company | 25,874.7 | |
| 8 Digital Realty Trust, Inc. | 25,006.8 | |
| 9 AvalonBay Communities, Inc. | 24,442.2 | |
| 10 Equity Residential | 24,092.2 | |
| 11 Welltower, Inc. | 23,286.0 | |
| 12 GGP, Inc. | 20,432.9 | |
| 13 Ventas, Inc. | 20,088.9 | |
| 14 Boston Properties, Inc. | 19,377.3 | |
| 15 SBA Communications Corp. Class A | 18,228.2 | |
| 16 Essex Property Trust, Inc. | 15,880.8 | |
| 17 Realty Income Corporation | 15,860.3 | |
| 18 Host Hotels & Resorts, Inc. | 15,523.6 | |
| 19 Vornado Realty Trust | 13,677.0 | |
| 20 Alexandria Real Estate Equities, Inc. | 13,124.1 | |
| 21 HCP, Inc. | 12,166.7 | |
| 22 Extra Space Storage Inc. | 11,850.5 | |
| 23 Mid-America Apartment Communities, Inc. | 11,467.9 | |
| 24 Regency Centers Corporation | 10,779.6 | |
| 25 Duke Realty Corporation | 10,396.7 | |
| 26 UDR, Inc. | 10,297.3 | |
| 27 Iron Mountain, Inc. | 10,038.8 | |
| 28 Federal Realty Investment Trust | 9,189.3 | |
| 29 SL Green Realty Corp. | 9,117.3 | |
| 30 Macerich Company | 8,327.0 | |
| 31 Kimco Realty Corporation | 7,091.5 | |
| 32 Apartment Investment and Management Company Class A | 6,711.0 | |
| 32 Subtotal | 666,193.4 | |
| S&P 400 Mid Cap Constituents | | |
| 1 Camden Property Trust | 8,590.0 | |
| 2 Kilroy Realty Corporation | 7,210.4 | |
| 3 National Retail Properties, Inc. | 6,863.2 | |
| 4 Douglas Emmett, Inc | 6,599.6 | |
| 5 Liberty Property Trust | 6,334.2 | |
| 6 DCT Industrial Trust Inc. | 6,297.8 | |
| 7 Lamar Advertising Company Class A | 6,186.7 | |
| 8 CyrusOne, Inc. | 6,137.2 | |
| 9 Omega Healthcare Investors, Inc. | 5,896.4 | |
| 10 American Campus Communities, Inc. | 5,634.8 | |
| 11 Medical Properties Trust, Inc. | 5,255.9 | |
| 12 Highwoods Properties, Inc. | 5,079.0 | |
| 13 EPR Properties | 4,941.6 | |
| 14 Hospitality Properties Trust | 4,646.1 | |
| 15 Rayonier Inc. | 4,530.0 | |
| 16 Life Storage, Inc. | 4,463.8 | |
| 17 JBG SMITH Properties | 4,305.4 | |
| 18 Senior Housing Properties Trust | 4,239.3 | |
| 19 First Industrial Realty Trust, Inc. | 4,080.5 | |
| 20 Cousins Properties Incorporated | 3,916.7 | |
| 21 Weingarten Realty Investors | 3,872.7 | |
| 22 CoreSite Realty Corporation | 3,862.3 | |
| 23 Sabra Health Care REIT, Inc. | 3,852.7 | |
| 24 LaSalle Hotel Properties | 3,827.0 | |
| 25 Taubman Centers, Inc. | 3,784.6 | |
| 26 Healthcare Realty Trust Incorporated | 3,719.6 | |
| 27 GEO Group Inc | 3,183.9 | |
| 28 Education Realty Trust, Inc. | 3,135.6 | |
| 29 Unit Group Inc | 3,106.4 | |
| 30 CoreCivic, Inc. | 3,039.5 | |
| 31 Corporate Office Properties Trust | 3,037.8 | |
| 32 PotlatchDeltic Corporation | 2,933.8 | |
| 33 Urban Edge Properties | 2,584.0 | |
| 34 Tanger Factory Outlet Centers, Inc. | 2,251.0 | |
| 35 Mack-Cali Realty Corporation | 1,754.9 | |
| 36 Alexander & Baldwin, Inc. | 1,723.3 | |
| 36 Subtotal | 160,877.5 | |
| S&P 600 Small Cap Constituents | | |
| 1 PS Business Parks, Inc. | 3,490.3 | |
| 2 EastGroup Properties, Inc. | 3,330.9 | |
| 3 DiamondRock Hospitality Company | 2,390.7 | |
| 4 Apollo Commercial Real Estate Finance, Inc. | 2,348.5 | |
| 5 Acadia Realty Trust | 2,209.5 | |
| 6 Retail Opportunity Investments Corp. | 2,131.6 | |
| 7 Lexington Realty Trust | 2,109.5 | |
| 8 Chesapeake Lodging Trust | 1,933.4 | |
| 9 Invesco Mortgage Capital Inc. | 1,852.1 | |
| 10 American Assets Trust, Inc. | 1,814.0 | |
| 11 LTC Properties, Inc. | 1,671.1 | |
| 12 Agree Realty Corporation | 1,652.2 | |
| 13 Four Corners Property Trust, Inc. | 1,528.6 | |
| 14 Government Properties Income Trust | 1,494.2 | |
| 15 Washington Prime Group Inc. | 1,493.5 | |
| 16 Summit Hotel Properties, Inc. | 1,481.6 | |
| 17 National Storage Affiliates Trust | 1,456.7 | |
| 18 Global Net Lease Inc | 1,423.8 | |
| 19 Kite Realty Group Trust | 1,411.6 | |
| 20 CareTrust REIT Inc | 1,287.5 | |
| 21 Redwood Trust, Inc. | 1,272.6 | |
| 22 Saul Centers, Inc. | 1,177.5 | |
| 23 PennyMac Mortgage Investment Trust | 1,174.4 | |
| 24 Getty Realty Corp. | 1,140.0 | |
| 25 Ramco-Gershenson Properties Trust | 1,052.4 | |
| 26 ARMOUR Residential REIT, Inc. | 996.0 | |
| 27 Chatham Lodging Trust | 988.1 | |
| 28 Franklin Street Properties Corp. | 944.7 | |
| 29 CBL & Associates Properties, Inc. | 941.0 | |
| 30 Universal Health Realty Income Trust | 924.5 | |
| 31 Independence Realty Trust, Inc. | 882.8 | |
| 32 Easterly Government Properties, Inc. | 865.9 | |
| 33 Harsa Hospitality Trust Class A | 849.1 | |
| 34 Granite Point Mortgage Trust Inc. | 825.3 | |
| 35 Capstead Mortgage Corporation | 773.8 | |
| 36 Pennsylvania Real Estate Investment Trust | 747.2 | |
| 37 New York Mortgage Trust, Inc. | 696.2 | |
| 38 Armita Hoffer Properties, Inc. | 683.1 | |
| 39 Ustadt Bidle Properties Inc. Class A | 663.6 | |
| 40 Community Healthcare Trust, Inc. | 545.4 | |
| 41 Whitestone REIT | 517.3 | |
| 42 Cedar Realty Trust Inc | 436.5 | |
| 42 Subtotal | 57,608.6 | |
| 110 Total | 884,679.5 | |

| REITs in the FTSE Nareit All REITs Index and S&P Equity Indexes | | | | | | | |
|---|---------------|----------|----------------------|--------------------|---------------|---------------|--------------|
| | July 31, 2018 | | | | | | |
| Property Sector: Timber | | | | | | | |
| 1 Weyerhaeuser Company | WY | Equity | S&P 500 | 25,874.7 | 76.22 | 2.92 | 2.25 |
| 2 Rayonier Inc. | RYN | Equity | S&P 400 | 4,530.0 | 13.34 | 0.51 | 0.39 |
| 3 PotlatchDelta Corporation | PCH | Equity | S&P 400 | 2,933.8 | 8.64 | 0.33 | 0.25 |
| 4 CatchMark Timber Trust, Inc. Class A | CTT | Equity | | 609.9 | 1.80 | | 0.05 |
| 4 Sector Totals | | | | 33,948.4 | 100.00 | 3.77 | 2.95 |
| 3 S&P Sector Total | | | | 33,338.6 | | | |
| Property Sector: Infrastructure | | | | | | | |
| 1 American Tower Corporation | AMT | Equity | S&P 500 | 65,471.7 | 48.80 | 7.40 | 5.68 |
| 2 Crown Castle International Corp | CCI | Equity | S&P 500 | 45,974.8 | 34.27 | 5.20 | 3.99 |
| 3 SBA Communications Corp. Class A | SBAC | Equity | S&P 500 | 18,228.2 | 13.59 | 2.06 | 1.58 |
| 4 Utili Group Inc | UNIT | Equity | S&P 400 | 3,106.4 | 2.32 | 0.35 | 0.27 |
| 5 InfraREIT, Inc. | HIFR | Equity | | 921.0 | 0.69 | | 0.08 |
| 6 CorEnergy Infrastructure Trust, Inc. | CORR | Equity | | 453.5 | 0.34 | | 0.04 |
| 7 Power REIT | PW | Equity | | 11.2 | 0.01 | | 0.00 |
| 7 Sector Totals | | | | 134,166.8 | 100.00 | 15.01 | 11.65 |
| 4 S&P Sector Total | | | | 132,781.1 | | | |
| Property Sector: Data Centers | | | | | | | |
| 1 Equinix, Inc. | EQIX | Equity | S&P 500 | 34,904.2 | 48.42 | 3.95 | 3.03 |
| 2 Digital Realty Trust, Inc. | DLR | Equity | S&P 500 | 25,006.8 | 34.69 | 2.83 | 2.17 |
| 3 CyrusOne, Inc. | CONE | Equity | S&P 400 | 6,137.2 | 8.51 | 0.69 | 0.53 |
| 4 CoreSite Realty Corporation | COR | Equity | S&P 400 | 3,862.3 | 5.36 | 0.44 | 0.34 |
| 5 QTS Realty Trust, Inc. Class A | QTS | Equity | | 2,181.2 | 3.03 | | 0.19 |
| 5 Sector Totals | | | | 72,091.6 | 100.00 | 7.90 | 6.26 |
| 4 S&P Sector Total | | | | 69,910.5 | | | |
| Property Sector: Specialty | | | | | | | |
| 1 Iron Mountain, Inc. | IRM | Equity | S&P 500 | 10,038.8 | 21.55 | 1.13 | 0.87 |
| 2 Gaming and Leisure Properties, Inc. | GLPI | Equity | | 7,754.4 | 16.65 | | 0.67 |
| 3 VICI Properties Inc | VICI | Equity | | 7,532.2 | 16.17 | | 0.65 |
| 4 Lamar Advertising Company Class A | LAMR | Equity | S&P 400 | 6,186.7 | 13.28 | 0.70 | 0.54 |
| 5 EPR Properties | EPR | Equity | S&P 400 | 4,941.6 | 10.61 | 0.56 | 0.43 |
| 6 GEO Group Inc | GEO | Equity | S&P 400 | 3,183.9 | 6.81 | 0.36 | 0.28 |
| 7 CoreCivic, Inc. | CXW | Equity | S&P 400 | 3,039.5 | 6.52 | 0.34 | 0.26 |
| 8 OUTFRONT Media Inc. | OUT | Equity | | 2,957.7 | 6.35 | | 0.26 |
| 9 Safety, Income & Growth Inc. | SAFE | Equity | | 323.8 | 0.70 | | 0.03 |
| 10 Farmland Partners Inc | FPI | Equity | | 221.5 | 0.48 | | 0.02 |
| 11 Innovative Industrial Properties Inc | IIPR | Equity | | 219.6 | 0.47 | | 0.02 |
| 12 Gladstone Land Corp. | LAND | Equity | | 182.7 | 0.39 | | 0.02 |
| 12 Sector Totals | | | | 46,582.3 | 100.00 | 3.10 | 4.04 |
| 5 S&P Sector Total | | | | 27,390.4 | | | |
| Investment Sector: Mortgage | | | | | | | |
| 1 Annaly Capital Management, Inc. | NLY | Mortgage | Home Financing | 12,432.0 | 25.62 | | |
| 2 AGNC Investment Corp. | AGNC | Mortgage | Home Financing | 8,203.2 | 16.91 | | 1.08 |
| 3 New Residential Investment Corp. | NRZ | Mortgage | Home Financing | 6,013.5 | 12.39 | | 0.52 |
| 4 Chimera Investment Corporation | CIM | Mortgage | Home Financing | 3,571.1 | 7.36 | | 0.31 |
| 5 MFA Financial, Inc. | MFA | Mortgage | Home Financing | 3,207.8 | 6.61 | | 0.28 |
| 6 Two Harbors Investment Corp. | TWO | Mortgage | Home Financing | 2,719.2 | 5.60 | | 0.24 |
| 7 Invesco Mortgage Capital Inc. | IVR | Mortgage | Home Financing | S&P 600 | 1,852.1 | 3.82 | 0.21 |
| 8 Redwood Trust, Inc. | RWT | Mortgage | Home Financing | S&P 600 | 1,272.6 | 2.62 | 0.14 |
| 9 PennyMac Mortgage Investment Trust | PMT | Mortgage | Home Financing | S&P 600 | 1,174.4 | 2.42 | 0.13 |
| 10 CYS Investments, Inc. | CYS | Mortgage | Home Financing | | 1,136.3 | 2.34 | |
| 11 ARMOUR Residential REIT, Inc. | ARR | Mortgage | Home Financing | S&P 600 | 996.0 | 2.05 | 0.11 |
| 12 MTGE Investment Corp. | MTGE | Mortgage | Home Financing | | 918.2 | 1.89 | |
| 13 Capstead Mortgage Corporation | CMO | Mortgage | Home Financing | S&P 600 | 773.8 | 1.58 | 0.09 |
| 14 New York Mortgage Trust, Inc. | NYMT | Mortgage | Home Financing | S&P 600 | 696.2 | 1.43 | 0.08 |
| 15 AG Mortgage Investment Trust, Inc. | MITT | Mortgage | Home Financing | | 550.8 | 1.14 | |
| 16 Sutherland Asset Management Corporation | SLD | Mortgage | Home Financing | | 536.5 | 1.11 | |
| 17 Anworth Mortgage Asset Corporation | ANH | Mortgage | Home Financing | | 495.4 | 1.02 | |
| 18 Western Asset Mortgage Capital Corporation | WMC | Mortgage | Home Financing | | 460.7 | 0.95 | |
| 19 Orchid Island Capital, Inc. | ORC | Mortgage | Home Financing | | 431.7 | 0.89 | |
| 20 Dynex Capital, Inc. | DX | Mortgage | Home Financing | | 372.4 | 0.77 | |
| 21 Great Ajax Corp. | AJX | Mortgage | Home Financing | | 250.0 | 0.52 | |
| 22 Cherry Hill Mortgage Investment Corp. | CHMI | Mortgage | Home Financing | | 234.3 | 0.48 | |
| 23 Ellington Residential Mortgage REIT | EARN | Mortgage | Home Financing | | 142.4 | 0.29 | |
| 24 Hunt Companies Finance Trust, Inc. | HCFI | Mortgage | Home Financing | | 79.3 | 0.16 | |
| 24 Subsector Totals | | | | 48,519.9 | 100.00 | 0.76 | 4.21 |
| 6 S&P Subsector Total | | | | 6,765.1 | | | |
| 1 Starwood Property Trust, Inc. | STWD | Mortgage | Commercial Financing | | 5,983.8 | 29.36 | |
| 2 Blackstone Mortgage Trust, Inc. Class A | BXMT | Mortgage | Commercial Financing | | 3,585.6 | 17.59 | |
| 3 Apollo Commercial Real Estate Finance, Inc. | ARI | Mortgage | Commercial Financing | S&P 600 | 2,348.5 | 11.52 | 0.27 |
| 4 Ladder Capital Corp. Class A | LADR | Mortgage | Commercial Financing | | 1,566.4 | 7.69 | |
| 5 TPG RE Finance Trust, Inc. | TRTX | Mortgage | Commercial Financing | | 1,217.0 | 5.97 | |
| 6 KKR Real Estate Finance Trust Inc. | KREF | Mortgage | Commercial Financing | | 1,099.4 | 5.39 | |
| 7 Hannon Armstrong Sustainable Infrastructure Capital, Inc. | HASI | Mortgage | Commercial Financing | | 1,043.2 | 5.12 | |
| 8 Granite Point Mortgage Trust Inc. | GPMT | Mortgage | Commercial Financing | S&P 600 | 825.3 | 4.05 | 0.09 |
| 9 iStar Inc. | STAR | Mortgage | Commercial Financing | | 738.1 | 3.62 | |
| 10 Arbor Realty Trust, Inc. | ABR | Mortgage | Commercial Financing | | 717.0 | 3.52 | |
| 11 Ares Commercial Real Estate Corporation | ACRE | Mortgage | Commercial Financing | | 403.8 | 1.98 | |
| 12 Exantas Capital Corp. | XAN | Mortgage | Commercial Financing | | 332.0 | 1.63 | |
| 13 Jernigan Capital, Inc. | JCAP | Mortgage | Commercial Financing | | 265.0 | 1.30 | |
| 14 Owens Realty Mortgage, Inc. | ORM | Mortgage | Commercial Financing | | 149.4 | 0.73 | |
| 15 Sachem Capital Corp. | SACH | Mortgage | Commercial Financing | | 64.3 | 0.32 | |
| 16 Tremont Mortgage Trust | TRMT | Mortgage | Commercial Financing | | 40.5 | 0.20 | |
| 16 Subsector Totals | | | | 20,379.1 | 100.00 | 0.36 | 1.77 |
| 2 S&P Subsector Total | | | | 3,173.8 | | | |
| 40 Sector Totals | | | | 68,899.0 | | 1.12 | 5.98 |
| 8 S&P Sector Total | | | | 9,938.9 | | | |
| 32 S&P 500 Large Cap | | | | 666,193.4 | | 75.30 | 57.83 |
| 36 S&P 400 Mid Cap | | | | 160,877.5 | | 18.18 | 13.96 |
| 42 S&P 600 Small Cap | | | | 57,608.6 | | 6.51 | 5.00 |
| 101 S&P Index Total | | | | 884,679.5 | | 100.00 | 76.79 |
| 228 Industry Total | | | | 1,152,043.2 | | 100.00 | |

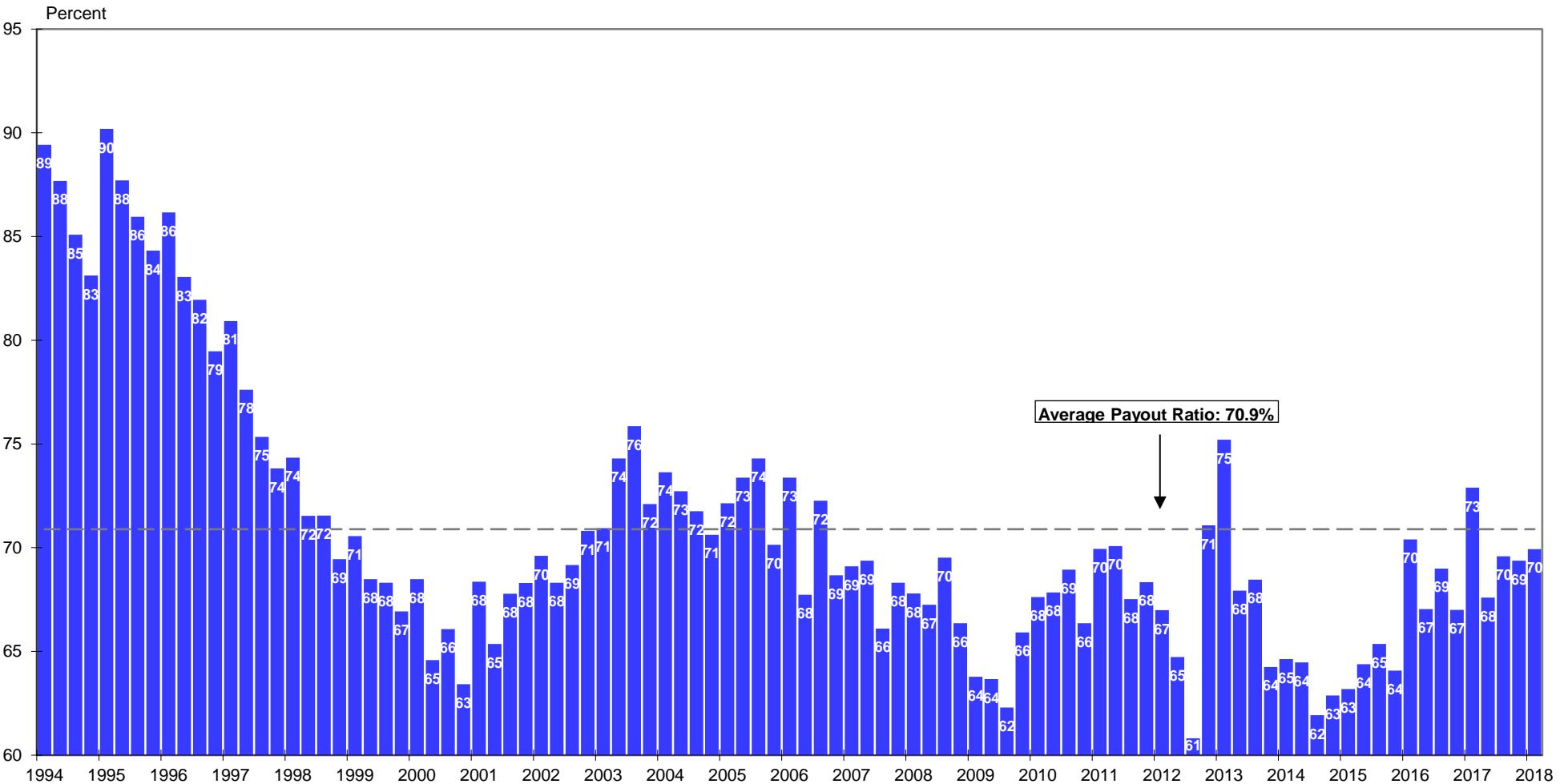
¹ Equity market capitalization does not include operating partnership units or preferred stock.

US REIT Merger and Acquisition Activity
Deal Value in Millions of Dollars
(2004 - 2018)

| Year | Acquirer | Target | Acquirer Type | Deal Value | Announced | Completed | Status |
|---|--|---|---------------|------------|-----------|-----------|-----------|
| 2004 | | | | | | | |
| Ventas, Inc. | ElderTrust | Public REIT | 191 | 19-Nov-03 | 5-Feb-04 | Completed | |
| Asian Realty Partners, LLC | Great Lakes REIT | Private Real Estate Company | 252 | 21-Jan-04 | 27-Apr-04 | Completed | |
| ProLogis/Eaton Vance Corporation | Keystone Property Trust | Public REIT/Investment Advisor | 729 | 3-May-04 | 4-Aug-04 | Completed | |
| Simon Property Group | Chelsea Property Group | Public REIT | 3,000 | 21-Jun-04 | 14-Oct-04 | Completed | |
| General Growth Properties, Inc. | The Rouse Company | Public REIT | 7,000 | 19-Aug-04 | 12-Nov-04 | Completed | |
| PL Retail LLC (Kimco Realty & DRA Advisors) | Price Legacy Corporation | Public REIT/Investment Advisor | 3,500 | 24-Aug-04 | 21-Dec-04 | Completed | |
| Total Public to Public | | | 14,420 | 98% | | | |
| Total Public to Private | | | 252 | 2% | | | |
| Total | | | 14,672 | | | | |
| 2005 | Camden Property Trust | | | | | | |
| iStar Financial, Inc. | Summa Property Group | Public REIT | 1,100 | 24-Oct-04 | 28-Feb-05 | Completed | |
| Colonial Properties Trust | Falcon Financial Investment Trust | Public REIT | 120 | 20-Jan-05 | 2-Mar-05 | Completed | |
| Centro Properties Limited | Cornerstone Realty Income Trust | Public REIT | 566 | 25-Oct-04 | 1-Apr-05 | Completed | |
| The Lightstone Group | Kramont Realty Trust | Australian LPT | 120 | | | | Completed |
| ProLogis | Prime Group Realty Trust | Private Real Estate Company | 1,500 | 17-Feb-05 | 1-Jul-05 | Completed | |
| DRA Advisors LLC | Catella Development Corporation | Public REIT | 3,819 | 6-Jun-05 | 15-Sep-05 | Completed | |
| CRT Properties, Inc. | Investment Advisor | Investment Advisor | 890 | 17-Jun-05 | | | Completed |
| ING Clarion | Gables Residential Trust | Private Equity Joint Venture | 4,900 | 7-Jun-05 | 30-Sep-05 | Completed | |
| DRA Advisors LLC | Capital Automotive REIT | Investment Advisor | 1,800 | 2-Sep-05 | 16-Dec-05 | Completed | |
| Total Public to Public | | | 5,725 | 39% | | | |
| Total Public to Private | | | 9,090 | 61% | | | |
| Total | | | 14,815 | | | | |
| 2006 | Brandywine Realty Trust | | | | | | |
| CDP Capital Financing Inc. | Prinetti Properties Trust | Public REIT | 1,921 | 3-Oct-05 | 4-Jan-06 | Completed | |
| Morgan Stanley Property Fund | Crimi Mae Inc. | Investment Advisor/Pension Fund | 1,700 | 19-Jan-06 | | | Completed |
| Duke Realty Corporation | AMLI Residential Properties | Investment Advisor/Brokerage Firm | 2,100 | 23-Oct-05 | 7-Feb-06 | Completed | |
| CalEast Industrial Investors | The Mark Winkler Company | Public REIT | 865 | 2-Mar-06 | 4-Mar-06 | Completed | |
| Morgan Stanley Real Estate and Onex Real Estate | CenterPoint Properties Trust | Real Estate Operating Partnership | 2,436 | 7-Dec-05 | 8-Mar-06 | Completed | |
| Kimco Realty Corporation | Town and Country Trust | Private Real Estate Joint Venture | 1,500 | 19-Dec-05 | 31-Mar-06 | Completed | |
| Host Marriott Corporation | Atlantic Reality Trust | Public REIT | 83 | 1-Dec-05 | 31-Mar-06 | Completed | |
| GE Real Estate, Inc. & Trizec Properties | Starwood Hotels and Resorts | Public REIT | 4,040 | 14-Nov-05 | 7-Apr-06 | Completed | |
| Blackstone Group LP | Arden Reality Trust | Public non-REIT and REIT | 3,032 | 21-Dec-05 | 2-May-06 | Completed | |
| LBA Realty LLC | MenStar Hospitality Corporation | Private Equity Firm | 2,600 | 20-Feb-06 | 2-May-06 | Completed | |
| Spirit Finance Corporation | Bedford Property Investors | Private Real Estate Company | 432 | 10-Feb-06 | 5-May-06 | Completed | |
| Mack-Cali Realty Corporation | Sun Capital Partners, Inc. (ShopKo Stores) | Public REIT | 815 | 10-May-06 | 2-Jun-06 | Completed | |
| Blackstone Group LP | Gale Real Estate Services Corp. | Public REIT | 545 | 16-Feb-06 | 5-Jun-06 | Completed | |
| Archstone-Smith | CarAmerica Realty Corp. | Private Equity Firm | 5,600 | 6-Mar-06 | 13-Jul-06 | Completed | |
| Public Storage Inc. | Deutsche WohnAnlage GmbH | Public REIT | 649 | 29-Jun-06 | 31-Jul-06 | Completed | |
| Westmont Hospitality and Cadim Inc. (Braveheart Holdings) | Shurgard Storage Centers Inc. | Public REIT | 3,200 | 7-Mar-06 | 23-Aug-06 | Completed | |
| Accredited Home Lenders Holding Co. | JV: Public Pension Fund | Investment Firm | 417 | 22-May-06 | 21-Sep-06 | Completed | |
| Brookfield Properties Corporation | Mortgage Banking Firm | Mortgage Banking Firm | 340 | 14-Sep-06 | 1-Oct-06 | Completed | |
| Blackstone Group LP and Brookfield Properties Co. | Real Estate Operating Company | Real Estate Operating Company | 2,670 | 5-Jun-06 | 5-Oct-06 | Completed | |
| Health Care Property Investors | Trizec Properties, Inc. | JV: Private Equity Firm & REOC | 6,500 | 5-Jun-06 | 5-Oct-06 | Completed | |
| Centro Watt | CNA Retirement Properties | Public REIT | 5,300 | 2-May-06 | 6-Oct-06 | Completed | |
| Kimco Realty Corporation | Heritage Property Investment Trust Inc. | JV - Australian LPT & Private Equity Firm | 3,200 | 9-Jul-06 | 19-Oct-06 | Completed | |
| Morgan Stanley | Pan Pacific Retail Properties | Public REIT | 4,000 | 10-Jul-06 | 31-Oct-06 | Completed | |
| Babcock & Brown Real Estate Investments | Sizerel Properties Investors, Inc. | Canadian REIT | 324 | 7-Aug-06 | 10-Nov-06 | Completed | |
| Hospitality Properties Trust | Glenborough Realty Trust, Inc. | Brokerage Firm | 1,900 | 21-Aug-06 | 29-Nov-06 | Completed | |
| Geo Group | Windrose Medical Properties Trust | Public REIT | 877 | 13-Sep-06 | 20-Dec-06 | Completed | |
| Crown Castle International Corporation | AmeriVest Properties | Real Estate Operating Partnership | 273 | 18-Jul-06 | 29-Dec-06 | Completed | |
| Developers Diversified Realty Corp. | Newkirk Realty Trust, Inc. | Public REIT | 1,080 | 25-Jul-06 | 3-Jan-07 | Completed | |
| Record Realty Trust | Government Properties Trust, Inc. | Public REIT | 6,000 | 3-Aug-06 | 25-Jan-07 | Completed | |
| GE Capital Solutions | TravelCenters of America Inc. | Brokerage Firm | 706 | 8-Aug-06 | 4-Dec-06 | Completed | |
| JP Morgan-Special Situation Property Fund | CentraCore Properties Trust | Public REIT | 766 | 31-Aug-06 | 28-Feb-07 | Completed | |
| National HealthCare Corporation | Global Signal Inc. | Correctional Facility Operator | 428 | 19-Sep-06 | 24-Jan-07 | Completed | |
| Total Public to Public | Inland Retail Real Estate Trust, Inc. | Public Tower Company | 4,000 | 16-Oct-06 | 12-Jan-07 | Completed | |
| Total Public to Private | Government Properties Trust, Inc. | Public REIT | 6,200 | 23-Oct-06 | 27-Feb-07 | Completed | |
| Total | Fieldstone Investment Corporation | Australian LPT | 223 | 24-Oct-06 | 13-Apr-07 | Completed | |
| 2007 | Ventas, Inc. | | | | | | |
| Simon Property Group; Farallon Capital Management | Sunrise Senior Living REIT | Public REIT | 1,036 | 14-Jan-07 | 26-Apr-07 | Completed | |
| Morgan Stanley | Mills Corporation | Public REIT; Investment Advisor | 1,350 | 17-Jan-07 | 3-Apr-07 | Completed | |
| Brookfield Asset Management Inc. | CNL Hotels & Resorts Inc. | Brokerage Firm | 6,702 | 19-Jan-07 | 12-Apr-07 | Completed | |
| Blackstone Group | Longview Fibre | Asset Management Firm | 2,150 | 5-Feb-07 | 20-Apr-07 | Completed | |
| Credit-Based Asset Servicing and Securitization LLC (C-BAS) | Equity Office Properties Trust | Private Equity Firm | 39,000 | 7-Feb-07 | 9-Feb-07 | Completed | |
| Centro Properties Group | New Plan Excel Realty Trust, Inc. | Mortgage Banking Firm | 259 | 16-Feb-07 | 17-Jul-07 | Completed | |
| Macquarie Bank Limited, Kaupthing Bank hf, et al. | Fieldstone Investment Corporation | Australian LPT | 6,200 | 27-Feb-07 | 20-Apr-07 | Completed | |
| Inland American Real Estate Trust Inc. | Investment Advisor/Brokerage Firm | Investment Advisor/Brokerage Firm | 3,500 | 13-Mar-07 | 1-Aug-07 | Completed | |
| Apollo Investment Corporation | Winston Hotels, Inc. | Asset Management Firm | 460 | 3-Apr-07 | 2-Jul-07 | Completed | |
| JER Partners | Innkeepers USA Trust | Closed-End Investment Company | 1,500 | 16-Apr-07 | 29-Jun-07 | Completed | |
| AP AIMCAP Holdings LLC | Highland Hospitality | Private Equity Firm | 2,000 | 24-Apr-07 | 28-Jul-07 | Completed | |
| Morgan Stanley | Eagle Hospitality Properties Trust, Inc. | Closed-End Investment Company | 319 | 27-Apr-07 | 15-Aug-07 | Completed | |
| Tishman Speyer/ Lehman Brothers | Crescent Real Estate Equity | Brokerage Firm | 6,500 | 23-May-07 | 3-Aug-07 | Completed | |
| Whitehall Street Global Real Estate, LP | Archstone-Smith | Real Estate Company/ Brokerage Firm | 22,200 | 29-May-07 | 5-Oct-07 | Completed | |
| Sentinel Omaha LLC | Equity Inns, Inc. | Investment Advisor/Brokerage Firm | 2,200 | 21-Jun-07 | 25-Oct-07 | Completed | |
| Liberty Property Trust | America First Apartment Investors | Real Estate Advisory Firm | 532 | 25-Jun-07 | 18-Sep-07 | Completed | |
| Gramercy Capital Corp/New York | Republic Property Trust | Public REIT | 850 | 24-Jul-07 | 4-Oct-07 | Completed | |
| | American Financial Realty Trust | Public REIT | 1,094 | 5-Nov-07 | 1-Apr-08 | Completed | |
| Total Public to Public | | | 10,530 | 11% | | | |
| Total Public to Private | | | 87,321 | 89% | | | |
| Total | | | 97,851 | | | | |

REIT Payout Ratios: Dividends as a Percent of FFO

1994: Q1 - 2018: Q1



FTSE Nareit All REITs
Summary of Dividends and FFO by Property Sector
March 31, 2018

| Sector | Number of Companies | Implied Market Cap (\$M) | 2018: Q1 | | | 2018: YTD | | |
|----------------------|---------------------|--------------------------|-----------------------|-----------------------------|------------------|-----------------------|-----------------------------|------------------|
| | | | Total Dividends (\$M) | Funds From Operations (\$M) | Payout Ratio (%) | Total Dividends (\$M) | Funds From Operations (\$M) | Payout Ratio (%) |
| Office | 24 | 102,881 | 1,055 | 1,662 | 63.5 | 1,055 | 1,662 | 63.5 |
| Industrial | 15 | 81,770 | 718 | 1,212 | 59.3 | 718 | 1,212 | 59.3 |
| Retail | 36 | 178,992 | 2,479 | 3,365 | 73.7 | 2,479 | 3,365 | 73.7 |
| Shopping Centers | 19 | 52,654 | 768 | 1,053 | 72.9 | 768 | 1,053 | 72.9 |
| Regional Malls | 7 | 91,286 | 1,240 | 1,724 | 71.9 | 1,240 | 1,724 | 71.9 |
| Free Standing | 10 | 35,052 | 471 | 588 | 80.2 | 471 | 588 | 80.2 |
| Residential | 22 | 144,919 | 1,260 | 1,873 | 67.3 | 1,260 | 1,873 | 67.3 |
| Apartments | 15 | 109,094 | 1,045 | 1,489 | 70.2 | 1,045 | 1,489 | 70.2 |
| Manufactured Homes | 3 | 16,336 | 114 | 174 | 65.7 | 114 | 174 | 65.7 |
| Single Family Homes | 4 | 19,489 | 101 | 210 | 48.0 | 101 | 210 | 48.0 |
| Diversified | 18 | 54,107 | 1,184 | 758 | 156.1 | 1,184 | 758 | 156.1 |
| Lodging/Resorts | 20 | 54,350 | 961 | 1,193 | 80.6 | 961 | 1,193 | 80.6 |
| Health Care | 19 | 87,818 | 1,553 | 1,775 | 87.5 | 1,553 | 1,775 | 87.5 |
| Self Storage | 6 | 57,990 | 644 | 715 | 90.1 | 644 | 715 | 90.1 |
| Timber | 4 | 34,908 | 305 | - | - | 305 | - | - |
| Infrastructure | 7 | 134,127 | 929 | 1,524 | 61.0 | 929 | 1,524 | 61.0 |
| Data Centers | 5 | 67,841 | 735 | 839 | 87.5 | 735 | 839 | 87.5 |
| Specialty | 12 | 42,106 | 740 | 663 | 111.5 | 740 | 663 | 111.5 |
| Equity REITs | 188 | 1,041,809 | 12,562 | 15,579 | 80.6 | 12,562 | 15,579 | 80.6 |
| Commercial Financing | 16 | 19,365 | 375 | - | - | 375 | - | - |
| Home Financing | 24 | 45,729 | 1,292 | - | - | 1,292 | - | - |
| Mortgage REITs | 40 | 65,094 | 1,667 | - | - | 1,667 | - | - |

Notes:

¹Implied market cap is the sum of Operating Partnership units plus common shares outstanding, multiplied by share price.

Source: Nareit®, S&P Global Market Intelligence.

Summary of Financial Leverage by Property Sector 2018: Q1

(Publicly Traded Real Estate Investment Trusts)

| Sector | Number of Companies | Implied Market Capitalization (\$M) | Debt Ratio | Interest Coverage | Fixed Charge Coverage |
|------------------------|---------------------|-------------------------------------|-------------|-------------------|-----------------------|
| Office | 24 | 102,881 | 36.1 | 5.43 | 5.27 |
| Industrial | 14 | 78,159 | 23.7 | 8.18 | 7.18 |
| Retail | 33 | 178,992 | 37.9 | 4.15 | 3.86 |
| Shopping Centers | 18 | 52,654 | 41.1 | 4.28 | 3.86 |
| Regional Malls | 7 | 91,286 | 37.2 | 4.00 | 3.77 |
| Free Standing | 8 | 35,052 | 34.4 | 4.34 | 4.08 |
| Residential | 22 | 144,919 | 31.5 | 4.52 | 4.18 |
| Apartments | 15 | 109,094 | 30.1 | 5.21 | 4.85 |
| Manufactured Homes | 3 | 16,336 | 25.9 | 3.95 | 3.63 |
| Single Family Homes | 4 | 19,489 | 41.4 | 2.59 | 2.34 |
| Diversified | 19 | 57,718 | 46.5 | 3.18 | 2.80 |
| Lodging/Resorts | 20 | 54,350 | 36.2 | 5.37 | 4.77 |
| Health Care | 19 | 87,818 | 40.4 | 4.45 | 4.35 |
| Self Storage | 6 | 57,990 | 15.3 | 9.31 | 5.79 |
| Timber | 4 | 34,908 | 19.5 | 5.90 | 5.90 |
| Infrastructure | 7 | 134,127 | 28.0 | 3.84 | 3.57 |
| Data Centers | 5 | 67,841 | 26.8 | 5.21 | 4.79 |
| Specialty | 12 | 42,106 | 41.5 | 3.16 | 3.08 |
| Equity Totals | 185 | 1,041,809 | 33.5 | 4.56 | 4.21 |
| Commercial Financing | 17 | 19,380 | 69.6 | 2.02 | 1.88 |
| Home Financing | 24 | 45,729 | 86.8 | 1.78 | 1.66 |
| Mortgage Totals | 41 | 65,109 | 84.2 | 1.83 | 1.71 |
| Industry Totals | 226 | 1,106,918 | 44.0 | 3.80 | 3.52 |

Notes:

¹ Implied market capitalization is the sum of Operating Partnership units plus common shares outstanding, multiplied by share price; data presented in thousands of dollars.

Source: Nareit®, S&P Global Market Intelligence.

Glossary of REITWatch terms:

| | |
|---|--|
| REIT Name: | Full name of the company. |
| Ticker: | The company's stock exchange symbol. |
| Share Price (\$): | The closing price per share on the date noted. |
| 52-Week Share Price (\$): | The high and low closing prices for the shares over the previous 52 weeks. |
| Price/FFO Multiples: | Price on the date indicated divided by the FactSet mean FFO estimate for the current and following year. |
| FFO per Share Estimates (\$): | FactSet mean FFO estimate for the current and following year. |
| FFO Growth (%): | The percentage change between the current and following year mean FFO estimate as reported by FactSet. |
| Debt/EBITDA Multiples | Average Total Debt over the prior 2 quarters divided by the most recent quarter's annualized EBITDA. |
| FFO Payout (%): | Regular cash dividends paid on the company's primary issue of common stock as a percent of funds from operations, on a per-share basis. |
| Dividend Yield (%): | The current indicated dividend rate annualized and divided by the current stock price. |
| Dividend Spread (%): | The difference between the REIT dividend yield and the 10-year constant maturity treasury yield. |
| Total Returns (%): | Total returns are calculated by taking the closing price for the current period, adding any dividends with an ex-dividend date in that period then subtracting the closing price for the previous period and dividing the result by the closing price of the prior period. |
| Month: | The monthly total return as calculated at month-end. |
| Year to Date: | The total return for the calendar year through the latest month-end. |
| One Year: | The total return for the previous year. |
| Two Year: | The annualized total return for the previous 2 years. |
| Three Year: | The annualized total return for the previous 3 years. |
| Five Year: | The annualized total return for the previous 5 years. |
| Equity Market Capitalization (\$ Millions): | Price on the date indicated times the number of common shares outstanding. |
| Implied Market Capitalization (\$ Millions): | Price on the date indicated times the number of shares outstanding including Operating Partnership Units. |
| Debt Ratio (%): | A leverage ratio calculated by taking the REIT's total debt and dividing it by the total market capitalization. Total capitalization is the sum of implied market capitalization and total debt. |
| Long-Term Issuer Rating: | The long-term credit rating, as announced by Standard & Poors, and obtained from SNL Financial. |
| Average Share Volume: | The average number of shares traded daily over the past month, represented in thousands. |
| Average Daily Dollar Volume: | The average of the daily value of shares traded over the past month, represented in thousands. Daily value is computed by multiplying shares traded by the closing price on that date. |
| Relative Liquidity (%): | Average daily dollar volume divided by equity market capitalization. |



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